

PCTWORLD INTELLECTUAL PROPERTY ORGANIZATION
International Bureau

INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT)

(51) International Patent Classification: G06F 15/18	A1	(11) International Publication Number: WO 00/02136 (43) International Publication Date: 13 January 2000 (13.01.2000)
(21) International Application Number: PCT/US99/15096 (22) International Filing Date: 02 July 1999 (02.07.1999) (30) Priority Data: 60/091,656 02 July 1998 (02.07.1998) US 60/091,753 06 July 1998 (06.07.1998) US (60) Parent Application or Grant BIOS GROUP LP [/]; O. SAIAS, Isaac [/]; O. DARLEY, Vince [/]; O. KAUFFMAN, Stuart [/]; O. FEDERSPIEL, Fred [/]; O. COHN, Judith [/]; O. LEVITAN, Bennett [/]; O. MACDONALD, Robert [/]; O. MACREADY, William, G. [/]; O. TOLLANDER, Carl [/]; O. MORRIS, Francis, E. ; O.		Published
(54) Title: AN ADAPTIVE AND RELIABLE SYSTEM AND METHOD FOR OPERATIONS MANAGEMENT (54) Titre: SYSTEME ADAPTATIF ET FIABLE ET PROCEDE DE GESTION DES OPERATIONSMENT (57) Abstract <p>The present invention presents a comprehensive system and method for operations management which has the reliability and adaptability to handle failures and changes respectively within the economic environment. The present invention presents a framework of features which include technology graphs (110), landscape representations (112) and automated markets to achieve the requisite reliability and adaptability.</p> (57) Abrégé <p>La présente invention concerne un système global et un procédé de gestion d'opérations qui est suffisamment fiable et adaptatif pour gérer des défaillances et des changements dans l'environnement économique. La présente invention présente un ensemble de caractéristiques qui comprennent des graphes de technologies (110), des représentations de paysages (112) et des marchés automatisés pour saurer la fiabilité et la capacité d'adaptation requises.</p>		

PCT

WORLD INTELLECTUAL PROPERTY ORGANIZATION
International Bureau



INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT)

(51) International Patent Classification 6 : G06F 15/18		A1	(11) International Publication Number: WO 00/02136
			(43) International Publication Date: 13 January 2000 (13.01.00)
(21) International Application Number: PCT/US99/15096 (22) International Filing Date: 2 July 1999 (02.07.99) (30) Priority Data: 60/091,656 2 July 1998 (02.07.98) US 60/091,753 6 July 1998 (06.07.98) US (71) Applicant: BIOS GROUP LP [US/US]; 317 Paseo de Peralta, Santa Fe, NM 87501 (US). (72) Inventors: SALAS, Isaac; 1373 40th Street #1, Los Alamos, NM 87544 (US). DARLEY, Vince; 542 Alto Street, Santa Fe, NM 87501 (US). KAUFFMAN, Stuart; 15 Montecito Road, Santa Fe, NM 87501 (US). FEDERSPIEL, Fred; 832 Bishops Lodge Road, Santa Fe, NM 87501 (US). COHN, Judith; 325 W. Houghton Street, Santa Fe, NM 87501 (US). LEVITAN, Bennett; 12 Agua Sarca Road, Placitas, NM 87043 (US). MACDONALD, Robert; 550 E. Alameda, Santa Fe, NM 87501 (US). MACREADY, William, G.; 339 1/2 Delgado, Santa Fe, NM 87501 (US). TOLLANDER, Carl; 1207 Agua Fria Street, Santa Fe, NM 87501 (US). (74) Agents: MORRIS, Francis, E. et al.; Pennie & Edmonds LLP, 1155 Avenue of the Americas, New York, NY 10036 (US).		(81) Designated States: AB, AL, AM, AT, AU, AZ, BA, BB, BG, BR, BY, CA, CH, CN, CU, CZ, DE, DK, EE, ES, FI, GB, GD, GE, GH, GM, HR, HU, ID, IL, IN, IS, JP, KE, KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU, LV, MD, MG, MK, MN, MW, MX, NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK, SL, TJ, TM, TR, TT, UA, UG, UZ, VN, YU, ZA, ZW, ARIPO patent (GH, GM, KE, LS, MW, SD, SL, SZ, UG, ZW), Eurasian patent (AM, AZ, BY, KG, KZ, MD, RU, TJ, TM), European patent (AT, BE, CH, CY, DE, DK, ES, FI, FR, GB, GR, IE, IT, LU, MC, NL, PT, SE), OAPI patent (BF, BJ, CF, CG, CI, CM, GA, GN, GW, ML, MR, NE, SN, TD, TG). Published With international search report.	
(54) Title: AN ADAPTIVE AND RELIABLE SYSTEM AND METHOD FOR OPERATIONS MANAGEMENT			
<pre>graph TD 102[Modeling and Simulation 102] --> 110[Technology graph 110] 110 --> 112[Landscape representation 112] 112 --> 106[Optimization 106] 106 --> 114[Enterprise Model 114] 114 --> 200[Origin 200] 200 <--> 400[Situating object 400] 400 --> 104[Analysis 104] 104 <--> 100[United Shoppers 100]</pre>			
(57) Abstract <p>The present invention presents a comprehensive system and method for operations management which has the reliability and adaptability to handle failures and changes respectively within the economic environment. The present invention presents a framework of features which include technology graphs (110), landscape representations (112) and automated markets to achieve the requisite reliability and adaptability.</p>			

FOR THE PURPOSES OF INFORMATION ONLY

Codes used to identify States party to the PCT on the front pages of pamphlets publishing international applications under the PCT.

AL	Albania	ES	Spain	LS	Lesotho	SI	Slovenia
AM	Armenia	FI	Finland	LT	Lithuania	SK	Slovakia
AT	Austria	FR	France	LU	Luxembourg	SN	Senegal
AU	Australia	GA	Gabon	LV	Latvia	SZ	Swaziland
AZ	Azerbaijan	GB	United Kingdom	MC	Monaco	TD	Chad
BA	Bosnia and Herzegovina	GE	Georgia	MD	Republic of Moldova	TG	Togo
BB	Barbados	GH	Ghana	MG	Madagascar	TJ	Tajikistan
BE	Belgium	GN	Guinea	MK	The former Yugoslav Republic of Macedonia	TM	Turkmenistan
BF	Burkina Faso	GR	Greece	ML	Mali	TR	Turkey
BG	Bulgaria	HU	Hungary	MN	Mongolia	TT	Trinidad and Tobago
BJ	Benin	IE	Ireland	MR	Mauritania	UA	Ukraine
BR	Brazil	IL	Israel	MW	Malawi	UG	Uganda
BY	Belarus	IS	Iceland	MX	Mexico	US	United States of America
CA	Canada	IT	Italy	NE	Niger	UZ	Uzbekistan
CF	Central African Republic	JP	Japan	NL	Netherlands	VN	Viet Nam
CG	Congo	KE	Kenya	NO	Norway	YU	Yugoslavia
CH	Switzerland	KG	Kyrgyzstan	NZ	New Zealand	ZW	Zimbabwe
CI	Côte d'Ivoire	KP	Democratic People's Republic of Korea	PL	Poland		
CM	Cameroon	KR	Republic of Korea	PT	Portugal		
CN	China	KZ	Kazakhstan	RO	Romania		
CU	Cuba	LC	Saint Lucia	RU	Russian Federation		
CZ	Czech Republic	LI	Liechtenstein	SD	Sudan		
DE	Germany	LK	Sri Lanka	SE	Sweden		
DK	Denmark	LR	Liberia	SG	Singapore		
EE	Estonia						

Description

5

10

15

20

25

30

35

40

45

50

55

**AN ADAPTIVE AND RELIABLE SYSTEM AND METHOD FOR
OPERATIONS MANAGEMENT**

FIELD OF THE INVENTION

The present invention relates generally to a reliable and adaptive system and method for operations management. More specifically, the present invention dynamically performs job shop scheduling, supply chain management and organization structure design using technology graphs, landscape representations and automated markets.

BACKGROUND

An environment includes entities and resources as well as the relations among them. An exemplary environment includes an economy. An economy includes economic agents, goods, and services as well as the relations among them. Economic agents such as firms can produce goods and services in an economy. Operations management includes all aspects of the production of goods and services including supply chain management, job shop scheduling, flow shop management, the design of organization structure, etc.

Firms produce complex goods and services using a chain of activities which can generically be called a process. The activities within the process may be internal to a single firm or span many firms. A firm's supply chain management system strategically controls the supply of materials required by the processes from the supply of renewable resources through manufacture, assembly, and finally to the end customers. See generally, Operations Management, Slack et al., Pitman Publishing, London, 1995. ("Operations Management").

Other types of entities similarly perform service using processes. As a non-limiting example, military organizations perform logistics within a changing environment to achieve goals such as establishing a beachhead or taking control of a hill in a battlefield.

The activities of the process may be internal to a single firm or span many firms. For those activities which

5 span many firms, the firm's supply chain management system
must perform a variety of tasks to control the supply of
materials required by the activities within the process. For
10 example, the supply chain management system must negotiate
5 prices, set delivery dates, specify the required quantity of
the materials, specify the required quality of the material,
etc.

Similarly, the activities of the process may be
within one site of a firm or span many sites within a firm.
15 For those activities which span many sites, the firm's supply
10 chain management system must determine the number of sites,
the location of the sites with respect to the spacial
distribution of customers, and the assignment of activities
20 to sites. This allocation problem is a generalization of the
quadratic assignment problem ("QAP").

15 For the activities of the process within a site of
a firm, the firm's job shop scheduling system assigns
activities to machines. Specifically, in the job shop
25 scheduling problem ("JSP"), each machine at the firm performs
a set of jobs, each consisting of a certain ordered sequence
20 of transformations from a defined set of transformations, so
that there is at most one job running at any instance of time
on any machine. The firm's job shop scheduling system
30 attempts to minimize the total completion time called the
makespan.

25 Manufacturing Resource Planning ("MRP") software
35 systems track the number of parts in a database, monitor
inventory levels, and automatically notify the firm when
inventory levels run low. MRP software systems also forecast
30 consumer demand. MRP software systems perform production
floor scheduling in order to meet the forecasted consumer
40 demand.

Firms must also design an organization structure.
The structure for an organization includes a management
45 35 hierarchy and a distribution of decision making authority to
the people within the organization. The structure of a firm
effects the propagation of information throughout the firm.

Previous research for supply chain management has
studied the effects of demand on the production rate at
50 earlier or upstream operations along the supply chain.

5 Additional research has classified the different
relationships which exist in supply chains. This research
has classified supply chain relationships as: integrated
10 hierarchy, semi-hierarchy, co-contracting, coordinated
5 contracting, coordinated revenue links, long term trading
commitments and short term trading commitments. See
Operations Management, Chapter 14.

15 Previous research for MRP has produced algorithms
to compute material volume requirements and to compute timing
requirements for those materials using Gantt charts. Other
10 MRP algorithms such as the Optimized Production (OPT)
schedule production systems to the pace dictated by the most
heavily loaded resources which are identified as bottle-
20 necks. See Operations Management, Chapter 14.

15 Additional research has attempted to automate the
exchange of goods and services among buyers and sellers. For
example, U.S. Patent No. 5,689,652 discloses a method for
25 matching buy and sell orders of financial instruments such as
equity securities, futures, derivatives, options, bonds and
currencies based upon a satisfaction profile using a crossing
20 network. The satisfaction profiles define the degree of
satisfaction associated with trading a particular instrument
at varying prices and quantities. The method for matching
buy and sell orders inputs satisfaction profiles from buyers
30 and sellers to a central processing location, computes a
cross-product of the satisfaction profiles to produce a set
25 of mutual satisfaction profiles, scores the mutual
satisfaction profiles, and executes the trades having the
highest scores.

30 U.S. Patent No. 5,136,501 discloses a matching
system for trading financial instruments in which bids are
automatically matched against offers for given trading
instruments for automatically providing matching transactions
in order to complete trades using a host computer. Likewise,
45 U.S. Patent No. 5,727,165 presents an improved matching
35 system for trading instruments in which the occurrence of
automatically confirmed trades is dependent on receipt of
match acknowledgment messages by a host computer from all
counter parties to the matching trade.
50

5 However, previous research on operations management
has not adequately accounted for the effect of failures or
changes in the economic environment on the operation of the
firm. For example, machines and sites could fail or supplies
10 of material could be delayed or interrupted. Accordingly,
5 the firm's supply chain management, job shop scheduling and
organization structure must be robust and reliable to account
for the effect of failures on the operation of the firm.

15 Similarly, the economic environment changes with
10 the introduction of new goods and services, new production
technologies, new legislation and the extinction of older
goods and services. Similarly, changes in the supply and
demand for materials also effects the economic environment.
20 For example, the contingent value to buyer and seller of
15 goods or services, the cost of producing the next kilowatt of
power for a power generating plant, and the value of the next
kilowatt of power to a purchaser effect the economic
25 environment. Accordingly, the firm's supply chain
management, job shop scheduling and organization structure
must be flexible and adaptive to account for the effect of
20 changes to the firm's economic environment.

30 Moreover, previous research for automating the
exchange of financial instruments have disadvantages. Most
important, these methods have a limited application as they
do not apply to the general exchange of goods and services
25 among economic agents. Instead, they are focused towards
financial transactions. Next, the trades for each of these
35 systems must be processed at a central computing location.
Next, these systems do not have real-time support for trader
preferences which vary with time.

30 Accordingly, there exists a need for a
40 comprehensive system and method for operations management
which has the reliability and adaptability to handle failures
and changes respectively within the environment.

35 SUMMARY OF THE INVENTION

50 The present invention presents a comprehensive
system and method for operations management which has the
reliability and adaptability to handle failures and changes

5 respectively within the environment. The present invention
presents a framework of features which include technology
graphs, landscape representations and automated markets to
achieve its reliability and adaptability.

10 5 It is an aspect of the present invention to present
a method for performing operations management in an
environment of entities and resources comprising the steps
of:

15 determining at least one relation among at least
two of the resources;

20 performing at least one transformation
corresponding to said at least one relation to produce at
least one new resource; and

25 constructing at least one graph representation of
said at least one relation and said at least one
transformation.

It is a further aspect of the present invention to
present a method for exchanging a plurality of resources
among a plurality of entities comprising the steps of:

30 defining a plurality of properties for the
resources;

finding at least one match among said properties of
the resources to identify a plurality of candidate exchanges;
and

35 selecting at least one exchange from said plurality
of candidate exchanges.

It is an aspect of the present invention to present
a method for performing operations management for an economic
agent acting within an economy of economic agents, goods and
services comprising the steps of:

40 defining a configuration space with L discrete
input parameters and an output space with at least one output
parameter, wherein L is a natural number and values of said L
discrete input parameters define a plurality of input value
strings;

45 defining at least one neighborhood relation for
said configuration space as the distance between said input
value strings;

5 generating a plurality of value string pairs for
said at least one input parameter and said at least one
output parameter;

10 generating a fitness landscape representation of
the economy of economic agents, goods and services, said
5 generating step comprising the steps of:

15 defining a covariance function with a
plurality of hyper-parameters, said hyper-parameters
comprising a degree of correlation along each dimension of
said configuration space; and

20 learning values of said hyper-parameters from
said plurality of value string pairs; and

25 searching for at least one good operations
management solution over said landscape representation.

30 It is a further aspect of the current invention to
present a method for performing operations management for an
economic agent acting within an economy of economic agents,
goods and services comprising the steps of:

35 creating a discrete landscape representation of the
economic agent acting within the economy;

40 determining a sparse representation of said
discrete landscape to identify at least one salient feature
of said discrete landscape comprising the steps of:

45 initializing a basis for said sparse
representation;

50 defining an energy function comprising at
least one error term to measure the error of said sparse
representation and comprising at least one sparseness term to
measure the degree of sparseness of said sparse
representation; and

55 modifying said basis by minimizing said energy
function such that said sparse representation has a minimal
error and a maximal degree of sparseness; and

60 selecting at least one optimization algorithm from
a set of optimization algorithms by matching said salient
features to said set of optimization algorithms; and

65 executing said selected optimization algorithm to
identify at least one good operations management solution
over said landscape representation.

5 It is a further aspect of the current invention to present a method for performing operations management for an economic agent acting within an economy of economic agents, goods and services comprising the steps of:

10 5 creating a landscape representation of the economic agent acting within the economy;

characterizing said landscape representation;

determining at least one factor effecting said

15 characterization of said landscape representation;

10 adjusting said at least one factor to facilitate an identification of at least one acceptable operations

management solution over said landscape representation; and

20 identifying said at least one acceptable operations management solution.

15 It is a further aspect of the invention to present a method for performing multi-objective optimization comprising the steps of:

25 creating an n dimensional energy function having a domain and a codomain to define a landscape representation wherein n is a natural number;

20 sampling said n dimensional energy function at a plurality of points $x \in X$ from the domain to determine a corresponding plurality of sampled energy values from the codomain;

25 grouping said plurality of sampled energy values into c intervals I_i , $i = 0 \dots c-1$ wherein c is a natural number;

35 estimating at least one probability density functions P_{I_i} corresponding to said c intervals I_i , $i = 0 \dots$

30 $c-1$ from said plurality of sampled energy values; and

40 searching for at least one low energy solution having a value from the codomain below a predetermined threshold by extrapolating from said estimated probability density functions P_{I_i} .

45 It is a further aspect of the invention to present a method for interacting with a computer to perform multi-objective optimization comprising the steps of:

50 executing an application which includes at least one design entry command to define a plurality of variables

5 and a plurality of objectives and at least one design output
command to produce and to display at least one solution;
issuing said at least one design entry command from
the application to cause the application to display at least
10 one design window including a plurality of design entry
5 controls;
manipulating said design entry controls on said
design window to define said plurality of variables and said
plurality of objectives; and
15 issuing said at least one design output command
10 from the application to cause the application to produce and
to display said at least one solution.

20 BRIEF DESCRIPTION OF THE DRAWINGS

15 FIG. 1 provides a diagram showing a framework for
the major components of the system and method for operations
management.

25 FIG. 2 displays a diagram showing a composite model
20 of a firm's *processes* and *organizational structure* including
the relation between the firm's *processes* and *organizational
structure*.

30 FIG. 3 shows an exemplary aggregation hierarchy 300
comprising assembly classes and component classes.

25 FIG. 4a displays a diagram showing the enterprise
model.

35 FIG. 4b displays a diagram of the network explorer
model.

FIG. 4c provides one example of a resource with
30 affordances propagating through a resource bus object.

40 FIG. 5 shows an exemplary technology graph.

FIG. 6 provides a dataflow diagram 600 representing
an overview of a method for synthesizing the technology
graph.

45 FIG. 7 provides a flow diagram 700 for locating and
35 selecting *poly-functional intermediate objects* for a set of
terminal objects 701 having a cardinality greater than or
equal to two.

5 FIG. 8 displays a flow diagram of an algorithm to
perform landscape synthesis.

 FIG. 9 displays a flow diagram of an algorithm to
determine the bases v_i for landscapes.

10 FIG. 10 shows the flow diagram of an overview of a
5 first technique to identify a firm's regime.

 FIG. 11 shows the flow diagram of an algorithm 1100
to move a firm's fitness landscape to a favorable category by
adjusting the constraints on the firm's operations
15 management.

10 FIG. 12a displays a flow graph of an algorithm
which uses the *Hausdorff dimension* to characterize a fitness
landscape.

20 FIG. 12b displays the flow graph representation of
15 an optimization method which converts the optimization
problem to density estimation and extrapolation.

 FIG. 13a provides a diagram showing the major
25 components of the system for matching service requests with
service offers.

20 FIG. 13b provides a dataflow diagram representing
the method for matching service requests with service offers.

30 FIG. 14 is a flow diagram for a method of using the
interface 120 to United Sherpa 100 to perform optimization.

 FIG. 15 shows a first sample design entry window.

25 FIG. 16 shows a first sample solutions display.

 FIG. 17 shows a second sample design entry window.

35 FIG. 18 shows a second sample solutions display.

 FIG. 19 shows a sample window for entering
constraints.

30 FIG. 20 shows a first sample design output window
40 having controls for a one-dimensional histogram.

 FIG. 21 shows a third sample solutions display
window of a one-dimensional histogram.

 FIG. 22 shows a second sample design output window
45 having controls for a scatterplot.

35 FIG. 23 shows a fourth sample solutions display
window of a scatterplot.

 FIG. 24 shows a third sample design output window
50 having controls for a parallel coordinate plot.

5 FIG. 25 shows a fifth sample solutions display of a parallel coordinate plot.

FIG. 26 shows a fourth sample design output window having controls for a subset scatterplot.

10 5 FIG. 27 shows a sixth sample solutions display of a subset scatterplot.

FIG. 28 shows a simultaneous display of several design entry window and solutions display during execution of the present invention.

15 10 FIG. 29 discloses a representative computer system 2910 in conjunction with which the embodiments of the present invention may be implemented.

20 15 DETAILED DESCRIPTION OF THE PREFERRED EMBODIMENT

FIG. 1 provides a diagram showing a framework for the major components of the system and method for operations management called United Sherpa 100. The major components of United Sherpa 100 include modeling and simulation 102, 25 analysis 104, and optimization 106. United Sherpa 100 further includes an interface 120. The major components of United Sherpa 100 operate together to perform various aspects of operations management including the production of goods and services including supply chain management, job shop 30 scheduling, flow shop management, the design of organization structure, the identification of new goods and services, the evaluation of goods and services, etc. To accomplish these tasks, the components of United Sherpa 100 create and operate on different data representations including technology graphs 35 110, landscape representations 112 and the enterprise model 114. An Enterprise model 114 is a model of entities acting within an environment of resources and other entities.

40 Without limitation, many of the following embodiments of the invention, *United Sherpa 100*, are 45 35 described in the illustrative context of the production of goods and services by economic entities acting within an economic environment. However, it will be apparent to persons of ordinary skill in the art that the aspects of the 50 embodiments of the invention are also applicable in any context involving the operation of an entity within an

5 environment of resources and other entities such as the
performance of logistics by military organizations acting
within a changing battlefield or the evaluation and exchange
of financial instruments. These aspects which are applicable
10 5 in a wide range of contexts include modeling and simulation,
analysis, and optimization using technology graphs, landscape
representations and automated markets to perform operations
management having the reliability and adaptability to handle
failures and changes respectively within the economic
15 10 environment.

Modeling and Simulation

20 The modeling component 102 of United Sherpa 100
15 creates the enterprise model 114. An aspect of the modeling
component 102 called *OrgSim* creates organizational structure
model 202 and a process model 204 for a firm as shown by an
25 exemplary *OrgSim* model in FIG. 2. *OrgSim* represents each
decision making unit of a firm with an object.

20 Without limitation, the following embodiments of
the invention, *United Sherpa 100*, are described in the
illustrative context of a solution using object oriented
30 design and graph theory. However, it will be apparent to
persons of ordinary skill in the art that other design
25 techniques such as a structured procedural paradigm or an
agent-based design could be used to embody the aspects of the
present invention which include modeling and simulation,
35 analysis, and optimization using technology graphs, landscape
representations and automated markets to perform operations
management having the reliability and adaptability to handle
40 failures and changes respectively within the economic
environment. Agent-based design is described in, *Go to the
ant: Engineering Principles from Natural Multi-Agent
Systems*, H. Van Dyke Parunak, *Annals of Operations research*
35 75(1997) 69-101, the contents of which are herein
incorporated by reference.

As is known to persons of ordinary skill in the
art, objects are distinguishable entities and have attributes
and behavior. See *Object Oriented Modeling and Design*,
50

5 Rumbaugh, J., Prentice hall, Inc. (1991), Chapter 1.
Further, objects having the same attributes and behavior are
grouped into a class. In other words, objects are instances
of classes. Each class represents a type of decision making
10 5 unit. The representation of real world entities with objects
is described in co-pending U.S. Patent Application
09/080,040, System and Method for the Synthesis of an
Economic Web and the Identification of New Market Niches, the
contents of which are herein incorporated by reference.

15 10 Decision making units in the organizational
structure model 202 represent entities ranging from a single
person to a department or division of a firm. In other
words, the organizational structure model includes an
20 aggregation hierarchy. As is known in the art, aggregation
is a "part-whole" relationship among classes based on a
15 hierarchical relationship in which classes representing
components are associated with a class representing an entire
assembly. See *Object Oriented Modeling and Design*, Chapter
25 3. The aggregation hierarchy of the organizational
20 structure comprise assembly classes and component classes.
An aggregation relationship relates an assembly class to one
component class. Accordingly, an assembly class having many
30 component classes has many aggregation relationships.

FIG. 3 shows an exemplary aggregation hierarchy 300
25 comprising assembly classes and component classes. The
engineering department 302 is an assembly class of the
35 engineer component class 304 and the manager component class
306. Similarly, the division class 308 is an assembly class
of the engineering department component class 302 and the
30 legal department component class 310. Accordingly, this
40 aggregation hierarchy 300 represents a "part-whole"
relationship between the various components of a firm.

Moreover, *OrgSim* can model decision making units at
varying degrees of abstraction. For example, *OrgSim* can
45 35 represent decision making units as detailed as an individual
employee with a particular amount of industrial and
educational experience or as abstract as a standard operating
procedure. Using this abstract modeling ability, *OrgSim* can
50 represent a wide range of organizations. Next, *OrgSim* 102

5 can also represent the flow of information among the objects
in the model representing decision making units. First,
OrgSim 102 can represent the structure of the communication
network among the decision making units. Second, OrgSim 102
10 5 can model the temporal aspect of the information flow among
the decision making units. For instance, OrgSim 102 can
represent the propagation of information from one decision
making unit to another in the firm as instantaneous
communication. In contrast, OrgSim 102 can also represent
15 10 the propagation of information from one decision making unit
to another in the firm as communication requiring a finite
amount of time.

These modeling aspects enable OrgSim 102 to
20 simulate the effects of *organizational structure* and delay on
15 the performance of a firm. For example, OrgSim 102 can
compare the performance of an organization having a deep,
hierarchical structure to the performance of an organization
having a flat structure. OrgSim 102 also determines
25 different factors which effect the quality and efficiency of
20 decision making within an organization such as line of sight,
authority, timeliness, information contagion, and capacity
constraints. Line of sight determines the effects of a
30 proposed decision throughout an organization in both the
downstream and upstream directions. Authority determines
25 whether a decision making unit such as an engineer should
make a decision or should forward the responsibility to make
a decision to a superior. Timeliness determines the effect
35 of a delay which results when a decision making unit forwards
the responsibility to make a decision to a superior instead
30 of immediately making the decision and acting on the
decision. Information contagion measures the effect on the
40 quality of decision making when the responsibility for making
a decision moves in the organization from the unit which will
feel the result of the decision. Capacity constraints
35 measures the effect on delay when the responsibility for
45 making a decision moves toward an overworked decision making
unit of the organization.

Through simulation, Orgsim 102 determines the
effect of these conflicting factors on the quality of

5 decision making of an organization. For example, *OrgSim* 102
can determine the effect of the experience level of an
economic agent on the decision making of an organization.
Further, *OrgSim* 102 can determine the effect of granting more
10 5 decision making authority to the units in the lower levels of
an organization's hierarchy. Granting decision making
authority in this fashion may improve the quality of decision
making in an organization because it will decrease the amount
of information contagion. Granting decision making authority
15 10 in this fashion may also avoid the detrimental effects of
capacity constraints if the units in the top levels of the
organization are overworked. However, granting decision
making authority in this fashion may decrease the quality of
20 decision making because units in the lower levels of an
organization's hierarchy have less line of sight than units
15 at the higher levels.

OrgSim represents each good, service and economic
entity associated with a firm's processes with an object in
the process model 204. Renewable resources, intermediate
20 20 goods and services, finished goods and services, and machines
are types of goods and services in the economy. Machines are
goods or services which perform sequences of transformations
on an input bundle of goods and services to produce an output
bundle of goods and services. Accordingly, intermediate
30 25 goods and services are produced when machines execute their
transformations on an input bundle of goods and services.
Finished goods and services are the end products which are
35 produced for the consumer.

OrgSim includes an interface to enable a user to
30 30 define the decision making units, the structure of the
communication network among the decision making units, the
temporal aspect of the information flow among the decision
making units, etc. Preferably, the user interface is a
graphical user interface.

35 45 Preferably, *OrgSim* provides support for multiple
users, interactive modeling of organizational structure and
processes, human representation of decision making units and
key activities within a process. Specifically, people,
50 instead of programmed objects, can act as decision making

5 units. Support for these additional features conveys at least
two important advantages. First, the *OrgSim* model 200 will
yield more accurate results as people enter the simulation to
make the modeling more realistic. Second, the *OrgSim* model
10 200 further enables hypothetical or *what if* analysis.
Specifically, users could obtain simulation results for
various hypothetical or *what if* organizational structure to
detect unforeseen effects such as political influences among
the decision making units which a purely computer-based
15 simulation would miss.

10 Preferably, *OrgSim* also includes an interface to
existing project management models such as Primavera and
Microsoft Project and to existing process models such as
iThink.
20

15 Without limitation, the following embodiments of
the Enterprise model 114 are described in the illustrative
context of a solution using situated object webs. However,
it will be apparent to persons of ordinary skill in the art
that other design techniques could be used to embody the
20 aspects of the Enterprise model 114 which include determining
relations among the resources in the economy, determining
values for the relations, selecting relations having higher
values and performing transformations corresponding to the
relations to produce new resources in the economy.
30

25 The Enterprise model 114 further includes situated
object webs 400 as shown in FIG. 4a. Situated object webs
400 represent overlapping networks of resource dependencies
as resources progress through dynamic supply chains. Situated
object webs 400 include a resource bus 402. A resource bus
30 402 is a producer/consumer network of local markets.
Preferably, broker agents 404 mediate among the local markets
of the resource bus 402.
40

FIG. 4b shows a detailed illustration of the
architecture of the situated object web 400 and the *OrgSim*
35 model 200. The situated object web 400 includes a *RBConsumer*
object 406. The *RBConsumer* object 406 posts a resource
request to one of the *ResourceBus* objects 402. The
RBConsumer object 406 has a role portion defining the desired
roles of the requested resource. Preferably, the *RBConsumer*
45
50

5 object 406 also has a contract portion defining the desired
contractual terms for the requested resource. Exemplary
contract terms include quantity and delivery constraints. An
10 *OrgSim* model 200 offers a resource by instantiating an
5 *RBProducer* object 408. A *RBProducer* object 408 offers a
resource to one of the *ResourceBus* objects 402. The
RBProducer object 408 has a role portion defining the roles
of the offered resource. Preferably, the *RBProducer* object
15 408 also has a contract portion defining the desired
10 contractual terms for the requested resource.

The *ParticipantSupport* 310 objects control one or
more *RBConsumer* 302 and *RBProducer* 308 objects. A
ParticipantSupport 310 object can be a member of any number
20 of *ResourceBus* 304 objects. *ParticipantSupport* 310 objects
15 join or leave *ResourceBus* 304 objects. Moreover,
ParticipantSupport 310 objects can add *RBProducer* 308 objects
and *RBConsumer* 302 object to any *ResourceBus* 304 objects of
25 which it is a member.

Preferably, affordance sets model the roles of
20 resources and the contractual terms. An affordance is an
enabler of an activity for a suitably equipped entity in a
suitable context. A suitably equipped entity is an economic
30 agent which requests a resource, adds value to the resource,
and offers the resulting product into a supply chain. A
25 suitable context is the "inner complements" of other
affordances which comprise the resource. Affordances
35 participate in other affordances. Further, an affordance can
contain sets of other affordances which are specializations
of the affordance. Preferably, the situated object web 400
30 represents affordances with symbols sets. The symbols set
40 representation scheme is advantageous because it is not
position dependent.

Affordances have associated values. For example, a
value of an affordance specified by an *RBConsumer* object 406
45 for a requested resource for an *OrgSim* model 200 represents
the amount of importance of the affordance to the *OrgSim*
model 200. In other words, the *RBConsumer* objects 406
specify the amount of importance the affordances or roles of
50 a requested resource to the requesting *OrgSim* model 400.

5 The *ResourceBus* 402 objects relay requested
resources and offered resources between *RBConsumer* objects
406 and *RBProducer* objects 408. The *ResourceBus* 402
10 identifies compatible pairs of requested resources with the
5 offered resources by matching the desired affordances of the
requested resource with the affordances of the offered
resources. Preferably, the *ResourceBus* 402 also considers the
15 importance of the affordances when matching the affordances
10 of the requested resources with affordances of the offered
resource. The *ResourceBus* 402 performs a fuzzy equivalency
operation to determine the goodness of a match between a
20 requested resource and an offered resource. The goodness of
match between a requested resource and an offered resource is
determined by performing a summation over the set of roles or
25 15 affordances wherein the summation is weighted by the
importance associated with the affordances and roles.
Preferably, the values of the affordances are normalized to
the interval [0,1]. Preferably, the goodness of a match is
30 also normalized to the interval [0,1]. Higher values for the
goodness of a match indicate more precise matches. Next,
more precise matches enhance the economic value of the
exchange. A subsequent section titled "Automated Markets",
contains additional techniques for finding optimal matches
between requested resources and offered resources.

25 Preferably, the *ResourceBus* 402 uses an exemplar-
prototype copy mechanism to satisfy resource requests with
35 available resources. The *ResourceBus* 402 provides a copy of
an exemplar resource object to a *RBConsumer* object 406
requesting a resource. The *ResourceBus* 402 locates the
30 exemplar resource object in accordance with the importance
40 assigned to the affordances by the *RBConsumer* object 406.
Accordingly, the exemplar prototype copy mechanism adds
diversity to the resources in the situated web model 400.
The copy of the exemplar resource used by the resource bus
35 402 adds diversity to the resources propagating through the
45 situated object web 400.

For example, if a consumer object requests a
complementary object representing a #10, Phillips head,
50 finishing screw, the *situated object model* returns an object

5 which could be brass plated and self-tapping with a pan-
shaped head. Thus, as long as a subset of the attributes
match the requested attributes, the remaining attributes of
the object can have arbitrary values. Thus, the objects
10 5 produced by this scheme have copy errors. The introduction
of copy errors leads to diversity in goods and services.

The situated object web 400 further includes
BrokerAgent objects 404. BrokerAgent objects 404 mediate
between ResourceBus 304 objects. BrokerAgent 306 objects
15 10 will relay resource requests and availabilities between
ResourceBus 304 objects if those requests and availabilities
cannot be satisfied on the originating ResourceBus 304
object. A BrokerAgent object 404 monitors traffic in at
least two ResourceBus objects 402 for orphan resources.
20 15 Orphan resources are defined as surplus resources offered by
RBProducer objects 408 and unmet resource requests from
RBConsumer objects 406. Preferably, BrokerAgent objects 404
add transaction costs to matched pairs of requested resources
and offered resources. A BrokerAgent object 404 competes
25 20 among other BrokerAgent objects 404 to provide service to
RBConsumer objects 406 and RBProducer objects 408.

As RBProducer objects 408 fulfill resource requests
from RBConsumer objects 406 on the ResourceBus 402, resources
and their affordances propagate through the situated web
25 30 model 400. Further, the values of affordances and the values
of the resources containing the affordances change as
resources propagate through the situated web model 400. The
value of an affordance increases as it is requested by more
RBConsumer objects 406. Conversely, the value of an
30 35 affordance decreases if it is not requested by a RBConsumer
object 406. Affordances which are not requested for a
sufficiently long time are removed from a resource.

FIG. 4c provides an example of a resource with
affordances propagating through a resource bus object 402.
45 35 In time step 450, a RBConsumer object 406, C1 requests a set
of affordances, {B, C, D}. In time step 452, an RBProducer
object 408, P1, offers a resource with a set of affordances,
{A, B, C, D, E}. In time step 454, RBConsumer object C1 is
50 55 paired with RBProducer object P1 on a ResourceBus object 402.

5 In other words, *RBConsumer* object C1 accepts the offered
resource with affordances {A, B, C, D, E}. In step 456,
affordance E is lost from the set of affordances {A, B, C, D,
10 5 E} because affordance E was not requested for a predetermined
time period and accordingly, was eventually lost. In step
458, C1, acting as a *RBProducer* object 408, P2 offers the
resource with the set of affordances, {A, B, C, D}. In step
460, another *RBConsumer* object 406, C2 requests a set of
15 10 affordances, {A, B, C} which creates a possible match with
the resource offered by P2 and causes the resource to
continue to propagate through a resource bus 402.

Execution of the situated object web 400 as
described immediately above creates a model of a firm's
20 processes called a technology graph 110. The next section
15 provides a detailed description of the technology graph 110.

United Sherpa 100 also includes an interface to
existing Manufacturing Resource Planning ("MRP") software
25 systems. MRP systems track the number of parts in a
database, monitor inventory levels, and automatically notify
20 the firm when inventory levels run low. The MRP software
systems also forecast consumer demand. MRP software systems
perform production floor scheduling in order to meet the
30 forecasted consumer demand. Exemplary MRP software systems
are available from Manugistics, I2 and SAP.

25 However, the object oriented approach of the
present invention has advantages over MRP or other
35 conventional business modeling tools because the object
oriented approach provides a more direct representation of
the goods, services, and economic agents which are involved
30 in a firm's processes. Conventional business tools typically
build numerical models which describe business operations
40 exclusively in terms of numerical quantities. For example,
conventional business tools have numerical models
representing how the inventory of material resources vary
35 with time. In contrast, the modeling component 102 of the
present invention represents each good, service, and economic
agent with an object.

In contrast to numerical models, the object
oriented approach of the present invention is also amenable

5 to *what if* analysis. For example, the modeling component 102
of the present invention can represent the percolating
effects of a major snow storm on a particular distribution
center by limiting the transportation capacity of the object
10 5 representing the distribution center. Execution of the
simulation aspect of *OrgSim* 102 on the object model with the
modified distribution center object yields greater
appreciation of the systematic effects of the interactions
among the objects which are involved in a process.

15 10 As indicated by the previous discussion of FIGs 2-
4c, the modeling and simulation component 102 of United
Sherpa 100 provides a mechanism to situate a dynamically
changing world of domain objects by explicitly supporting
20 their emergence. The modeling and simulation component 102
15 develops metrics to show the emergence and propagation of
value for entire resources and affordances of the resource.
The modeling and simulation component 102 of United Sherpa
100 represents the resources and economic entities of an
25 economy as situated objects because they depend on the
contingencies of other resources and economic entities in the
20 economy which produce them. The situated object web 400
constitutes an adaptive supply chain that changes
30 connectivity as the demand for different situated objects
change.

25 35 *OrgSim* 102 also includes an interface to existing
models of a firm's processes such as *iThink* or existing
project management models such as *Primavera* and *Microsoft*
Project.

30 Technology Graph

40 FIG. 5 shows an exemplary technology graph. A
technology graph is a model of a firm's processes. More
specifically, a technology graph is a multigraph
representation of a firm's processes. As previously
45 35 explained, a firm's processes produce complex goods and
services. As is known to persons of ordinary skill in the
art, a multigraph is a pair (V, E) where V is a set of
vertices, E is a set of hyperedges, and E is a subset of
50 $P(V)$, the power set of V . See *Graph Theory*, Bela Bollobas,

5 Springer-Verlag, New York, 1979, ("Graph Theory") Chapter 1.
 The power set of V is the set of subsets of V . See
Introduction to Discrete Structures, Preparata and Yeh,
 Addison-Wesley Publishing Company, Inc. (1973) ("Introduction
 10 to Discrete Structures"), pg 216.

5 In the technology graph (V, E) of a firm's
 processes, each vertex v of the set of vertices V represents
 an object. More formally, there exists a one-to-one
 correspondence between the set of objects representing the
 15 goods, services, and economic agents and the set of vertices
 10 V in the technology graph (V, E) of the firm's processes. A
 function denoted by $g: O \rightarrow V$ from the set of objects O
 representing the goods, services, and economic agents to the
 20 set of vertices V in the corresponding multigraph (V, E)
 15 assigns the vertex v to an object o ($g(o) = v$).

In the technology graph (V, E) of a firm's
 processes, each hyperedge e of the set of hyperedges E
 25 represents a transformation as shown by FIG. 5. The outputs
 of the hyperedge e are defined as the intermediate goods and
 20 services 510 or the finished goods and services 515 produced
 by execution of the transformation represented by the
 hyperedge e . The outputs of the hyperedge e also include the
 30 waste products of the transformation. The inputs of the
 hyperedge e represent the complementary objects used in the
 25 production of the outputs of the hyperedge. Complementary
 objects are goods or services which are used jointly to
 35 produce other goods or services.

Resources 505, intermediate goods and services 510,
 finished goods and services 515, and machines 520 are types
 30 of goods and services in the economy. Machines 520 are goods
 or services which perform ordered sequences of
 transformations on an input bundle of goods and services to
 produce an output bundle of goods and services. Accordingly,
 intermediate goods and services 510 are produced when
 45 machines 520 execute their transformations on an input bundle
 of goods and services. A machine 520 which mediates
 transformations is represented in the technology graph $H =$
 (V, E) as an input to a hyperedge e . In an alternate
 50 embodiment, a machine 520 which mediates transformations is

5 represented as an object which acts on the hyperedge e to execute the transformation. Finished goods and services 515 are the end products which are produced for the consumer.

10 The objects and transformations among the objects 5 in the technology graph $H = (V, E)$ constitute a generative grammar. As is known by persons of ordinary skill in the art, context-free grammars represent transformations or productions on symbol strings. Each production specifies a substitute symbol string for a given symbol string. The 15 technology graph $H = (V, E)$ extends the principles of context-free grammars from symbol strings and transformations among symbol strings to objects and transformations among objects. The expressiveness of the technology graph $H = (V, E)$ is higher than that of context-free grammars as 20 hypergraphs can represent multidimensional relationships directly. The technology graph $H = (V, E)$ also expresses a context sensitive grammar.

25 Each transformation in the technology graph $H = (V, E)$ may specify a substitute hypergraph for a given 20 hypergraph. Accordingly if a subgraph within a hypergraph matches a given hypergraph in a transformation, the subgraph is removed and replaced by the substitute hypergraph. The 30 resulting hypergraph is derived from the original hypergraph.

FIG. 6 provides a dataflow diagram 600 representing 25 an overview of a method for synthesizing the technology graph. As is known to persons of ordinary skill in the art, a dataflow diagram is a graph whose nodes are processes and whose arcs are dataflows. See *Object Oriented Modeling and Design*, Rumbaugh, J., Prentice Hall, Inc. (1991), Chapter 1.

30 In step 610, the technology graph synthesis method performs the initialization step. The technology graph synthesis method initializes the set of vertices V of the technology graph $H = (V, E)$ to a *founder set* of objects. The 40 *founder set* contains the most primitive objects. Thus, the 35 *founder set* could represent renewable resources. The *founder set* can have from zero to a finite number of objects. The method also initializes a set of transformations, T , with a finite number of predetermined transformations in step 610.

5 Finally, the method initializes an iterate identifier, i , to 0 in step 610.

10 In step 615, the method determines whether the iterate identifier is less than a maximum iterate value, I .
5 If the iterate identifier is not less than the maximum iterate value, I , the method terminates at step 630. If the iterate identifier is less than the maximum iterate value, I , then control proceeds to step 620.

15 In step 620, the technology graph synthesis method
10 applies the set of transformations, T , to the set of vertices V . In the first iteration of the loop of the flow diagram of FIG. 6, step 620 applies the set of transformations, T , to the objects in the *founder set*. First, step 620 applies each
20 transformation in the set of transformations, T , to each
15 object in the *founder set*. Next, step 620 applies each transformation in the set of transformations, T , to all pairs of objects in the *founder set*. Step 620 similarly
25 continues by applying each transformation in the set of transformations, T , to each higher order subset of objects
20 in the *founder set*. Execution of step 620 in iteration, i , yields the i th *technology adjacent possible* set of objects. Execution of step 620 in iteration, i , also yields a
30 modified technology graph $H = (V, E)$. The modified technology graph $H = (V, E)$ contains additional vertices
25 corresponding to the i th *technology adjacent possible* set of objects and additional hyperedges e corresponding to the transformations applied in the i th iteration of the loop of
35 the flow graph of FIG. 6.

40 In one embodiment, the method maintains all
30 vertices created by execution of step 620 in the technology graph $H = (V, E)$. In an alternate embodiment, step 625
40 prunes all vertices representing duplicate elements of the i th *technology adjacent possible* set of objects from the technology graph $H = (V, E)$. Accordingly, in the first
45 35 embodiment of step 625, every object constructed at each iteration of the method is kept in the technology graph $H = (V, E)$. Execution of the technology graph synthesis method
50 600 using the first embodiment of step 625 produces a *full* technology graph $H = (V, E)$. In the alternate embodiment,

only objects which were not elements in the *founder set* and which were not created in previous iterations of the loop of the flow diagram of FIG. 6 are added to the technology graph $H = (V, E)$. Execution of the technology graph synthesis method 600 using the alternate embodiment with the pruning of step 625 produces a *minimal* technology graph $H = (V, E)$. After execution of step 625, control returns to step 615.

In subsequent iterations of the loop of the flow graph of FIG. 6, step 620 applies the set of transformations, T , to the objects in the set of vertices V of the technology graph $H = (V, E)$ produced by the execution of the previous iteration of the loop.

The set of transformations T can be held fixed throughout the execution of the technology graph synthesis method 600. Alternatively, new transformations could be added to the set of transformations and old transformations could be removed. For example, objects representing machines could also be included in the *founder set* of objects. Next, the set of transformations T could be applied to the objects representing machines just as they are applied to the other objects in the technology graph $H = (V, E)$. Consequently, the set of transformations T could be limited to the transformations which are mediated by those machine objects represented by vertices of the technology graph $H = (V, E)$.

Technology Graph Applications

The paths in the technology graph $H = (V, E)$ which begin at vertices corresponding to objects in the *founder set* and end at vertices corresponding to finished goods represent the processes for producing the finished goods from the objects in the founder set. A path P_i of a hypergraph $H = (V, E)$ is defined as an alternating sequence of vertices and edges $v_{i1}, e_{i1}, v_{i2}, e_{i2}, v_{i3}, e_{i3}, v_{i4}, e_{i4}, \dots$ such that every pair of consecutive vertices in P_i are connected by the hyperedge e appearing between them along P_i . As previously discussed, the vertices of the technology graph represent renewable resources, intermediate objects and finished objects and the hyperedges of the technology graph represent transformations. Accordingly, a path P_i in the technology graph $H = (V, E)$ from

5 a founder set to a finished good identifies the renewable
resources, the intermediate objects, the finished objects,
the transformations and the machines mediating the
transformations of the process. Thus, a process is also
10 5 referred to as a *construction pathway*.

The technology graph $H = (V, E)$ also contains
information defining a first *robust constructability* measure
of a terminal object representing a finished good or service.
The first *robust constructability* measure for a terminal
15 10 object is defined as the number of *processes* or *construction*
pathways ending at the terminal object. *Process redundancy*
for a terminal object exists when the number of *processes* or
construction pathways in a technology graph exceeds one.
20 Failures such as an interruption in the supply of a renewable
15 resource or the failure of a machine cause *blocks* along
construction pathways. Greater numbers of *processes* or
construction pathways to a terminal object indicate a greater
25 probability that a failure causing *blocks* can be overcome by
following an alternate *construction pathway* to avoid the
20 *blocks*. Accordingly, higher values of the first *robust*
constructability measure for a terminal object indicate
30 higher levels of reliability for the *processes* which produce
the finished good or service represented by the terminal
object. Further, the technology graph extends the
25 traditional notion of the *makespan*.

The technology graph $H = (V, E)$ also contains
35 information defining a second *robust constructability* measure
of a terminal object representing a finished good or service.
The second *robust constructability* measure for a terminal
30 object is defined as the rate at which the number of
40 *processes* or *construction pathways* ending at the terminal
object increases with the *makespan* of the process. For
example, suppose a terminal object can be constructed with a
makespan of N time steps with no *process redundancy*. Since
45 35 there is no *process redundancy*, a *block* along the only
construction pathway will prevent production of the terminal
object until the cause of the *block* is corrected. The
relaxation of the required *makespan* to $N + M$ time steps will
50 increase the number of *construction pathways* ending at the

5 terminal object. Accordingly, failures causing blocks can be
overcome by following an alternate *construction pathway* to
the terminal object. In other words, while the minimum
possible *makespan* increased by *M* time steps, the resulting
10 5 greater numbers of *processes* or *construction pathways* to the
terminal object led to greater reliability. Thus, the
present invention extends the notion of a *makespan* to include
the concept of *robust constructability*.

15 The technology graph $H = (V, E)$ contains additional
10 *robust constructability* measures of a class or family of
terminal objects representing different finished goods or
services. As previously discussed, objects having common
attributes and behavior are grouped into a class. See *Object*
20 *Oriented Modeling and Design*, Chapter 1. In the technology
15 graph $H = (V, E)$, each class represents a set of objects
having common attributes and behavior. Exemplary attributes
and behavior which are used to group terminal objects into
classes include, without limitation, structural and
25 functional features. Structural and functional features
20 include attributes and behavior such as "needs a", "is a",
"performs a", "has a", etc.

30 The additional *robust constructability* measures
involve vertices which exist within the *construction pathways*
of two or more terminal objects. These objects represented
25 by these vertices are called *poly-functional intermediate*
objects because two or more terminal objects can be
35 constructed from them. For example, consider two terminal
objects representing a house and a house with a chimney. The
poly-functional intermediate objects are the objects
30 represented by vertices which exists within a *construction*
pathway of the house and within a *construction pathway* of the
house with the chimney. Thus, if a consumer requests a
chimney in a house after a firm has constructed the house
without a chimney, the firm can add the chimney to the house
45 35 by backtracking along the *construction pathway* of the house
to a *poly-functional intermediate object* and proceeding from
the *poly-functional intermediate object* along a *construction*
pathway of the house with a chimney.

FIG. 7 provides a flow diagram 700 for locating and selecting *poly-functional intermediate objects* for a set of terminal objects 701 having a cardinality greater than or equal to two. In step 704, the method determines the vertices which exist within the *construction pathways* of each terminal object in the set of terminal objects 701 in the technology graph $H = (V, E)$. Execution of step 704 yields a set of vertices 705 for each terminal object in the set of terminal objects 701. Accordingly, the number of sets of vertices 705 resulting from execution of step 704 is equal to the cardinality of the set of terminal objects 701. In step 706, the method performs the intersection operation on the sets of vertices 705. Execution of step 706 yields the vertices which exist within the *construction pathways* of every terminal object in the set of terminal objects 701. In other words, execution of step 706 yields the *poly-functional intermediate objects* 707 of the set of terminal objects 701.

In step 708, the method performs a selection operation on the *poly-functional intermediate objects* 707. Preferably, step 708 selects the *poly-functional intermediate object* 707 with the smallest *fractional construction pathway distance*. The *fractional construction pathway distance* of a given *poly-functional intermediate object* is defined as the ratio of two numbers. The numerator of the ratio is the sum of the smallest distances from the given *poly-functional intermediate object* to each terminal object in the set of terminal objects 701. The denominator of the ratio is the sum of the numerator and the sum of the smallest distances from each object in the *founder set* to the given *poly-functional intermediate object*. The distance between two vertices along a *construction pathway* in the technology graph $H = (V, E)$ is defined as the number of hyperedges e on the *construction pathway* between the two vertices. The smallest distance between two vertices in the technology graph $H = (V, E)$ is the number of hyperedges e on the shortest *construction pathway*.

Alternatively, step 708 considers the *process redundancy* in addition to the *fractional construction pathway distance* in the selection of the *poly-functional intermediate*

5 objects 707. This alternative selection technique first
locates the *poly-functional intermediate object* 707 having
the smallest *fractional construction pathway distance*. Next,
the alternative technique traverses the *construction pathways*
10 5 from the *poly-functional intermediate object* 707 having the
smallest *fractional construction pathway distance* toward the
founder set until it reaches a *poly-functional intermediate*
object 707 having a sufficiently high value of *process*
redundancy. A sufficiently high value of *process redundancy*
15 10 can be predetermined by the firm.

The method of FIG. 7 for locating and selecting
poly-functional intermediate objects for a set of terminal
objects 501 can also be executed on different subsets of the
power set of the set of terminal objects 701 to locate and
15 15 select *poly-functional intermediate objects* for different
subsets of the set of terminal objects.

As indicated by the preceding discussion, the
present invention identifies and selects the *poly-functional*
25 25 *object* which leads to process redundancy to achieve
reliability and adaptability. Specifically, a firm should
ensure that there is an adequate inventory of the selected
poly-functional object to enable the firm to adapt to
30 30 failures and changes in the economic environment.

25 Fitness Landscape

The Analysis Tools 106 of United Sherpa 100 shown
35 35 in FIG. 1 create a fitness landscape representation of the
operations management problem. As is known to persons of
ordinary skill in the art, a fitness landscape characterizes
30 40 a space of configurations in terms of a set of input
parameters, defines a neighborhood relation among the members
of the configuration space and defines a figure of merit or
fitness for each member of the configuration space.

More formally, a landscape is defined over a
45 35 discrete search space of objects X and has two properties:

- (1) Objects $x \in X$ have a neighbor relation specified by
a graph G . The nodes in G are the objects in G
with the edges in G connecting neighboring nodes.

5 G is most conveniently represented by its adjacency
matrix.

10 (2) A mapping $f: X \rightarrow \mathbb{R}$ gives the cost of every object x
5 $e X$. For purposes of simplicity, the cost is
assumed to be real but more generally may be any
metric space.

15 Without limitation, the following embodiments of
10 the landscape synthesis and analysis features of the analysis
component 104 of the present invention are described in the
illustrative context of fitness landscapes which are defined
over bit strings of length n , i.e. $X = \{0, 1\}^n$. However, it
20 is apparent to persons of ordinary skill in the art that the
landscape synthesis and analysis features of the present
15 invention are also applicable to landscapes which are defined
by a mixture of discrete and continuous parameters. The
fitness of a landscape is any mapping of bit strings to real
25 numbers. For example, the fitness of a bit string x $f(x)$ is
equal to the number of 1's in x .

20 For example, without limitation, a fitness
landscape can represent the job shop scheduling problem. As
30 previously discussed, in the job shop scheduling problem,
each machine at the firm performs a set of jobs. Each job
25 consists of a certain ordered sequence of transformations
from a defined set of transformations, so that there is at
most one job running at any instance of time on any machine.
35 The job shop scheduling problem consists of assigning jobs to
machines to minimize the *makespan*. The set of all possible
workable or non-workable schedules defines the configuration
30 space for the job shop scheduling problem. The neighborhood
relation can be defined as a permutation of the assignment of
jobs to machines. Specifically, one way to define the
neighborhood relation is to exchange the assignment of a pair
40 of jobs to a pair of machines. For example if jobs a and b
35 are assigned to machines 1 and 2 respectively in a job shop
schedule then a neighboring job shop schedule is defined by
assigning jobs a and b to machines 2 and 1 respectively. The
fitness of each job shop schedule is defined as its *makespan*.

5 The Analysis component 104 performs tasks for
United Sherpa 100 to address many of the problems associated
with finding optimal, reliable and flexible solutions for
operations management. First, it is difficult to predict the
10 5 effect of changes in one or more of the input parameters on
the outcome or fitness as the outcome may depend on the input
parameters in a complex manner. For example, it might be
difficult to predict the effect of adding a machine to a job
shop, moving a manufacturing facility or contracting with
15 10 another supplier on the reliability and flexibility of a
firm's operations. The fitness landscape characterizes the
effect of changes of the input parameters on the outcomes by
defining a neighborhood relation.

20 Next, for most problems, only a small fraction of
15 the fitnesses of the configuration space can be determined
through actual observations or simulation because of the
large size of the configuration space. The Analysis
Component 104 of United Sherpa 100 addresses this difficulty
25 by providing a method which predicts the outcomes for input
parameter values which are neither observed nor simulated.
20 In other words, the Analysis Component 104 provides a method
for learning the landscape from a relatively small amount of
observation and simulation.

30 Next, simulation and observation are not
25 deterministic. In other words, the simulation or observation
of the same input parameter values may yield different
outcomes. This problem may be attributed to limitations
35 associated with the selection of input parameters, errors
associated with the setting of input parameters and errors
associated with the observation of input parameters and
30 outcomes because of noise. The analysis component 104 of
United Sherpa 100 addresses this difficulty by assigning an
error bar to its predictions.

40 The Analysis component 104 of United Sherpa 100
35 performs landscape synthesis 800 using the algorithm
illustrated by the flow diagram of FIG. 8. In step 802, the
landscape synthesis method defines the input parameters and
the neighborhood relation for the fitness landscape. The
input parameters are discrete rather than continuous because
50 of the nature of the configuration space associated with

5 operations management. Moreover, discrete input parameters could also be used to represent the values of a continuous variable as either below a plurality of predetermined threshold values or above the predetermined threshold values.

10 5 For example, the input parameters could be binary variables having values that are represented by a string of N binary digits (bits). Preferably, step 802 defines the neighborhood relation such that the distance between input parameter values is the Hamming distance. If $x^{(i)}$ and $x^{(j)}$ represent a

15 10 string of binary digits, then the Hamming distance is the number of binary digit positions in which $x^{(i)}$ and $x^{(j)}$ differ. The Hamming distance measure ranges from 0 when $x^{(i)} = x^{(j)}$ to N when $x^{(i)}$ and $x^{(j)}$ differ in every position for bit strings of length N . For example, the Hamming distance between the bit

20 15 strings of length five, 00110 and 10101, is three since these bit strings differ at positions 1, 4, and 5. Similarly, the Hamming distance between bit strings of length five, 02121 and 02201, is also three since these bit strings differ at

25 positions 3, 4, and 5. For strings composed of symbols taken from an alphabet of size A , there are $(A-1)*L$ immediate

30 20 neighbors at distance one.

In step 804, the landscape synthesis method performs simulation on a domain of input parameters to produce corresponding output parameter values and stores the

35 25 input/output values in a data set: $D = \{x^{(1)}, y^{(1)}, \dots, x^{(d)}, y^{(d)}\}$. If the simulation is not deterministic, step 804 performs multiple simulation runs to produce multiple sets of corresponding output parameter values. Next, step 804 computes the average value for each output parameter to

40 30 produce the corresponding output parameter values and stores the input/output value pairs in a data set:

45 35 $D = \{x^{(1)}, y^{(1)}, \dots, x^{(d)}, y^{(d)}\}$. This technique decreases the effect of noise and obtains more accurate output parameter values. Preferably, *OrgSim* 102 performs the simulation of step 804.

In step 806, the method chooses the covariance function $C(x^{(i)}, x^{(j)}, \theta)$ which is appropriate for the neighbor relation selected in step 802. The correlation ρ in output values at $x^{(i)}$ and $x^{(j)}$, assuming the average output is zero and

the variance of outputs is 1, is the expected value for the product of the outputs at these two points: $E(y(x_1)y(x_2))$. The correlation for many landscapes decays exponentially with distance as $\rho(s) = \rho'$, where $-1 \leq \rho \leq 1$ is the correlation in outcomes between neighboring strings (i.e. strings having a Hamming distance of 1). See P.F. Stadler, *Towards a theory of Landscape*, in Complex Systems and Binary Networks. Eds: R Lopez-Pena, R Capovilla, R Garcia-Pelayo, H Waelbroeck, and F. Zertuche, Springer-Verlag Berlin, 1995. Assuming that this correlation depends only on the Hamming distance between the strings $x^{(1)}$ and $x^{(2)}$, step 806 defines a covariance matrix for discrete landscapes as

$$C(x^{(1)}, x^{(2)}, \theta) = \theta_1 C_s(x^{(1)}, x^{(2)}) + \theta_2 \delta_{i,j} \theta_3 \quad (1)$$

wherein

$$C_s(x^{(1)}, x^{(2)}) = \prod_{1 \leq k \leq N} \rho_k^{x_k^{(1)}} \wedge x_k^{(2)}$$

$C_s(x^{(1)}, x^{(2)})$ is the stationary part of the covariance matrix. The parameters $\theta = (\theta_1, \theta_2, \theta_3)$ and the parameters ρ_k through ρ_N describing the covariance function are called hyper-parameters. These hyper-parameters identify and characterize different possible families of functions. The hyper-parameters ρ_1 through ρ_N are variables having values between negative one and positive one inclusive. The hyper-parameters ρ_1 through ρ_N are interpreted as the degree of correlation in the landscape present along each of the N dimensions. Next, $x_k^{(1)} = 0, 1$ is the k^{th} bit of $x^{(1)}$. The \wedge operator in the exponent has a value of one if the symbols at position k differ. Otherwise, the \wedge operator has a value of zero.

In step 808, the landscape synthesis method forms the $d \times d$ covariance matrix, $C_d(\theta)$, whose (i, j) element is given by $C(x^{(1)}, x^{(2)}, \theta)$. For example, the covariance matrix for a data set of input/output values produced by simulation with inputs, $x^{(1)} = 010$, $x^{(2)} = 101$, and $x^{(3)} = 110$ is

$$C_d(\theta) = \begin{bmatrix} \theta_1 + \theta_2 + \theta_3 & \theta_1 \rho_1 \rho_2 \rho_3 + \theta_2 & \theta_1 \rho_1 + \theta_2 \\ \theta_1 \rho_1 \rho_2 \rho_3 + \theta_2 & \theta_1 + \theta_2 + \theta_3 & \theta_1 \rho_2 \rho_3 + \theta_2 \\ \theta_1 \rho_1 + \theta_2 & \theta_1 \rho_2 \rho_3 + \theta_2 & \theta_1 + \theta_2 + \theta_3 \end{bmatrix}. \quad (2)$$

The covariance matrix $C_d(\theta)$ determined in step 808 must satisfy two requirements. First, the covariance matrix $C_d(\theta)$ must be symmetric. Second, the covariance matrix $C_d(\theta)$ must be positive semi-definite. The covariance matrix $C_d(\theta)$ is symmetric because of the symmetry of the Λ operator.

The covariance matrix $C_d(\theta)$ is also positive semi-definite. The contribution from θ_3 is diagonal and adds $\theta_3 I$ to C . Moreover, the contribution from θ_2 is the same for all matrix elements and can be written as $\theta_2 \mathbf{1}\mathbf{1}^T$ where $\mathbf{1}$ is the vector of all ones. These matrices are positive definite and positive semi-definite respectively. Since the sum of positive semi-definite matrices is positive semi-definite we can prove that $C_d(\theta)$ is positive semi-definite by showing that the matrix $[C_{i,j}^s] = C_s(x^{(i)}, x^{(j)})$ is positive semi-definite.

Assuming the discrete variables x are binary variables b , note that $C_s(x^{(i)}, x^{(j)}) = [C_{i,j}^s]$ wherein

$$C_{i,j}^s = \prod_k \rho^{b_k^{(i)}} \wedge b_k^{(j)} = \prod_k C_{i,j}^s(k).$$

where $C_{i,j}^s(k) = \rho^{b_k^{(i)}} \wedge b_k^{(j)}$. If we define the matrix $C_k = [C_{i,j}^s(k)]$ then the matrix C_s can be written as the Hadamard or element-wise product, \circ , of the C_k :

$$C_s = \bigcirc_k C_k.$$

Now it is well known that the Hadamard product of positive semi-definite matrices is itself positive semi-definite as indicated by the Schur product theorem. Thus if we can show that C_k is positive semi-definite then the proof is complete.

5 Note first that the matrix elements $C_{i,j}^s(k)$ are either 1 if $b_k^{(i)} = b_k^{(j)}$ or ρ if $b_k^{(i)} \neq b_k^{(j)}$ so we can express $C_{i,j}^s(k)$ as

$$C_{i,j}^s(k) = 1 + (\rho - 1) (b_k^{(i)} + b_k^{(j)} - 2b_k^{(i)} b_k^{(j)}).$$

10 Thus we can write the matrix C_k as

$$C_k = 11^t + (\rho - 1) (b_k 1^t + 1 b_k^t - 2b_k b_k^t) \quad (3)$$

15 where 1 is the vector of 1s and b_k is the binary vector $[b_k^{(1)}, \dots, b_k^{(M)}]^t$. To prove that C_k is positive semi-definite we must show that $x^t C_k x \geq 0$ for all x . Let us consider this matrix product in light of Eq. (3):

$$\begin{aligned} 20 \quad x^t C_k x &= (x^t 1)(1^t x) + (\rho - 1) ((x^t b_k)(1^t x) + (x^t 1)(b_k^t x) - 2(x^t b_k)(b_k^t x)) \\ 25 \quad &= (x^t 1)^2 + 2(\rho - 1)x^t b_k (x^t 1 - x^t b_k) \\ &= (x^t 1)^2 + 2(\rho - 1)x^t b_k x^t \tilde{b}_k \end{aligned} \quad (4)$$

25 where $\tilde{b}_k = 1 - b_k$ is another binary vector. To complete the proof we must show that Eq. (4) is non-negative for $|\rho| \leq 1$. Noting that $1 = b_k + \tilde{b}_k$ Eq. (4) can be rewritten as

$$30 \quad x^t C_k x = (x^t b_k)^2 + 2\rho x^t b_k x^t \tilde{b}_k + (x^t \tilde{b}_k)^2.$$

35 Diagonalizing this quadratic form we find that

$$40 \quad x^t C_k x = \frac{1+\rho}{2} (x^t b_k + x^t \tilde{b}_k)^2 + \frac{1-\rho}{2} (x^t b_k - x^t \tilde{b}_k)^2$$

45 which is clearly non-negative as long as $|\rho| \leq 1$.

In an alternate embodiment, the covariance function is extended to include input dependent noise, $\theta_3(x)$ and input dependent correlations $\rho_1(x)$.

50 In step 810, the landscape synthesis method determines the values of the hyper-parameters, $\theta = (\theta_1, \theta_2, \theta_3)$ to enable the characterization of the landscape in terms of the values of the hyper-parameters. Preferably, the method selects the values of the hyper-parameters which

expresses the probability of making the observations in the data set: $D = \{x^{(1)}, y^{(1)}, \dots, x^{(d)}, y^{(d)}\}$ given the covariance function $C(x^{(i)}, x^{(j)}, \theta)$ for the different values of the hyper-parameters, $\theta = (\theta_1, \theta_2, \theta_3)$. Preferably, the method determines the values of the hyper-parameters which maximize the logarithm of the likelihood function, $\log L(\theta) = -\frac{1}{2} \log \det C_d(\theta) - \frac{1}{2} y^T C_d^{-1}(\theta) y$ using the conjugate gradient method. However, as is known in the art, the method can use any standard optimization technique to maximize the logarithm of the likelihood function. As is known in the art, the gradient of the logarithm of the likelihood function can be determined analytically. See M.N. Gibbs. *Bayesian Gaussian Process for Regression and Classification*, ("Bayesian Gaussian Process for Regression and Classification"), Ph.D University of Cambridge, 1997.

Since the determination of the values of the hyper-parameters, $\theta = (\theta_1, \theta_2, \theta_3)$, which maximize the log likelihood function can be problematic if the log likelihood surface has many local extrema, an alternate embodiment determines the values of the hyper-parameters, $\theta = (\theta_1, \theta_2, \theta_3)$ which maximize the posterior probability distribution of the hyper-parameters $\theta = (\theta_1, \theta_2, \theta_3)$ given the observed data $D = \{x^{(1)}, y^{(1)}, \dots, x^{(d)}, y^{(d)}\}$. The logarithm of the posterior probability distribution of the hyper-parameters $\theta = (\theta_1, \theta_2, \theta_3)$ is: $\log L(\theta) + \log P(\theta)$, where $P(\theta)$ is a prior probability distribution of the hyper-parameters $\theta = (\theta_1, \theta_2, \theta_3)$. The inclusion of the prior probability distribution into the expression for the logarithm of the posterior probability distribution of the hyper-parameters $\theta = (\theta_1, \theta_2, \theta_3)$ smooths the landscape to simplify the optimization problem.

Preferably, $P(\theta)$, the prior probability distribution of the hyper-parameters $\theta = (\theta_1, \theta_2, \theta_3)$ is a modified beta distribution. Since the hyper-parameters $\theta = (\theta_1, \theta_2, \theta_3)$ are being determined with a maximum posterior estimate, the prior probability distribution over the p hyper-parameters are constrained to lie within the range from -1 to 1. The modified beta distribution satisfies this constraint. As is known in the art, other distributions could be used to represent the prior probability

distribution, $P(\theta)$, as long as the distribution satisfies this constraint.

Next, step 812 predicts the outcome for each new value for the input parameters, $x^{(d+1)}$ using the previously determined covariance function $C(x^{(1)}, x^{(j)}, \theta)$ and previously determined values for the hyper-parameters $\theta = (\theta_1, \theta_2, \theta_3)$. The probability of the outcomes has a Gaussian distribution with expected value $y^{(d+1)}$ and variance $\sigma_{y^{(d+1)}}^2$ given by:

$$y^{(d+1)}(\theta) = y' C_{d+1}^{-1}(\theta^*) k \quad (5)$$

$$\sigma_{y^{(d+1)}}^2 = \kappa - k' C_{d+1}^{-1}(\theta^*) k \quad (6)$$

In the preceding two equations, y is a d -vector of previously observed outputs given by $y' = (y^1, \dots, y^d)$, k is a d -vector of covariances with the new input point and is given by $k' = (C(x^{(1)}, x^{(d+1)}; \theta), \dots, C(x^{(d)}, x^{(d+1)}; \theta))$, κ is a scalar given by $\kappa = C(x^{(d+1)}, x^{(d+1)}; \theta)$ and $C_{d+1}(\theta)$ is the $(d+1) \times (d+1)$ matrix given by:

$$C_{d+1}(\theta) = \begin{bmatrix} C_d(\theta) & k \\ k' & \kappa \end{bmatrix} \quad (7)$$

$C_{d+1}^{-1}(\theta)$ is the matrix inverse of $C_{d+1}(\theta)$ and can be determined analytically from standard matrix results. As is known in the art, the matrix calculations in Equations 5 and 6 are straightforward and can be accomplished in $O(d^3)$ time. In addition, faster but approximate matrix inversion techniques can be used to speed calculations to times of $O(d^2)$. See *Bayesian Gaussian Process for Regression and Classification*.

The following example shows the results obtained by executing the landscape synthesis method 800 on an NK model of a fitness landscape. In the NK model, N refers to the number of components in a system. Each component in the system makes a fitness contribution which depends upon that component and upon K other components among the N . In other words, K reflects the amount of cross-coupling among the

system components as explained in *The Origins of Order*,
Kauffman, S., Oxford University Press (1993), (*The Origins
of Order*), Chapter 2, the contents of which are herein
incorporated by reference. 40 random bit strings of length
10 were generated and their outcomes (or y values) determined
by the NK model with $N = 10$ and $K = 1$. Noise having a Zero
mean and a standard deviation of 0.01 was added to the model.

Execution of the discrete fitness landscape
synthesis method 800 on the NK model described above
determined the following values for the hyper-parameters: ρ_1
= 0.768, ρ_2 = 0.782, ρ_3 = 0.806, ρ_4 = 0.794, ρ_5 = 0.761, ρ_6 =
0.766, ρ_7 = 0.775, ρ_8 = 0.751, ρ_9 = 0.765, ρ_{10} = 0.769, θ_1 = 0.252,
 θ_2 = 0.227, and θ_3 = 0.011. Theoretical results for the NK
model described above indicate that all the ρ values should
be identical. Accordingly, the ρ values determined by the
discrete fitness landscape synthesis method 800 were
consistent with the theoretical results as the ρ values
determined by the method are very similar to each other.
Further, the discrete fitness landscape synthesis method 800
accurately estimated the noise level θ , present in the
landscape. Finally, the discrete fitness landscape synthesis
method 800 accurately constructed a fitness landscape of the
NK model as indicated by the comparison of the outcomes
predicted by the method 800 and their associated standard
deviation values for unseen input strings with the actual
outcomes without the added noise in the table below. As
shown by the table, the outcomes predicted by the method 800
appeared on the same side of 0.5 as the actual values for 13
of the 15 input strings.

x	predicted (standard deviation)	actual
1100000011	0.439 (0.290)	0.410
1011011001	0.441 (0.324)	0.434
0100111101	0.514 (0.365)	0.526
0111111010	0.525 (0.293)	0.563
0101101100	0.522 (0.268)	0.510
0001001001	0.454 (0.320)	0.372

5		0010101001	0.428 (0.317)	0.439
		1000001111	0.516 (0.302)	0.514
		1100010011	0.499 (0.291)	0.448
10	5	0111000000	0.502 (0.308)	0.478
		1111100111	0.475 (0.257)	0.476
		0000000000	0.530 (0.269)	0.531
		1101110010	0.572 (0.306)	0.572
15	10	1011101000	0.456 (0.314)	0.444
		0001101000	0.507 (0.315)	0.480

The determination of the hyper-parameters $\Theta = (\theta_1, \theta_2, \theta_3)$ for the covariance function $C(x^{(i)}, x^{(j)}, \Theta)$ is valuable in itself because the hyper-parameters supply easily interpretable information such as noise levels, the range of correlation, the scale of fluctuation, etc. about the landscape. Thus, the discrete fitness landscape synthesis method 800 characterizes the landscape with the hyper-parameters $\Theta = (\theta_1, \theta_2, \theta_3)$.

The analysis component 104 of United Sherpa also performs landscape synthesis for multiple objectives.

We assume a data set D consisting of vector output values $r = \{t^{(1)}, \dots, t^{(p)}\}$ at the corresponding points $\{x^{(1)}, \dots, x^{(p)}\}$.

Following the standard Gaussian Processes approach we define a covariance function which parameterizes a family of landscapes. In the vector output case the covariance function is no longer a scalar but rather an $M \times M$ matrix of covariances between the M outputs, i.e.

$$C(x, x') = E(y(x)y^T(x')).$$

Before parameterizing matrix covariances functions suitable for regression on vector outputs we derive formulas which predict the y value at a previously unseen x .

The task at hand is to predict the outputs $y^{(D+1)}$ at a new input point $x^{(D+1)}$. We start from the standard launching point for Gaussian Processes modified for matrix-valued covariances:

$$P(y^{(p,1)} | D, x^{(p,1)}) = \frac{Z_D}{Z_{D,1}} \exp \left[-\frac{1}{2} \left(\begin{bmatrix} r^t & t_{D,1}^t \end{bmatrix} C_{D,1}^{-1} \begin{bmatrix} r \\ t_{D,1} \end{bmatrix} - r^t C_D^{-1} r \right) \right]. \quad (8)$$

We recall that r is a vector of length $M \times D$ given by $r = \sum_{i=1}^D e_i \otimes f^{(i)}$ and that $C_{D,1}$ is an $[M \times (D+1)] \times [M \times (D+1)]$ matrix given by $C_{D,1} = \sum_{i,j=1}^D E_{i,j} \otimes C(x^{(i)}, x^{(j)})$. The D -vector, e_i , is a unit vector in the i th direction and the $D \times D$ matrix $E_{i,j}$ has all zero elements except for element i,j which is one. The \otimes operator is the standard tensor product defined for an $m \times n$ matrix $A = [A_{i,j}]$ and a $p \times q$ matrix $B = [B_{i,j}]$ by

$$A \otimes B = \begin{bmatrix} A_{1,1}B & \dots & A_{1,n}B \\ \vdots & \ddots & \vdots \\ A_{n,1}B & \dots & A_{n,n}B \end{bmatrix}$$

To determine the probability distribution for $t_{D,1}$ we need to invert the matrix $C_{D,1}$. We begin by writing

$$C_{D,1} = \begin{bmatrix} C_D & K \\ K^t & \kappa \end{bmatrix}$$

where K is the $(M \times D) \times M$ matrix $K = \sum_{i=1}^D e_i \otimes C(x_i, x_{D,1})$ and κ is the $M \times M$ matrix $\kappa = C(x_{D,1}, x_{D,1})$. The inverse of $C_{D,1}$ is given by

$$C_{D,1}^{-1} = \begin{bmatrix} (C_D - K\kappa^{-1}K^t)^{-1} & C_D^{-1}K(K^tC_D^{-1}K - \kappa)^{-1} \\ (K^tC_D^{-1}K - \kappa)^{-1}K^tC_D^{-1} & (\kappa - K^tC_D^{-1}K)^{-1} \end{bmatrix}.$$

It is convenient for our purposes to use the matrix inversion lemma to rewrite the 1,1 matrix element of the inverse so that

$$C_{D,1}^{-1} = \begin{bmatrix} C_D^{-1} - C_D^{-1}K(K^tC_D^{-1}K - \kappa)^{-1}K^tC_D^{-1} & C_D^{-1}K(K^tC_D^{-1}K - \kappa)^{-1} \\ (K^tC_D^{-1}K - \kappa)^{-1}K^tC_D^{-1} & (\kappa - K^tC_D^{-1}K)^{-1} \end{bmatrix}.$$

5

This result can now be used to simplify the argument in the exponential of Eq. (8) to

10

$$\begin{aligned} & \left[\tau^t, t_{D,1}^t \right] C_{D,1}^{-1} \begin{bmatrix} \tau \\ t_{D,1} \end{bmatrix} - \tau^t C_D^{-1} \tau = t_{D,1}^t \left(K - K^t C_D^{-1} K \right)^{-1} t_{D,1} - \tau^t C_D^{-1} K \left(K - K^t C_D^{-1} K \right)^{-1} t_{D,1} \\ & \quad - t_{D,1}^t \left(K - K^t C_D^{-1} K \right)^{-1} K^t C_D^{-1} \tau + cst \end{aligned}$$

15

where cst is a term independent of $t_{D,1}$. Completing the square on the above equation and substituting into Eq. (8) we find

20

$$P(t_{D,1} | D, x_{D,1}, C(\theta)) = \exp \left[-\frac{1}{2} \left(t_{D,1} - K^t C_D^{-1} \tau \right)^t \left(K - K^t C_D^{-1} K \right)^{-1} \left(t_{D,1} - K^t C_D^{-1} \tau \right) \right].$$

25

Thus the predicted values, $\hat{t}_{D,1}$, for $t_{D,1}$, and the estimated matrix of errors (covariances), $\hat{\Sigma}$, are

20

$$\hat{t}_{D,1} = K^t C_D^{-1} \tau$$

30

$$\hat{\Sigma} = K - K^t C_D^{-1} K$$

35

where we recall the definition $\tau = \sum_{i=1}^d e_i \otimes t^{(i)}$, $K = \sum_{i=1}^d e_i \otimes C(x^{(i)}, x^{(D,1)})$ and $\kappa = C(x^{(D,1)}, x^{(D,1)})$. These results are the natural extension of the analogous results for scalar valued outputs.

40

With these results all the standard techniques (e.g. determination of or integration over hyperparameters) for scalar output GP can naturally be extended to the case of vector outputs.

45

With these results, we now need to parameterize a useful family of $M \times M$ covariance functions of M objectives. The most natural covariance matrix function to pick is the matrix generalization of the scalar representations. For example, for multiple landscapes defined over bitstrings we might use

50

$$C(b^{(i)}, b^{(j)}; \theta) = \theta_1(\alpha, \beta) \prod_{1 \leq k \leq N} \rho_k^{b_k^{(i)} \wedge b_k^{(j)}}(\alpha, \beta) + \theta_2(\alpha, \beta) + \delta_{i,j} \theta_3(\alpha, \beta).$$

55

where the Greek indices label all possible $\binom{M}{2}$ pairs of landscapes. Viewed as an $M \times M$ matrix for a fixed pair of input points the matrix C represents the covariances across the different objectives. Thus, it must be positive semi-definite. Let $C_{b^{(u)}, b^{(v)}}$ be the $M \times M$ matrix of covariances of fitness. Then we can write

$$C_{b^{(u)}, b^{(v)}} = \Theta_1 \circ P_{b^{(u)}, b^{(v)}} + \Theta_2 + \delta_{i,j} \Theta_3$$

where Θ_1 , Θ_2 , and Θ_3 are $M \times M$ matrices of parameters, $P_{b^{(u)}, b^{(v)}} = \prod_k \rho_k^{b_i^{(u)} \wedge b_i^{(v)}}(\alpha, \beta)$ and \circ is the Hadamard or element-wise product of matrices. Since each $\rho_k(\alpha, \beta) \in [-1, +1]$ the matrix $P_{b^{(u)}, b^{(v)}}$ is positive semi-definite. It is well known that the Hadamard product of positive semi-definite matrices is also positive semi-definite (Schur product theorem). Thus, $C_{b^{(u)}, b^{(v)}}$ will be positive semi-definite as long as the matrices Θ_1 , Θ_2 , and Θ_3 are positive semi-definite.

To implement GP over landscapes we can maximize the log likelihood function directly to determine a maximum likelihood estimate of Θ and use this Θ for prediction. However, the log likelihood function is usually multi-modal and gradient ascent on the log likelihood is easily trapped on local maxima. Consequently, it is usually better to add a regularizing term through a prior $P(\Theta)$. We supply some tunable prior distributions that can be used for this purpose.

The parameters in the covariance function Θ_1 , Θ_2 , and Θ_3 are all constrained to be positive. We consider two distributions over positive variables that are appropriate to use as priors over these variables.

A common distribution used to parameterize positive variables is the gamma distribution.

$$P(\Theta | \alpha, \beta) = \frac{\Theta^{\alpha-1} \exp[-\Theta/\beta]}{\Gamma(\alpha) \beta^\alpha}$$

5 The hyperparameters α and β control the position and shape of the distribution. In terms of the mean m and variance v of the distribution

10 $\alpha = m^2/v$ and $\beta = v/m$.

For numerical stability in maximizing the posterior probability it is convenient to write this distribution in terms of variables which range over the entire real line. Consequently, we set $\Theta = \exp[\theta]$ and determine the distribution over θ as

20
$$\tilde{P}(\theta|\alpha, \beta) = \frac{\exp[\alpha\theta] \exp[-\exp[\theta]/\beta]}{\Gamma(\alpha) \beta^\alpha}$$

15 Since we wish to maximize the logarithm of the posterior probability we note for completeness that

25
$$\log[\tilde{P}(\theta|\alpha, \beta)] = -\log[\Gamma(\alpha)] - \alpha \log \beta + \alpha \theta - \frac{\exp[\theta]}{\beta}.$$

Another useful prior over positively constrained hyperparameters is the inverse gamma distribution. The inverse gamma distribution is

25
$$P(\theta|\alpha, \beta) = \frac{\theta^{-(\alpha+1)} \exp[-1/(\theta\beta)]}{\Gamma(\alpha) \beta^\alpha}.$$

The α and β parameters given in terms of the mean and variance are:

40
$$\alpha = 2 + \frac{m^2}{v} \text{ and } \beta = \frac{v/m}{v+m^2}.$$

45 Transforming to coordinates $\theta = \log \Theta$ which range over the entire real line we then have

50
$$\tilde{P}(\theta|\alpha, \beta) = \frac{\exp[-\alpha\theta] \exp[-\exp[-\theta]/\beta]}{\Gamma(\alpha) \beta^\alpha}$$

5 The logarithm of the prior probability in this case is

$$\log \{ \bar{P}(\theta|\alpha, \beta) \} = -\log \{ \Gamma(\alpha) \} - \alpha \log \beta - \alpha \theta - \frac{\exp[-\theta]}{\beta}.$$

10

5

The ρ parameters are constrained to lie in $|\rho| < 1$. Most often ρ is positive so we consider this special case before presenting a general prior.

15

10

For positively constrained landscapes (so that $0 \leq \rho < 1$) like those generated by the NK model an appropriate prior over the ρ variables is a beta distribution:

20

15

$$P(\theta|\alpha, \beta) = \frac{\Gamma(\alpha+\beta)}{\Gamma(\alpha)\Gamma(\beta)} \theta^{\alpha-1} (1-\theta)^{\beta-1}.$$

The α and β parameters are determined in this case as

25

20

$$\alpha = -\frac{m(v+m^2-m)}{v} \quad \text{and} \quad \beta = \frac{(v+m^2-m)(m-1)}{v}$$

30

25

Again we transform coordinates so that the real line is mapped to the unit interval. In this case we write θ as a sigmoid function of θ : $\theta = (1 + \exp[-\theta])^{-1}$ so that the distribution over θ is

35

$$\bar{P}(\theta|\alpha, \beta) = \frac{\Gamma(\alpha+\beta)}{\Gamma(\alpha)\Gamma(\beta)} \frac{\exp[-\beta\theta]}{(1+\exp[-\theta])^{\alpha+\beta}}$$

30 The log prior probability in this case is

40

$$\log \{ \bar{P}(\theta|\alpha, \beta) \} = \log \left[\frac{\Gamma(\alpha+\beta)}{\Gamma(\alpha)\Gamma(\beta)} \right] - \beta\theta - (\alpha+\beta) \log[1 + \exp[-\theta]]$$

45

35

When we need to include the possibility of negative ρ we can modify the Beta distribution to cover the interval $\theta \in [-1, 1]$ so that

50

$$P(\theta|\alpha, \beta) = \frac{\Gamma(\alpha+\beta)}{2^{\alpha+\beta-1}\Gamma(\alpha)\Gamma(\beta)} (1+\theta)^{\alpha-1} (1-\theta)^{\beta-1}$$

55

5

The mean and variance of this distribution are
 $m = (\alpha - \beta) / (\alpha + \beta)$ and $v = 4\alpha\beta / ((\alpha + \beta)^2 (\alpha + \beta + 1))$ so that

10

5

$$\alpha = \frac{1+m}{2} \left(\frac{1-m^2}{v} - 1 \right) \quad \text{and} \quad \beta = \frac{1-m}{2} \left(\frac{1-m^2}{v} - 1 \right)$$

15

10 It is also useful to convert to a variable θ which assumes
 values over the entire real line. This can be accomplished
 by defining θ through $\theta = \tanh \theta$. The θ distribution is then

20

15

$$\tilde{P}(\theta|\alpha, \beta) = \frac{\Gamma(\alpha + \beta)}{2^{\alpha + \beta - 1} \Gamma(\alpha) \Gamma(\beta)} (1 + \tanh \theta)^\alpha (1 - \tanh \theta)^\beta$$

25

with α and β given as above. The log prior probability in
 this case is

$$20 \log[\tilde{P}(\theta|\alpha, \beta)] = \log \left[\frac{\Gamma(\alpha + \beta)}{2^{\alpha + \beta - 1} \Gamma(\alpha) \Gamma(\beta)} \right] + \alpha \log[1 + \tanh \theta] + \beta \log[1 - \tanh \theta].$$

30

25

35

The Analysis component 104 of United Sherpa 100
 includes additional techniques to provide a more informative
 characterization of the structure of landscapes. These
 additional techniques characterize a fitness landscape or a
 family of fitness landscapes by determining the sparse bases
 for them. The sparse bases techniques offer a number of
 benefits including 1) compression, 2) characterization, 3)
 categorization, 4) smoothing, and 5) multiresolution.

40

45

The sparse bases techniques of the present
 invention compress the information in a landscape into a
 manageable size. In order to make use of landscapes, there
 must be a way to represent them with a concise description.
 Even for a landscape defined over bit strings of length $n =$
 20 there are over 10^6 pieces of information needed to
 completely specify the landscape. Moreover, a complete

50

55

5 description of the landscape is usually exponential in the
parameters of the landscape. For example, the information
necessary to describe a $n = 30$ landscape is 1000 times larger
than the already large $n = 20$ landscape. Accordingly,
10 landscapes must be represented by a concise, compressed
5 description to serve as a useful technique for operations
management.

The sparse bases techniques also characterize
landscapes to identify the salient features of a class of
15 landscapes. This characterization is useful because the
10 optimization algorithms within the optimization component 106
of United Sherpa 100 are specifically designed to exploit the
salient features of the class of landscapes.

20 United Sherpa 100 also uses the compressed descriptions
15 of landscapes to form categories of landscapes. To find good
solutions to a new optimization problem, the analysis
component 104 of United Sherpa 100 creates a landscape
representation of the problem as previously discussed. Next,
25 the analysis component 104 determines the sparse base
representation of the landscape. Next, the analysis
20 component 104 identifies the class of landscapes which is
most similar to the new landscape. Finally, after
30 identifying the landscape's class, the optimization component
106 can execute that class's corresponding algorithms to find
25 good solutions to the new optimization problem.

35 The sparse bases techniques also allow smoothing of
landscapes which are polluted with noise such as intrinsic
noise and noise introduced by measurement. Specifically, the
analysis component 104 achieves smoothing by changing all
30 coefficients which fall below a predetermined threshold to
zero. While smoothing loses information, it has the benefit
40 of removing details which do not have global structure such
as noise.

45 The sparse bases techniques also achieve a multi-
35 resolution description. In other words, the bases extracted
for the landscape describe the structure of the landscape in
many ways for use by the optimization component 106 of United
Sherpa 100.

50 To determine sparse representations of landscapes
the analysis component 104 uses a set F of n landscapes from

which to construct a set of basis vectors $\phi_j(x)$ so that any landscape $f_i \in F$ can be represented as:

$$f_i(x) = \sum_j a_j^{(i)} \phi_j(x)$$

The basis $\phi = \{\phi_j\}$ may be complete or overcomplete and it is not assumed the basis vectors are orthogonal. Let $a = \{a_j^{(1)}, \dots, a_j^{(n)}\}$ denote the set of expansion coefficients for each of the n landscapes. For the basis to be sparse any $f_i \in F$ can be represented reasonably accurately with few basis vectors, i.e. most of the $a_j^{(i)}$ are zero. The analysis component 104 of United Sherpa 100 includes two approaches for determining the bases $\phi = \{\phi_j\}$ for landscapes.

In the first approach, the analysis component 104 of United Sherpa 100 applies principal components analysis to discrete landscapes. In this approach, the analysis component 104 begins by constructing the $|x| \times |x|$ correlation matrix R of outcomes at input points across the family of landscapes F . The positive definite covariance matrix R is defined with elements:

$$R_{j,k} = R(x_j, x_k) = (f_i(x_j) f_i(x_k)) = \frac{1}{n} \sum_{i=1}^n f_i(x_j) f_i(x_k)$$

To form the complete and orthogonal basis ϕ , the analysis component 104 diagonalizes R such that:

$$R(x, x') = \sum_{r=1}^{R^*} \lambda_r \phi_r(x) \phi_r(x')$$

The complete and orthogonal basis ϕ is called the principle component basis. The small number of ϕ vectors having the largest eigenvalues suffice to capture most of the features of R . In other words, $n \ll |x|$ so f defines a small subspace of R^* .

Many algorithms are known in the art to diagonalize a matrix to find the eigenvalues. Preferably, for large matrices, the analysis component 104 uses faster techniques such as the Lanczos methods to find the largest eigenvalues.

The reconstruction of the landscapes using the principal component basis has the minimum squared reconstruction error.

After the analysis component 104 diagonalizes R , any function $f_i \in f$ can then be expanded in the n basis vectors which span this subspace having at most n dimensions as:

$$f_i(\vec{s}) = \sum_{r=1}^n a_r^{(i)} \phi_r(\vec{s}) \text{ with } a_r^{(i)} = \frac{\sum_{\vec{s}} \phi_r(\vec{s}) f_i(\vec{s})}{\sum_{\vec{s}} \phi_r(\vec{s}) \phi_r(\vec{s})}$$

Preferably, the basis is ordered in decreasing order of the eigenvalues. From a computational viewpoint, finding these n basis vectors is considerably simpler than diagonalizing the entire $|X| \times |X|$ correlation matrix $R_{x,x'}$.

The principal component analysis representation of f offers a number of advantages. First, it is uncorrelated in the sense that

$$\langle a_r^{(i)} a_q^{(i)} \rangle = \frac{1}{n} \sum_{i=1}^n a_r^{(i)} a_q^{(i)} = \lambda_r \delta_{r,q}$$

Moreover the principal component analysis reconstruction using $m < n$ basis vectors $f_i^{rec}(\vec{s}) = \sum_{r=1}^m a_r^{(i)} \phi_r(\vec{s})$ has the minimum squared error $\sum_{\vec{s}} (f_i(\vec{s}) - f_i^{rec}(\vec{s}))^2$. The final advantage is that the principal component analysis basis is compact or sparse. Specifically, the principal component analysis basis has a much lower dimension since $m \ll |X|$.

In the second and preferred approach for determining the bases $\phi = \{\phi_r\}$ for landscapes illustrated by the flow diagram of FIG. 9, the analysis component 104 of United Sherpa 100 applies independent component analysis to discrete landscapes. Independent component analysis was first applied to visual image as described in, Olshausen, BA and DJ Field, *Emergence of simple-cell receptive field properties by learning a sparse code for natural images*, Nature 381.607-609, 1996, the contents of which are herein incorporated by reference.

In step 902, the sparse bases method 900 randomly initializes a ϕ basis. Specifically, the method 900 selects a random value for each element in the matrix with elements $\Phi_{k,i} = \phi_k(x_i)$. In step 904, for the given ϕ basis as represented in the matrix Φ , the sparse bases method 900 minimizes the following energy function with respect to all the expansion coefficients a :

$$E(a, \phi | f) = \frac{1}{n} \sum_{i=1}^n \left\{ \sum_{\vec{s}} \left[f_i(\vec{s}) - \sum_j a_j^{(i)} \phi_j(\vec{s}) \right]^2 + \lambda \sum_j S(a_j^{(i)} / \sigma) \right\}$$

to determine a , where $\lambda = 2\beta\sigma^2$.

When minimized, the function S biases the $a_j^{(i)}$ towards zero to control the sparsity of the representation. Preferably, S decomposes into a sum over the individual expansion coefficients of the i th landscape. In an alternate embodiment, S is a function of all the expansion coefficients for the i th landscape, $S(a^{(i)})$. Consequently, the term $\sum_j S(a_j^{(i)} / \sigma)$ forces the coefficients of the i th landscape towards zero. The scale of the $a_j^{(i)}$ is set by normalizing them with respect to their variance across the family of landscapes, F .

The sparse bases method 900 balances the sparseness of the representation with the requirement that the selected basis reconstruct the landscapes in the family of landscapes, F as accurately as possible. Specifically, the term:

$$\sum_{\vec{s}} \left[f_i(\vec{s}) - \sum_j a_j^{(i)} \phi_j(\vec{s}) \right]^2$$

represents a squared error criterion for the reconstruction error. The balance between sparseness and accuracy of the reconstruction is controlled by a parameter λ . Larger values of λ favor more sparse representations while smaller λ favor more accurate reconstructions.

In step 906, the sparse bases method 900 updates the basis vectors by updating the matrix Φ with the values of the expansion coefficients a which were determined by step 904. In step 908, the sparse bases method 900 determines whether convergence has been achieved. If convergence has been achieved as determined in step 908, the method 900 terminates in step 910. If

5 convergence has not been achieved as determined in step 908,
control returns to step 906.

The mathematical derivation of the energy function
used in step 906 was motivated by the desire to balance the
sparseness of the representation with the requirement that
10 the selected basis reconstruct the landscapes in the family
of landscapes, F as accurately as possible. From a
probabilistic perspective, $P(\phi|F)$ was determined where ϕ is
compact or sparse. This probability $P(\phi|F)$ is written as:

$$15 \quad P(\phi|f) = \frac{P(F|\phi)P(\phi)}{P(F)}$$

Given a basis ϕ , the likelihood of obtaining a landscape f is

$$20 \quad P(f|\phi) = \int da \, P(f|a, \phi) P(a)$$

and so,

$$25 \quad P(\phi|f) = P(\phi) \int da \, P(f|a, \phi) P(a)$$

20 Thus, $P(\phi)$, $P(a)$ and $P(f|a, \phi)$ have to be expressed.

Since the landscapes are identical and
independently distributed, the prior $P(a)$ on the expansion
coefficients is written as, $P(a) = \prod_{i=1}^n P(a^{(i)})$. To impose
25 some compression or sparsity, the prior $P(a^{(i)})$ is written as:

$$35 \quad P(a^{(i)}) = \prod_j \frac{\exp[-\beta S(a_j^{(i)} / \sigma_j)]}{Z_j}.$$

30 Alternatively, with a little extra complexity, a different β
is used for each basis function ϕ_j .

This derivation assumes that the factors
contributing to f after the correct basis has been determined
are independent. The function $S(\cdot)$ is a function forcing the
35 a_j to be as close to zero if possible. Preferably, $S(x)$ is
 $|x|$. Alternative choices for $S(x)$ include $\ln[1 + x^2]$ and
 $\exp[-x^2]$. If the independence factorization of $P(a)$ is given
up, an additional alternative choice for $S(x)$ is the entropy
of the distribution $p_i = a_i^2 / \sum_i a_i^2$.

5 In an alternate embodiment, $S(x)$ includes a bias in the form of a Gibbs random field.

10 Since the landscapes are generated by an independent and identically distributed process, the likelihood function can be written:

$$P(f|a, \phi) = \prod_{i=1}^n P(f_i|a^{(i)}, \phi)$$

15 where f_i is the i th landscape in f . Because the basis ϕ may be overcomplete the likelihood of a landscape f_i given a basis ϕ and a set of expansion coefficients $a^{(i)}$ is expressed as

$$20 \quad P(f_i|a^{(i)}, \phi) = \frac{\exp\left[-\sum_j \left(f_i(x) - \sum_j a_j^{(i)} \phi_j(\bar{s})\right)^2 / 2\sigma^2\right]}{Z_f}$$

15 Thus, the coefficients are selected to minimize the least squared error. Further, the maximum likelihood estimate for ϕ is:

$$25 \quad \phi^* = \operatorname{argmax}_{\phi} P(f|\phi) = \operatorname{argmax}_{\phi} \max_a P(f|a, \phi) P(a).$$

30 The maximum log-likelihood estimate, which is simpler to work with, is:

$$\begin{aligned} 25 \quad \phi^* &= \operatorname{argmax}_{\phi} \max_a \ln (P(f|a, \phi) P(a)) \\ 35 \quad &= \operatorname{argmax}_{\phi} \max_a \ln \left(\prod_{i=1}^n P(f_i|a^{(i)}, \phi) P(a^{(i)}) \right) \\ 30 \quad &= \operatorname{argmax}_{\phi} \max_a \left(\sum_{i=1}^n \ln P(f_i|a^{(i)}, \phi) + \ln P(a^{(i)}) \right) \end{aligned}$$

40 Substituting the specific forms for $P(a)$ and $P(f|a, \phi)$ reduces to minimizing an energy function which is used in step 904 of the sparse bases method 900 shown in FIG. 9 and is defined by:

$$50 \quad E(a, \phi|f) = \frac{1}{n} \sum_{i=1}^n \left\{ \sum_j \left[f_i(\bar{s}) - \sum_j a_j^{(i)} \phi_j(\bar{s}) \right]^2 + \lambda \sum_j S(a_j^{(i)} / \sigma) \right\}$$

5 where $\lambda = 2\beta\sigma^2$.

Optimization

10 The analysis component 104 and optimization
5 component 106 of United Sherpa 100 include techniques to
10 identify the regime of a firm's operations management and to
modify the firm's operations management to improve its
15 fitness. The identification of a firm's regime characterizes
the firm's ability to adapt to failures and changes within
10 its economic web. In other words, the identification of a
firm's regime is indicative of a firm's reliability and
adaptability.

20 FIG. 10 shows the flow diagram of an overview of a
first technique to identify a firm's regime. In step 1002,
15 a firm conducts changes in its operations management
strategy. For instance, a firm could make modifications to
the set of processes which it uses to produce complex goods
25 and services. This set of processes is called a firm's
standard operating procedures. In addition, a firm could
20 make modifications to its organizational structure. In step
1004, the firm analyzes the sizes of the avalanches of
alterations to a firm's operations management which was
30 induced by the initial change.

The definition of avalanches of alterations include
25 a series of changes which follow from an initial change to a
firm's operations management. For example, a firm makes an
35 initial change to its operation management to adjust to
failures or changes in its economic environment. This
initial change may lead to further changes in the firm's
30 operations management. Next, these further changes may lead
to even further changes in the firm's operations management.
40

In the first regime called the *ordered regime*, the
initial change to a firm's operations management causes
either no avalanches of induced alterations or a small number
45 of avalanches of induced alterations. Further, the
avalanches of induced alterations do not increase in size
with an increase in the size of the problem space.

In the second regime called the *chaotic regime*, the
initial change to a firm's operations management causes a
50

5 range of avalanches of induced alterations which scale in
size from small to very large. Further, the avalanches of
induced alterations increase in size in proportion to
increases in the size of the problem space.

10 5 In the third regime called the *edge of chaos*, the
initial change to a firm's operations management causes a
power law size distribution of avalanches of induced
alterations with many small avalanches and progressively
fewer large avalanches. Further, the avalanches of induced
15 10 alterations increase in size less than linearly with respect
to increases in the size of the problem space. The *edge of
chaos* is also called the *phase transition regime*.

20 The analysis component 104 and the optimization
component 106 of United Sherpa 100 include algorithms to
15 improve the fitness of a firm's operations management. These
algorithms modify a firm's operations management in order to
achieve the desired improvement. The fitness of a firm's
operations management includes long term figures of merit
25 such as unit cost of production, profit, customer
satisfaction, etc. These modifications include *shakedown
cruises*. *Shakedown cruises* are *natural experiments* including
normal variations in a firm's *standard operating procedures*,
30 the organizational structure, and the distribution of
decision making authority within the organizational
25 structure. The modifications also include *purposeful
experiments*.

35 These algorithms must properly tune the scale of
their modifications in order to achieve the desired
improvement in the fitness of the firm's operations
30 management. For instance, if the scale of the modifications
of the *natural experiments* or *purposeful experiments* is too
40 small, the firm will remain frozen in a region of the space
of operations management solutions which is too small.
Conversely, if the scale of the modifications of the *natural
45 35 experiments* or *purposeful experiments* is too large, the firm
will become too *chaotic* to adapt well to failures and changes
in its economic web. However, if the scale of the
modifications of the *natural experiments* or *purposeful
50 experiments* is well tuned, the firm will search the space of

5 operations management solutions efficiently and will settle
into an optimal solution.

10 The algorithms to improve the fitness of a firm's
operations management are applicable to both single objective
5 optimization and multi-objective optimization. For multi-
objective optimization with n component fitness functions,
the algorithms attempt to attain a *Global Pareto Optimal*
solution. In a *Global Pareto Optimal* solution, none of the
15 component fitness functions can be improved without adversely
effecting one or more other component fitness functions. If
10 the attainment of a *Global Pareto Optimal* solution is not
feasible, the algorithms attempt to find a good *Local Pareto*
Optimal solution. In a *Local Pareto Optimal* solution, none
20 of the component fitness functions can be improved by an
incremental modification to a neighboring operations
15 management solution without adversely effecting one or more
of the other component fitness functions. The definition of
25 *optimal* includes good solutions which may not necessarily be
the best solution.

20 An algorithm for improving the fitness of a firm's
operations management is described in a co-pending
provisional patent application, numbered 60/103,128, titled,
30 "A Method and System for Optimization of Operations
Management using Production Recipes and Learning Curves"
25 filed October 2, 1998, the contents of which are herein
incorporated by reference.

35 Additional algorithms for improving the fitness of
a firm's operations management involving local reinforcement
learning with patches, neighborhood definition and limits on
30 the fraction of components (τ) which can change at a
particular times are described in co-pending provisional
40 application titled, "Method and system for Dynamic Load-based
Control of Routing in Data Communication Networks and of
Control of Other Systems" (Attorney Docket Number 9392-0023-
35 888) the contents of which are herein incorporated by
45 references. These algorithms are further described in co-
pending provisional application, numbered 60/118,174, titled,
"A Method and System for Adaptive, Self-Configuring Resource
50

5 Allocation in Distributed Systems", the contents of which are
herein incorporated by reference.

Fitness landscapes fall into three major categories
in accordance with the characteristics of the landscape.

10 5 FIG. 11 shows the flow diagram of an algorithm 1100 to move a
firm's fitness landscape to a favorable category by adjusting
the constraints on the firm's operations management. In
other words, the algorithm of FIG. 11 makes it easier to find
good solutions to a firm's operations management problems.

15 10 In the first category, none of the solutions
represented on the fitness landscape representation of the
operations management problem are acceptable solutions. In
the second category, the fitness landscape representation
contains isolated areas of acceptable solutions to the
20 operations management problem. The second category is called
15 the *isolated peaks* category. In the third category, the
fitness landscape representation contains percolating
connected webs of acceptable solutions. The third category
25 is called the *percolating web* category.

20 In step 1102, the landscape adjustment algorithm
1100 identifies the characteristics of the landscape using
one of a number of different techniques. For example, the
30 landscape synthesis method 800 of FIG. 8 determines the
hyper-parameters $\theta = (\theta_1, \theta_2, \theta_3)$ for the covariance function
25 $C(x, x'; \theta)$. These hyper-parameters supply easily interpretable
information about the landscape such as noise levels, the
35 range of correlation, and the scale of fluctuation.
Similarly, the sparse bases method 900 of Fig. 9 also
characterizes landscape to identify their salient features.

30 FIG. 12a displays a flow graph of an algorithm
which uses the *Hausdorff dimension* to characterize a fitness
40 landscape. In other words, the algorithm 1200 of FIG. 12a
represents the preferred method for performing the operation
of step 1102 of the algorithm of FIG. 11. However, the
45 present invention is not limited to the algorithm 1200 of
FIG. 12a as alternate algorithms could be used to
characterize a fitness landscape. In step 1202, the
landscape characterization algorithm 1200 identifies an
arbitrary initial point on the landscape representation of
50 the space of operations management configurations. The

5 method 1200 also initializes a neighborhood distance
variable, r , and an iteration variable, i , to the distance
to a neighboring point on the fitness landscape and to 1
respectively. In step 1204, the landscape characterization
10 algorithm samples a predetermined number of random points at
5 a distance, $r * i$. Step 1206 determines the fitness of the
random points which were sampled in step 1204. Step 1208
counts the number of random points generated in step 1202
having fitness values which exceed a predetermined threshold.
15 In other words, step 1208 counts the number of random points
10 generated in step 1202 which are acceptable solutions. Step
1210 increments the iteration variable, i , by one. Step 1212
determines whether the iteration variable, i , is less than or
20 equal to a predetermined maximum number of iterations. If
15 the iteration variable, i , is greater than the predetermined
maximum number of iterations, then control proceeds to step
1214. If the iteration variable, i , is less than or equal to
25 the predetermined maximum number of iterations, then control
returns to step 1204 where the algorithm 1200 samples a
20 predetermined number of random points at the next
successively higher distance from the initial point on the
landscape. Accordingly, successive iterations of the loop of
30 the flow diagram of Fig. 12a, counts the number of acceptable
solutions on concentric shells at successively higher
25 distances from the initial point in the landscape.

35 In step 1214, the method 1200 computes the *Hausdorf*
dimension of the landscape for successive shells from the
initial point on the landscape. The *Hausdorf dimension* is
defined as the ratio of the logarithm of the number of
30 acceptable solutions at distance $(i+1)$ to the logarithm of
the number of acceptable solutions at distance i .
40

The method 1200 computes the *Hausdorf dimension* for
a predetermined number of randomly determined initial points
on the landscape to characterize the fitness landscape.

45 35 Specifically, if the *Hausdorf dimension* is greater than 1.0,
then the landscape is in the *percolating web* category. If
the *Hausdorf dimension* is less than 1.0, then the landscape
is in the *isolated peaks* category.
50

5 Alternative techniques could be used to
characterize fitness landscapes such as techniques which
measure the correlation as a function of distance across the
landscape. For example, one such technique samples a random
10 sequence of neighboring points on the fitness landscape,
5 computes their corresponding fitness values and calculates
the auto-correlation function for the series of positions
which are separated by S steps as S varies from 1 to N , a
positive integer. If the correlation falls off exponentially
15 with distance, the fitness landscape is *Auto-Regressive 1*
10 (*AR1*). For fitness landscapes characterized as *Auto-*
Regressive 2 (AR2), there are two correlation lengths which
are sometimes oriented in different directions. These
20 approaches for characterizing a landscape generalize to a
spectra of correlation points. See *Origins of Order*.
15

Exemplary techniques to characterize landscapes
further include the assessment of power in the fitness
25 landscape at different generalized *wavelengths*. As is known
in the art, the *wavelengths* could be Walsh functions.

20 In step 1104 of the algorithm of FIG. 11, the
fitness landscape is moved to a more favorable category by
adjusting the constraints on the firm's operations management
using the *technology graph*. For example, if the firm desires
30 to be operating in the percolating web category and step 1102
25 indicates that the firm is operating in either the first
category of landscapes which has no acceptable solutions or
the *isolated peaks* category, step 1104 will modify the firm's
operations management to move the firm to the *percolating web*
category. Similarly, if the firm desires to be operating in
30 the *isolated peaks* category and step 1102 indicates that the
firm is operating in either the first category of landscapes
or the *percolating web* regime, step 1104 will modify the
firm's operations management to move the firm to the *isolated*
peaks category.
40

45 Without limitation, the algorithm of FIG. 11 for
moving a firm to more desirable category of operation is
described in the illustrative context of moving the firm to
the *percolating web* category. However, it will be apparent
50 to one of ordinary skill in the art that the algorithm of

5 FIG. 11 could also be used to move the firm to the isolated
peaks regime within the context of the present invention
which includes the creation and landscape representation of
the environment, the characterization of the landscape
10 representation, the determination of factors effecting the
landscape characterization and the adjustment of the factors
to facilitate the identification of an optimal operations
management solution. Step 1104 moves the firm to the
percolating web category using a variety of different
15 techniques. First, step 1104 eases the constraints on the
operations management problem. Specifically, step 1104
increases the maximum allowable *makespan* for *technology graph*
synthesis. Increasing the allowable *makespan* leads to the
development of redundant *construction pathways* from the
20 *founder set* to the *terminal objects* as explained by the
discussion of FIG. 6.

Preferably, step 1104 further includes the
25 synthesis of *poly-functional objects*. Preferably, step 1104
further includes the selective buffering of *founder objects*
and *intermediate objects* supplied by other firms. The
identification of redundant *construction pathways*, the
synthesis of *poly-functional objects* and the selective
30 buffering of *founder objects* and *intermediate objects*
supplied by other firms act to improve the overall fitness of
the fitness landscape representation of the operations
management problem. In other words, these techniques act to
35 raise the fitness landscape.

Easing constraints and improving the overall
fitness for operations management produce a *phase transition*
30 from the *isolated peaks* category to the *percolating web*
category as explained by analogy to a physical landscape.
Picture the landscape representation as the Alps with a cloud
layer which begins at the valley and rises to a particular
height. The area above the cloud layer in the sunshine on
45 the Alps corresponds to the subspace of acceptable solutions
on the fitness landscape. The area in the cloud layer on the
Alps corresponds to the unacceptable solutions on the fitness
landscape. Further, assume in the analogy that a hiker is on
the Alps. Assume that the hiker remains alive in the
50

5 sunshine and dies either immediately after entering the cloud
layer or after lingering in the cloud layer for a particular
time period.

10 The first category of fitness landscapes
5 corresponds to the situation where the cloud layer rises to a
height above Mount Blanc, the highest point on the Alps. In
this situation, the hiker cannot leave the cloud layer and
dies. Accordingly, there are no acceptable solutions in the
first category of fitness landscapes.

15 Easing constraints and improving the overall
10 fitness for operations management causes a phase transition
to the situation where a small number of high peaks on the
Alps lies above the cloud layer in the sunshine. In other
words the easing of constraints and the improvement of the
20 overall fitness act to lower the cloud layer and raise the
15 landscape in the analogy. In this situation, the hiker lives
if he remains on one of the high peaks which lie in the
sunshine. However, the hiker cannot travel from one of the
25 high peaks to another of the high peaks because he must pass
through the cloud layer to travel between high peaks.
20 Accordingly, the second category of fitness landscapes
contains isolated areas of acceptable solutions.

30 Continued easing of constraints and improvement of
the overall fitness for operations management causes a phase
transition to the third category of fitness landscapes
25 corresponding to the situation where the cloud layer is
sufficiently low and the landscape is sufficiently high to
35 enable the development of connected or *percolating* pathways
in the sunshine among the peaks. Accordingly, the third
category of fitness landscapes contains connected pathways of
30 acceptable solutions.

40 The movement to the third category of fitness
landscapes represents a movement to a operations management
solution which is more reliable and adaptable to failures and
changes in the economic web respectively. For example,
45 35 suppose that failures and changes in the economic web cause a
shift in the fitness landscape underneath the hiker. If the
hiker is operating in an *isolated peaks* category, the hiker
will be plunged into a cloud and die. Conversely, if the
50 hiker is operating in a *percolating web* category, the hiker

can adapt to the failures and changes by walking along neighboring points in the sunshine to new peaks.

In the hiker analogy, the hiker represents a firm. The changing landscape represents changes in the economic environment of the firm. A hiker remaining in the sunshine represents a firm that can adapt to failures and changes in the economic environment while a hiker who falls into the clouds represents a firm that does not survive with changes in the economic environment.

The optimization component 106 of United Sherpa 100 comprises a set of heuristics to identify solutions for operations management having minimal cost or energy values. Solutions with low cost and energy values have high fitness values. FIG. 12b displays the flow graph representation of an optimization method 1250 which converts the optimization problem to density estimation and extrapolation. In step 1252, the density estimation and extrapolation method 1250 samples m points from an energy function. The energy function is defined as, $f: x \in X \rightarrow y \in Y$ where X is the space of solutions and Y is the space of energy values. Accordingly, the space of solutions X and the energy function f define an energy landscape.

Without limitation, the density estimation and extrapolation optimization method 1250 of the optimization component 106 of the present invention is described in the illustrative context of combinatorial optimization in which X is discrete and Y is continuous. However, it is apparent to persons of ordinary skill in the art that the density estimation and extrapolation optimization method 1250 is applicable whether X and Y are discrete or continuous.

In step 1254, the method 1250 represents Y as the union of intervals:

$$Y = \bigcup_i I_i$$

The intervals may overlap. Step 1254 groups the observed data, $d = \{d^x, d^y\}$ where d^x is the ordered set of sample x 's and d^y is the ordered set of corresponding costs into c intervals where the i th interval $i \in [0, \dots, c-1]$ includes energies $\underline{e} + i\delta \leq e < \underline{e} + (i+1)\delta$ and $\delta = (\bar{e} - \underline{e}) / c$. The density estimation and extrapolation optimization method 800

is applicable to both single objective optimization and multi-objective optimization. For multi-objective optimization with n cost functions, the intervals will be n -dimensional regions.

Preferably, step 1254 defines the intervals to smooth the time series of observed data, $d = \{d^x, d^y\}$. Preferably, step 1254 slides the intervals with significant overlap to smooth the time series of observed data $d = \{d^x, d^y\}$.

In step 1256, the method 1250 estimates the probability density function $P_i(x)$ representing the probability that an $x \in X$ has cost within the i th interval: $P_i(x) = \text{Prob}\{f(x) \in I_i\}$. Preferably, step 1256 performs parametric density estimation, $P_i(x|\theta)$, by setting the parameters θ in accordance with the observed data $d = \{d^x, d^y\}$ using a learning algorithm.

Representing an input sequence space as $x = x_1 x_2 \dots x_n$, the density $P_i(x)$ can be factored as:

$$P_i(x_1 \dots x_n) = \prod_i P_i(x_i | \{x_j\})$$

where $\{x_j\}$ is the set of variables upon which x_i depends. The set of variables upon which x_i depends could be empty.

Preferably, step 1256 uses Bayesian network algorithms to learn both the sets $\{x_j\}$ and the specific form of the conditional densities $P(x_i | \{x_j\})$. If the cardinality of each of the sets is less than or equal to 1, then step 1256 executes algorithms with a computational complexity of $O(n^2)$ to solve this problem. These algorithms minimize the Kullback-Liebler distance between such a singly factored distribution to the distribution estimated from the data. Preferably, for the Bayesian trees, step 1256 represents each of the n conditional distributions in terms of unknown parameters. In the case of binary data, these parameters are p_i and q_i . If $p_i = P(x_i = 1 | \{x_j\} = 0)$ and $q_i = P(x_i = 1 | \{x_j\} = 1)$ then:

$$P(x_i | \{x_j\}) = \left[p_i^{x_i} (1 - p_i)^{1-x_i} \right]^{\{x_j\}} \left[q_i^{x_i} (1 - q_i)^{1-x_i} \right]^{1-\{x_j\}}$$

Such expansions assuming the $\{x_i\}$ are typically called Chow expansions.

The approach for estimating the probability density function $P(x_i|\{x_i\})$ of step 1256 is incremental to enable easy improvement of the current estimate as new data becomes available. Further, it is easy to sample from the form of the probability density function $P(x_i|\{x_i\})$ of step 1256. This feature is useful since the discrete fitness landscape synthesis method 1250 needs to determine the x extremizing f .

In step 1258, the discrete fitness landscape synthesis method 1250 extrapolates the parameters θ from the known probability density function $P_{I_1}(x|d)$ to the unknown probability density function, $P_{I_2}(x)$. Step 1258 uses straightforward regression to extrapolate the parameters θ . The Chow expansion of step 1256 requires a dependency graph as input. If the dependency is assumed not to change across different intervals, then the regression problem becomes one of extrapolating the $2n-1$ p_i and q_i parameters. Note that there are only $2n-1$ parameters since one of the $\{x_i\}$ is empty. Preferably, step 1258 uses a standard lag method to do the extrapolation such that:

$$\{p_j, q_j\}_{I_1} = F\left(\{p_j, q_j\}_{I_{1-1}}, \{p_j, q_j\}_{I_{1-2}}, \dots\right)$$

The number of lags of the standard lag method of step 1258 can vary. The extrapolation method of step 1258 models the imprecision of the parameters of the probability density function due to the effect of noise. Preferably, the extrapolation method of step 1258 models the imprecision of each parameter as a Gaussian error which is proportional to the number of samples used to estimate that parameter.

In step 1260, the method 1250 determines whether the interval I' contains a solution $x \in X$ having an energy minima which is below a predetermined threshold. If the interval I' contains a solution $x \in X$ having an energy minima which is below the predetermined threshold as determined in step 1260, then control proceeds to step 1262 where the method terminates. If the interval I' does not contain a solution $x \in X$ having an energy minima which is below the predetermined threshold as determined in step 1260, control proceeds to step 1264.

5 In step 1264, the method 1250 generates data
samples from within the interval I' , using the probability
density function which was extrapolated for the interval I'
10 in step 1258. After execution of step 1264, control proceeds
5 to step 1258 where the discrete fitness landscape synthesis
method 1250 extrapolates the parameters θ to determine the
next unknown probability distribution function. Accordingly,
the method 1250 iterates to find successively lower energy
solutions.

15 The discrete fitness landscape synthesis method
10 1250 represents an improvement over conventional genetic
algorithms. Conventional genetic algorithms discard data
during their operation. For instance, they discard samples
20 having a high cost. Similarly, conventional genetic
algorithms use only a portion of the available data during
15 their operation. For instance, the crossover operation of
conventional genetic algorithms only uses pairwise
combinations of data. In contrast, the discrete fitness
25 landscape synthesis method 1250 uses all the data associated
with a population of samples of the energy function to
20 extract their statistical regularities. Next, the method
1250 determines how the regularities vary with cost and
extrapolates them to the kind of regularities which are
30 expected for lower cost values. The method 1250
probabilistically generates new points having the desired
25 regularities using the extrapolated model. The method 1250
also uses samples having higher costs to incrementally
35 improve the density estimate for higher intervals instead of
simply discarding those samples.

30 Automated Market

40 The AM 108 operates to automate the exchange of
resources among entities. Further, AMs 108 provide the
mechanism by which transactions linking activities in
45 35 processes are coordinated and algorithmic procedures based on
computer models of the state of the firm optimize these
transactions.

Without limitation, the Automated Market 108 will be
50 described in the illustrative context of automated techniques
for matching buyers and sellers of financial instruments.

5 However, it will be apparent to one of ordinary skill in the
art that the aspects of the embodiments of the Automated
Market 108, which include defining properties for resources,
10 finding matches among the properties to identify candidate
exchanges, evaluating the candidate exchanges and selecting
5 one or more of the candidate exchanges having optional value,
are also applicable in other contexts.

Additional exemplary contexts for Automated Markets
108 include the scheduling of painting of automobiles or
15 trucks within an automobile manufacturer as previously
10 explained in the discussion of FIG. 3a and building climate
control. Another exemplary context for Automated Markets 108
include the Internet, where economic agents bid in real time
20 to advertise products and services to web surfers.

The AM 108 acts to broker deals based on
15 information and preferences supplied by the participating
entities such as economic agents. In one embodiment
representing a distributed, dynamic system, the AM 108
25 includes rules of engagement using methods from game theory
which allow for effective, dynamic negotiation in different
20 domains. In this embodiment, the very process of bidding and
asking by economic agents establishes the trades. The
30 process of bidding and asking include the double aural
auction. Computational agents representing economic agents
have internal representations of the conflicting contingent
25 and possibly non-comparable utilities within the economic
agent.

In the preferred embodiment, the AM 108 includes
computational agents which are programmed to act as
30 surrogates for economic agents including human beings. This
preferred embodiment represents the most direct translation
40 from actual marketplaces within an economy to the automated
market 108, a market emulation model.

In the preferred embodiment, the computational
45 agents utilize one or more of a variety of techniques to
35 determine optimal buying or selling strategies for the
corresponding economic agent. These techniques include fixed
algorithms and evolving algorithms. The techniques include
algorithms such as genetic algorithms, genetic programming,
50 simulated annealing, and adaptive landscape search

5 algorithms. These algorithms operate in either a fixed
strategy space or in an open but algorithmically specifiable
strategy space. The algorithms search for buy or sell
strategies which optimize either single or multiple utilities
within the economic agents.

10 5 In the automated market 108, the computational
agents representing economic agents can be tuned to rapidly
find genuine fundamental price equilibrium. Alternatively,
such agents can be tuned to exhibit speculative bubbles.
15 Tuning from fundamental to speculative behavior may be
10 achieved by tuning the mutation rate in the underlying
genetic algorithm from low to high.

In the present invention, computational agents
searching trade strategy space can be tuned in a variety of
means in automated markets 108 to jointly find the analogue
15 of fundamental price or to trade speculatively.

25 Preferable, the Automated Market 108 includes the
ability to bundle orders and resources in order to meet the
demand for large transactions. When possible, the Automated
Market 108 automatically aggregates small orders to create
20 additional liquidity in the market. This capability is very
important for applications involving supply chain management.
This capability is also important for other transactional
boundaries in economic webs. For example, the Automated
Market 108 will use the bundling ability when a larger
25 company in a supply chain requires more of a commodity than
any single supplier can supply.

35 Similarly, the Automated market 108 will also
bundle complementary products which are needed to produce a
finished product. Specifically, the AM 108 can automatically
30 bundle many complementary resources such as screws and screw
drivers from many different suppliers together. Bundling
with the automated market 108 can be thought of as a
portfolio trade within the process. For certain exchanges,
the automated market 108 performs pooling of suppliers to
35 satisfy one large purchaser. For example, the automated
market 108 will perform pooling of suppliers to satisfy one
large purchaser in the graded diamond exchange. In contrast,
pooling will not be appropriate for other markets. For

5 example, pooling will not be appropriate for most exchanges
because the buyers typically want a single point of contact.

10 In the preferred embodiment, the AM 108 receives
trading preferences computed by the economic agents and an
5 optimization engine within the AM 108 finds the trade which
maximizes the preferences of the participating economic
agents. Specifically, the AM 108 allows economic agents such
as organizations and firms to anonymously submit terms of a
favorable exchange. Upon receipt of the trading preferences
15 from the economic agents, the AM 108 reconciles compatible
buyers and sellers. All of the terms that need to be
negotiated are specified privately in a manner that
incorporates the flexibility and often non-comparable
20 utilities of the organization. Further, none of the surfaces
will be available for inspection or analysis by any other
market participant, or any third party. Since the AM 108 has
the ability to receive preferences from economic agents which
privately specify the range over which they are flexible on
25 various terms, the present invention allows the negotiation
process to be automated without publicizing the internal
state of the participating economic agents.

30 For the exchange of goods, these terms include
price and quantity. Optionally, the terms could further
include exchange location, exchange time, quality/purity
descriptors, the current sequence of contracts, sales offers,
25 and purchase offers and the future sequence of contracts,
sales offers and purchase offers. For example, in the
exchange of crude oil, the terms might include price, volume,
delivery point, sulfur content, and specific gravity. The
terms could also be contingent on the delivery of other
30 contracts.

40 For the exchange of services, the terms include at
least price and time. Further, the terms could also include
other factors which are necessary to specify the service.
For example, in the exchange of transportation services, the
45 terms would include price, volume, weight, pickup time and
location, and delivery time and location.

50 The Automated Market 108 receives multi-dimensional
preference surfaces from the economic agents in the economy
desiring to exchange a good or service. Economic agents use

5 the multi-dimensional preference surface to specify their flexibility on the terms of the exchange. For example, a purchaser will not buy a good or service above a price specified on its multi-dimensional preference surface. Similarly, a seller will not sell a good or service below a price specified on its multi-dimensional preference surface. Accordingly, the multi-dimensional surface captures all the correlations between the terms of the economic agents seeking to participate in the exchange.

10 In general, there will be more than 3 terms that need to be negotiated on a particular exchange. When there are more than three terms, it will not be easy to visualize the preference surface. In this case, the preference surface is entered into the automated market 108 using multiple two or three-dimensional preference surfaces. Alternatively, the preference surface is entered using an equation or series of equations. In the preferred embodiment, an economic agent's operations management system automatically specifies the economic agent's preference surface by monitoring its status. Specifically, the modeling and simulation component 102, the optimization component 106 and the analysis component 104 of United Sherpa 100 operate to produce preference surfaces for the automated market 108 as shown in FIG. 1.

15 The automated market 108 matches buyers and sellers at published times. The frequency of this matching process will be at a time scale appropriate for the given market. For example, a market exchange for Boeing 777s will happen less frequently than a market exchange for Ford Taurus brake pads.

20 Buyer and seller surfaces scheduled for reconciliation at the time of a matching are committed. In other words, each buyer and seller is committed to accept any trade below or above their preference surfaces respectively. The automated market 108 analyzes these committed surfaces for overlapping regions. In general, for an exchange set up with N terms of negotiation, there will be an N-dimensional region of overlap between the surfaces for potential buyers and sellers.

25 The automated market 108 also has support for assigning priorities to the constituent factors of the

5 preference surfaces. For example, in some market exchanges,
the highest volume contracts will be matched up first, while
in other market exchanges, the earliest transaction date
contracts will be matched up first.

10 After analysis of a given matching period, the
5 automated market 108 will prepare a list of the N negotiated
terms for each match found. Next, the automated market 108
will notify each participant of the deal (if any) resulting
from their submitted preference surface. Several different
15 sets of terms may result from one matching period, but each
market participant receives at most one match per committed
preference surface. The automated market 108 also supports a
set of rules governing the participation of the economic
20 agents. For example, one set of rules establishes punitive
damages for defaults on committed and reconciled deals.

15 As previously explained, the automated market 108
of the present invention can match buyers and sellers of
25 stock portfolios. The optimization task is to maximize the
joint satisfaction of buyers and sellers of stock portfolios.
In other words, the optimization task determines the prices
20 of all stocks involved in the transaction which will
maximizing the joint satisfaction of the buyers and sellers.
The link trader is the trader initializing a trade whether
buying or selling. The contra trader is his partner (the
25 seller if he is buying, or the buyer if he is selling). The
Automated Market 108 seeks to achieve an optimal mutual or
35 joint satisfaction of both the link trader S^L and the contra
trader S^C wherein the definition of optimal includes high
satisfaction which may not necessarily be the highest
30 satisfaction. The satisfaction of each trader will depend
on many terms including the price p_i and volume v_i of each
traded stock. If \mathbf{p} and \mathbf{v} denote n vectors of the traded
stocks, the joint satisfaction $S(\mathbf{p}, \mathbf{v})$ is defined as:

45 35
$$S(\mathbf{p}, \mathbf{v}) = S^L(\mathbf{p}, \mathbf{v}) S^C(\mathbf{p}, \mathbf{v}).$$

In the most general setting we must optimize over many terms
including prices \mathbf{p} and volumes \mathbf{v} to maximize the joint
50 satisfaction. Without limitation, the Automated Market 108

will be described in the simplified illustrative context where it seeks to determine a vector of prices which achieves an optional joint satisfaction and the volumes are given (not to be determined). However, it will be apparent to one of ordinary skill in the art that the aspects of the embodiments of the Automated Market 108 are also applicable in contexts where the joint satisfaction is dependent on many terms. In the simplified context, the joint satisfaction is defined as:

$$S(p|v) = S^L(p|v) S^C(p|v) \quad (9)$$

and the Automated Market 108 seeks to determine the optimal vector of prices achieving an optional joint satisfaction.

Any transaction may involve multiple stocks. If the link trader cares only about total costs, and there are n stocks, the total cost c to the link trader is

$$c = \sum_{i=1}^n p_i v_i = p^t v.$$

Buying stock corresponds to positive volumes, $v_i > 0$, and selling stock corresponds to negative volumes, $v_i < 0$. The prices, however, are always positive (i.e. $p_i > 0$). Since the satisfaction of the link trader is a function of only the cost c

$$S^L(p|v) = S^L(c) = S^L(p^t v). \quad (10)$$

The satisfaction profile for the link trader can be entered by the user by specifying the satisfaction at a set of m_L distinct points $\{(C_\alpha, S_\alpha^L) | \alpha = 1 \dots m\}$ where Greek indices will be used to label input by the user to define profiles and Latin indices will be used for all other purposes. The points are indexed in order of increasing cost so that $C_\alpha > C_{\alpha'}$ if $\alpha > \alpha'$. Piecewise linear interpolation is used to fill in the satisfaction elsewhere

$$S^L(c) = S_\alpha^L + \frac{S_{\alpha+1}^L - S_\alpha^L}{C_{\alpha+1} - C_\alpha} (c - C_\alpha)$$

points are indexed in order of increasing cost so that $C_\alpha > C_{\alpha'}$ if $\alpha > \alpha'$. Piecewise linear interpolation is used to fill in the satisfaction elsewhere

$$S^L(c) = S_\alpha^L + \frac{S_{\alpha+1}^L - S_\alpha^L}{c_{\alpha+1} - c_\alpha} (c - c_\alpha)$$

where $1 \leq \alpha \leq m_L$ labels the largest cost value less than c . The satisfaction function typically will look like a Fermi function and be bounded between 0 and 1. It will be 1 for low costs, i.e. $c < \underline{c}$ and 0 for high costs, i.e. $c > \bar{c}$. For $c \in [\underline{c}, \bar{c}]$, $S^L(c)$ decreases monotonically with increasing c , i.e.

$$\partial_c S^L(c) < 0. \quad (11)$$

The satisfaction of the contra traders is defined next. The Automated Market 108 allows for the possibility that the contra trader is different for each stock involved in the trade. Thus we define n contra satisfaction profiles $\{S_i^C | i = 1 \dots n\}$. The satisfaction of the contra trader also depends on the volume of the stock transferred. For example, a seller may be willing to accept a lower price if the volume of stock sold is higher. Consequently, we write $S_i^C(p_i | v_i)$ to represent the satisfaction of the i th contra trader. The satisfaction profile for this contra trader is also a piecewise linear interpolant of prespecified points $\{(P_\alpha, S_{i,\alpha}^C(v)) | \alpha = 1 \dots m_C\}$ and thus, can be written as:

$$S_i^C(p | v) = S_{i,\alpha}^C(v) + \frac{S_{i,\alpha+1}^C(v) - S_{i,\alpha}^C(v)}{P_{\alpha+1} - P_\alpha} (p - P_\alpha)$$

where $\alpha \leq m$ labels the largest price less than p . As before, α indexes the user-input points in order of increasing price. If $v_i > 0$ the contra trader is selling stock so that $S_i^C(p_i | v_i > 0)$ always has positive slope, i.e. $\partial_{p_i} S_i^C(p_i | v_i > 0) > 0$. Similarly, if $v_i < 0$ then the contra trader is buying stock so that $\partial_{p_i} S_i^C(p_i | v_i < 0) < 0$. In either case $S_i^C(p_i | v_i)$ is a monotonic function of p_i and:

Using Eqs. (10) and (13) in Eq. (9), the optimization task is to determine:

$$p^* = \arg \max_p s^L(p^t v) \prod_{i=1}^N s_i^C(p_i | v_i).$$

If

$$s^L(p^t v) = \exp[-s^L(p^t v)] \quad \text{and} \quad s_i^C(p_i | v_i) = \exp[-s^C(p_i | v_i)]$$

where $s^L(p^t v) = -\ln[s^L(p^t v)]$ and $s^C(p_i | v_i) = -\ln[s^C(p_i | v_i)]$ then

$$p^* = \arg \min_p \left[s^L(p^t v) + \sum_{i=1}^N s_i^C(p_i | v_i) \right] = \arg \min_p s(p | v).$$

In this form it is evident that the only coupling between the p_i comes through the first term involving $p^t v$. At a minimum,

$$\nabla_p s(p | v) = \nabla s(p) = 0 \quad \text{so that}$$

$$v_i \partial_{p_i} s^L(p^t v) + \partial_{p_i} s_i^C(p_i | v_i) = 0 \quad (14)$$

From Eqs. (11) and (12):

$$\partial_c s^C(c) > 0 \quad \text{and} \quad v_i \partial_{p_i} s_i^L(p_i | v_i) < 0$$

so that a solution $\nabla_p s(p | v)$ always exists. Note that the gradient, Eq. (14), is extremely simple to evaluate. Moreover, the gradient can be found very quickly since all the terms $\partial_{p_i} s_i^C$, can be evaluated in parallel.

Next, a possible minimization algorithm based on a decomposition method is described. The joint satisfaction

$$s(p | v) = s^L(p^t v) + \sum_{i=1}^N s_i^C(p_i | v_i) \quad \text{can be written as:}$$

$$s(p | v) = \sum_{j=1}^N f_j(x_j)$$

where the new coordinates are $x_j = p_j$ for $j \in [1, N]$ and $x_{N+1} = \sum_{j=1}^N x_j v_j$, and the new functions are

5 $f_j(x_j) = s_j^C(x_j|v_j)$ for $j \in [1, N]$ and $f_{N+1}(x_{N+1}) = s^L(x_{N+1})$. Thus, we have a constrained optimization problem:

$$\begin{aligned} & \text{minimize} \quad \sum_{1 \leq j \leq N+1} f_j(x_j) \\ & \text{subject to} \quad -x_{N+1} + \sum_{1 \leq j \leq N} x_j v_j = 0. \end{aligned}$$

15 The only coupling between variables comes through the constraint. Introducing a single Lagrange multiplier for the
10 constraint the Lagrangian for this problem is

$$L(x, \lambda) = \sum_{1 \leq j \leq N+1} f_j(x_j) + \lambda a^T x = \sum_{1 \leq j \leq N+1} L_j(x_j, \lambda)$$

15 where $L_i(x_i, \lambda) = f_i(x_i) + \lambda a_i x_i$ and $a_i = v_i$ for $i \in [1, n]$ and $a_{i+1} = -1$.

In this form, the problem is ideal for minimization using Lagrangian relaxation.

25 For a given λ , say λ_t , the minimization of $L(x, \lambda_t)$ is very easy since it decomposes into N 1-dimensional
20 minimizations: $\min_x L(x, \lambda_t) = \sum_{1 \leq i \leq N} \min_{x_i} L_i(x_i, \lambda_t)$. Moreover, each minimization can be done in parallel. In this way we
30 obtain a solution $x_t = x(\lambda_t)$. The dual problem which determines the multiplier λ is:

$$\max_{\lambda} L(x(\lambda), \lambda) = \max_{\lambda} q(\lambda).$$

35 Maximizing this function using steepest ascent requires the gradient of the dual function $q(\lambda)$:

$$\partial_{\lambda} q(\lambda) = a^T x + \sum_{1 \leq j \leq N+1} (\partial_{x_j} f_j(x_j(\lambda)) + \lambda a_j) \partial_{\lambda} x_j = a^T x.$$

40 As noted in the last step since $x_j(\lambda)$ minimizes $L_j(x_j, \lambda)$ this gradient is zero. Thus using steepest ascent the Lagrange multiplier can be updated as

$$\lambda_{t+1} = \lambda_t + \alpha a^T x(\lambda).$$

45 where α is the step size. This algorithm will converge to a
50 local λ peak.

It may be the case that $q(\lambda)$ is not a convex function, but we know that for the global optimum of the constrained problem the multiplier λ^* satisfies

$$\lambda^* = \arg \max_{\lambda} q(\lambda)$$

so that a global optimization technique like simulated annealing could be used to determine λ^* and thereby the globally optimal x . Note that the dual function $q(\lambda)$ is not a direct function of λ but indirect through the determination of $x(\lambda)$. Fortunately, $x(\lambda)$ can be evaluated extremely rapidly in parallel. Also, it may be the case that $q(\lambda)$ is convex.

The efficiency of the above method requires quick optimization of $L_i(x_i, \lambda) = f_i(x_i) + \lambda a_i x_i$. Next, a good analytic estimate for the minimum of L_i as a function of λ and the satisfaction function is developed. For the case where the satisfaction function represents the preferences of a buyer so that the satisfaction function is a monotonically decreasing function of x .

The satisfaction function of the i th trade is represented analytically as a Fermi function, $s_i(x_i) = (\exp(\beta_i(x - \mu_i)) + 1)^{-1}$. The parameters β_i and μ_i can be related to \underline{c}_i and \bar{c}_i by $\mu = (\underline{c}_i + \bar{c}_i)/2$ and $\beta \propto \bar{c}_i - \underline{c}_i$. With these assumptions,

$$L_i(x_i, \lambda) = -\ln \left[\frac{1}{\exp(\beta_i(x_i - \mu_i)) + 1} \right] + \lambda a_i.$$

This function is minimized by

$$x_i = \mu_i + \frac{1}{\beta_i} \ln \left[\frac{\lambda a_i}{\beta_i - \lambda a_i} \right].$$

Once β and μ have been estimated the above formula will serve as a good starting point for a Newton's method.

5 The next natural extension is the case in which
volumes are not fixed but are also optimized along with the
price. The problem remains the same except that now the
constraint is a quadratic function of the variables. As is
10 known in the art, there are a number of obvious ways to
5 extend Lagrangian relation. In the preferred embodiment, we
need to minimize $S(p,v)$ where we have an effective tool to
minimize $S(p,v)$ for any fixed volume. Thus, a general
15 technique to solve the general problem might be to initialize
some guess for v and then solve for the best prices. At that
10 new point (p,v) , calculate the gradient $\nabla_v S(p,v)$ and update
the volumes accordingly, e.g. by steepest descent
 $v_{t+1} = v_t - \nabla_v S(p_t, v_t)$. Note that $\nabla_v S(p,v)$ is very easy to
20 calculate since it only enters into the link trader's
satisfaction.

15 An application of the automated market 108 is to
match producers who have an opportunity to move product with
25 distribution service providers. For example, the automated
market 108 could be used for a distribution service provider
to sell excess trucking capacity (e.g., that available on a
20 return route) at a discount for a petrochemical supply chain.

30 Allowing for two-way bidding, the automated market
108 receives both service requests from producers and service
offers from distribution service providers and clears the
25 market for services at regular, published intervals. A
request or an offer is associated with a specific clearing
35 time. The automated market 108 evaluates and ranks various
requests and offers. A match-up between requests and offers
is automatically conducted in connection with the rankings of
the requests and offers.

40 While the application of the automated market 108
to the exchange of servers will be explained within the
context of trucking industry, it is apparent to one of
ordinary skill in the art that the automated market 108 can
45 be applied to any request-offer match-ups that would benefit
35 from the consideration of such factors. For example, the
automated market 108 is also applicable to other
transportation businesses including trains and ships.

50 FIG. 13a provides a diagram showing the major
components of the proposed automated market 108 for matching

5 service requests with service offers. The automated market
108 includes a producer communication system 1301, through
which prospective producers communicate their requests, a
service provider communication system 111, through which
10 prospective service providers communicate their offers, a
5 central hub 1321, which communicates with the producer
communication system 1301 and the service provider
communication system 111 to automatically gather information
on the preferences associated with the requests and offers,
15 and a storage system 1361.

10 The storage system 1361 includes a request
weighting system 1331, an offer weighting system 1341, and a
pricing system 1351. The request weighting system 1331
20 stores the weighting factors to analyze the preferences
associated with a request. Similarly, the offer weighting
15 system 1341 stores the weighting factors to analyze the
preferences associated with an offer. All the weighting
factors can be updated in response to the changes in the
25 industry. The pricing system 1351 keeps the formula that is
used in calculating the price of a service. The formula can
20 also be updated in response to the changes in the industry.

30 The producer communication system 1301 elicits
information from producers by transmitting "request fill-out
forms" to a plurality of computer terminals 102. The
terminals 1302 display these forms to producers, thereby
25 instructing producers to supply information about their
requests. Preferably, the format of the request fill-out
35 forms is specified with the HyperText Markup Language (HTML).

The request fill-out forms displayed at terminals
30 1302 ask a producer to supply information regarding the
preferences associated with a request. For example, a
40 producer might have some volume of product at point A (whose
shipment has not yet been contracted), and be able to make
money by moving it to points B, E, or F. The preferences
would contain, but would not be limited to, the following
35 data:

1. Material type (with check boxes for special
handling requirements);
2. Maximum total volume available at point A;
- 50 3. Minimum volume to ship from point A;

5 4. Earliest pickup time from point A (Later, this
could be specified as a list of times and volumes
available at those times.)

5 5. For each destination (B, E, F):

- 10 a) Minimum worthwhile volume to that
destination;
b) Maximize volume to that destination;
c) Latest delivery time for that destination
15 (Again, this could be specified as a list of
acceptable delivery times and acceptable
20 volume ranges.)

In addition, the producer would specify the maximum
price acceptable for any of the combinations of
transportation services that meet the requirements above.

15 Producer prices can be entered as mathematical formulas which
depend on several factors, for example:

- 25 1. Volume to ship to each destination;
2. Weight to ship to each destination;
3. Pickup time;
20 4. Delivery time.

30 The producer communication system 1301 includes a
quality controller 1304, which processes the data to ensure
date continuity, destination validity, and miscellaneous data
25 accuracy. For example, when a producer inputs departure and
arrival dates for a requested shipment, the controller
35 compares the departure date with the arrival date to assure
that the producer did not mistakenly specify an arrival date
which is prior to the departure date.

30 The producer communication system 1301 also
includes a request locker 1306. After gathering information
40 from a producer, the request locker 1306 sends a request
summary review to terminals 1302 for display to the producer.
The request summary review provides a summary of all request
45 35 preferences, including dates, times, destinations, and the
maximum price. The producer can modify the request. Once
the producer confirms the request, the request locker 1306
activates the request and sends it to the central hub 1321 to
prepare for finding a match.

5 The service provider communication system 111 is
similar in structure to the producer communication system
1301. The service provider communication system 111 elicits
information from providers by transmitting "offer fill-out
10 forms" to a plurality of computer terminals 1312. The
5 terminals 1312 display these forms to providers, thereby
instructing providers to supply information about their
offers. Similarly, the format of the offer fill-out forms is
preferably specified with HTML.

15 The offer fill-out forms displayed at terminals
10 1312 ask a provider to supply information regarding the
preferences associated with an offer. For example, a
provider would likely specify vehicle capabilities, including
20 volume, weight, special handling capabilities, and state of
cleanliness. Also, the provider would specify the time and
15 location to start. When a particular vehicle has
prescheduled obligation, the provider would need to specify
the time and location the vehicle needs to be. The producer
25 would specify the minimum price acceptable for a particular
service. Provider prices can be entered as mathematical
20 formulas which depend on several factors, for example:

1. Volume to ship;
- 30 2. Weight to ship;
3. Time to ship;
- 25 4. Distance to ship.

35 Also, when a vehicle is used on a return-route,
under consideration are the incremental distance to perform
the service (the distance between the place where the vehicle
30 becomes available after satisfying a previous obligation and
the place where the current service starts at) and the
40 incremental time to perform the service.

In addition, other factors, such as the number of
nights and the number and type of border crossing, could be
45 included for the total journal, the actual shipment, or on an
35 incremental basis.

The service provider communication system 111
includes a quality controller 1314, which processes the data
to ensure date continuity, destination validity, and
50 miscellaneous data accuracy. For example, when a provider

5 inputs departure and arrival dates for an offered shipment,
the controller compares the departure date with the arrival
date to assure that the provider did not mistakenly specify
an arrival date which is prior to the departure date.

10 5 The service provider communication system 111 also
includes an offer locker 1316. After gathering information
from a provider, the offer locker 1316 sends an offer summary
review to terminals 1312 for display to the provider. The
offer summary review provides a summary of all offer
15 10 preferences, including dates, times, destinations, and the
minimum price. The provider can modify the offer. Once the
provider confirms the offer, the offer locker 1316 activates
the offer and sends it to the central hub 1321 to find a
match with a request.

20 15 The central hub 1321 includes a request ranking
system 1322, an offer selecting system 1324, a matching
system 1326, and a contracting system 128. The request
ranking system 1322 collects and prioritizes requests by
25 20 examining the preferences associated with each of the
requests against the criteria stored in the request weighting
system 1331. The most important criterion may be the maximum
price specified in the request. For example, in requesting
an identical service, the request with the highest maximum
price may receive the highest priority. The maximum price
30 25 can be defined in terms of price per truck-mile. In this
case, the primary ranking criteria, listed in decreasing
importance, may be:

- 35 1. Price per truck-mile (the higher the price, the
higher the priority;)
- 30 2. Route length (the longer the length, the higher
the priority;) and
- 40 3. Time of request submission (the earlier the
time, the higher the priority.)

45 35 After the examination, the request ranking system
1322 constructs a prioritized list of requests, with the
request with the highest priority listed first and the
request with the lowest priority listed last. Each request
is attempted a match in the order of the priority, starting
50 from the request with the highest priority.

5 The offer selecting system 1324 collects offers.
For a particular request, the offer selecting system 1324
identifies all available offers which satisfy the preferences
associated with the request. The availability of an offer
includes a list of factors. For example, once being matched
10 5 with a request, an offer becomes unavailable to other
requests. Also, if the minimum price specified in an offer
is higher than the maximum price specified in the request,
the offer does not satisfy the preferences of the request and
15 10 is therefore not available for the request.

 The matching system 1326 prioritizes the available
offers that have been identified to satisfy the preferences
of the particular request by examining the preferences
associated with each of these offers against several criteria
20 15 stored in the offer weighting system 1341. The most
important criterion may be the minimum price specified in the
offer. For example, in offering an identical service, the
offer with the lowest minimum price in the preferences may
25 20 receive the highest priority. The minimum price can be
defined in terms of price per truck-mile. In this case, the
primary ranking criteria, listed in decreasing importance,
may be:

- 30 1. Price per truck-mile (the lower the price, the
 higher the priority;)
- 25 2. Route length (the longer the length, the higher
 the priority;) and
- 35 3. Time of request submission (the earlier the
 time, the higher the priority.)

30 After examining these offers, the matching system
1326 finds the offer with the highest priority and matches
40 the offer with the particular request. For each matched pair
of offer and request, the corresponding provider and producer
are contractually bound. The providers and producers who
45 35 fail to find a match for their offers and requests for the
particular clearing time are released of any contractual
obligations. They can delete their requests and offers from
the system, or they can save and store in the system their
requests and offers, which can be used, after necessary
50 55 modification, for a later clearing time. After being matched

5 with a request, an offer is no longer available for other requests.

10 5 The contracting system 1328 determines the contracting price for the matched request and offer concerning the service to render. The contracting price will be set, using an algorithm specified in the pricing system 1351, at a dollar amount that is equal to, or lower than, the maximum price specified by the producer. At the same time, the dollar amount will be equal to, or higher than, the minimum price specified by the provider. The contracting price will be adjusted slightly to allow for a nominal commission for arranging the deal.

15 10 FIG. 13b provides a dataflow diagram representing the operation of the automated market 108. When using the automated market 108, a user (a producer or a provider) must login to the system. The automated market 108 performs a user name and password verification as a condition to accessing the system.

20 15 After login by a user, the automated market 108 displays a main navigation menu. The main navigation menu includes options to submit a request and to submit an offer. The main navigation menu also includes options to view pending and past requests or offers, to modify a request or an offer, and to repeat a request or an offer. The user initiates a request or an offer submission using an appropriate link on the main navigation menu.

25 30 In step 1352, the central hub 1321 sends request fill-out forms to a terminal at the producer communication system 1301. The terminal displays these forms as preferences data collection screens. The terminal then reads the preferences data specified on the screens by the producer. The preferences data include, for example, the maximum price the producer is willing to pay, the type of the material and the amount to ship, and the time, the date and the departure and arrival locations of the service.

35 40 45 50 Similarly, in step 1354, the central hub 1321 sends offer fill-out forms to a terminal at the provider communication system 111. The terminal displays these forms as preferences data collection screens. The terminal then reads the preferences data specified on the screens by the

5 provider. The preferences data include, for example, the
10 minimum price the provider is willing to accept, the
capabilities of the provider's vehicles, and the times, the
dates and the locations the vehicles will be available.

5 In step 1356, the automated market 108 merges the
10 terminals 102, the quality controller 1304, and the request
locker 1306. After step 1356, the automated market 108
displays a request summary review at the producer's computer
15 at the producer communication system 1301 for the producer to
confirm. At the same time, the automated market 108 displays
20 the errors, if any, in the request. For example, the
automated market 108 would warn the producer if the arrive
time specified in the request is prior to the departure time.
At this point, the producer can confirm or modify the
15 preferences associated with the request.

25 Similarly, in step 1358, the automated market 108
merges the terminals 1312, the quality controller 1314, and
the offer locker 1316. After step 1358, the automated market
108 displays an offer summary review at the provider's
20 computer at the provider communication system 1311 for the
provider to confirm. At the same time, the automated market
108 displays the errors, if any, in the offer. For example,
30 the automated market 108 would warn the provider if the
arrive time specified in the offer is prior to the departure
time. At this point, the provider can confirm or modify the
25 preferences associated with the offer.

35 In step 1360, the automated market 108 merges the
request ranking system 1322 and the request weighting system
1331. The automated market 108 loops through all the
30 requests and sorts the requests into a prioritized list, with
the request with the highest priority listed first and the
request with the lowest priority listed last. The rating of
the priority is based on the preferences associated with the
request and the information stored in the producer weighting
45 system 1331 which assign different weighting factors to
different specifics in the preferences associated with the
request. For example, in requesting an identical service,
the request with the highest maximum price may receive the
highest priority, because the maximum price is an important
50

5 preference and is likely to be assigned a significant weighting factor.

10 In step 1362, the automated market 108 merges the offer selecting system 1324 and the offer weighting system 1341. The automated market 108 loops through the prioritized
15 list of the requests and finds a match for each request, one at a time and in the order of the priority starting from the request with the highest priority. For each particular request, the automated market 108 identifies all available
20 offers that satisfy the preferences associated with the particular request. The availability of an offer includes a list of factors. For example, once being matched with a request, an offer becomes unavailable to other requests. Also, if the minimum price specified in an offer is higher
25 than the maximum price specified in the request, the offer does not satisfy the preferences of the request and is therefore not available for the request. Next, the automated market 108 calculates a priority rating score, in a loop, for each of the available offers identified to satisfy the
30 preferences associated with the particular request. The rating of the priority is based on the preferences associated with each of the offers and the information stored in the offer weighting system 1341 which assigns different weighting factors to different specifics in the preferences associated
35 with an offer. For example, in offering an identical service, the offer with the lowest minimum price may receive the highest priority, because the minimum price is an important preference and is likely to be assigned a significant weighting factor. The offer with the highest priority rating makes the match with the particular request.

40 After step 1362, the offer that has been matched with a request is no longer "available" to other match attempts. All other offers remain available for the next match attempt.

45 In step 1364, the automated market 108 merges the contracting system 1328 and the pricing system 1351. For the contract between the producer and provider of the matched request and offer, the automated market 108 calculates the price of the service from factors such as volume to ship,
50 weight to ship, time to ship, and distance to ship, according

5 to the formula stored in the pricing system 1351. The price
is to be equal to, or lower than, the maximum price specified
by the producer and equal to, or higher than, the minimum
price specified by the provider.

10 5 **User Interface**

FIG. 14 is a flow diagram for a method of using the
interface 120 to United Sherpa 100 to perform optimization.

15 10 In step 1202, the user issues a design entry command. The
design entry command causes United Sherpa 100 to display a
design entry window in step 1404. Execution of step 1404 by
United Sherpa 100 yields the design entry window 1405. In
20 step 1406, the user manipulates the design entry controls on
the design entry window 1405. Execution of step 1406 yields a
15 definition of variables, objectives and constraints 1407.

In step 1408, the user issues a design output
25 command. Execution of the design output command causes United
Sherpa 100 to display the design output window in step 1412.
20 Execution of step 1412 by United Sherpa 100 yields the design
output window 1413. In step 1414, the user manipulates the
design output controls on the design output window 1413.
30 Execution of step 1414 by the user yields a solution format
1415.

25 In step 1418, the user issues a display output
command 1416. Execution of the display output command causes
35 United Sherpa 100 to display solutions in step 1418.
Execution of step 1418 by United Sherpa 100 yields the
solutions display 1419.

30 In step 1420, the user determines whether the
solution format 1415 should be changed. If the user
40 determines that the solution format 1415 should be changed in
step 1420, control proceeds to step 1422. In step 1422, the
user selects a design output window. Execution of step 1422
causes United Sherpa 100 to display the design output window
35 in step 1412.

If the user determines that the solution format 1415
should not be changed in step 1420, control proceeds to step
45 1424. In step 1424, the user determines whether the
definition of variables, objectives and constraints 1407

should be changed. If the user determines that the definition of variables, objectives and constraints 1407 should be changed in step 1424, control proceeds to step 1426. In step 1426, the user selects a design entry window. Execution of step 1426 causes United Sherpa 100 to display the design entry window in step 1404.

Without limitation, the following embodiments of the user interface 120 of United Sherpa 100 including the design entry window 1405, the design output window 1413 and the solutions display 1419 are described in the illustrative context of a commercial passenger jet configuration. However, it will be apparent to persons of ordinary skill in the art that the aspects of United Sherpa 100 and the user interface 120 including the manipulation of design entry controls to define variables, objectives and constraints, optimization, manipulation of design output controls to define a format for the solutions and the display of the solutions are also applicable to any single or multi-objective optimization problem such as supply chain management, job shop scheduling, flow shop management, organizational structure design and logistics.

The commercial passenger jet design problem can include the variables as listed and defined in the following table:

Variable	Definition
wing span	distance from wing tip to wing tip
wing area	surface area of wing
Length	fuselage length
Diameter	fuselage diameter
w_empty	empty weight of plane
w_payload	maximum payload (passengers + baggage)
w_fuel	weight of fuel
w_initial	weight at takeoff (empty + fuel + payload)
w_final	weight at landing (empty + payload)
range	maximum distance plane can travel - in nautical miles (nm)
V_app	minimum velocity at which plane approaches runway for landing

TOFL_a takeoff field length, minimum runway length
needed for takeoff

T_takeoff thrust per engine needed for takeoff

wing loading maximal force per unit area on wings

thrust loading maximum thrust generated per engine

L/D lift to drag ratio while cruising

aspect ratio ratio of wing span to average wing width

wetted area surface area inducing air friction

T_cruise thrust per engine while cruising

TOFL_far takeoff field length, FAA required runway
takeoff length

sfc specific fuel consumption

In the context of the commercial jet design problem, the
solutions to the optimization problem include different design
configurations.

FIG. 15 shows a first sample design entry window
1405. In the preferred embodiment, the first sample design
entry window 1405 includes design entry controls to define the
design. The design entry controls include fields to identify
objectives 1502 and their associated constraints 1504.

Constraints 1504 can include lower bounds and upper bounds.
For example, FIG. 15 indicates that the objective 1502
w_payload must be greater than 30000 lb. Constraints 1502 may
also include goals. In addition, to the identification of
objectives 1502, the first sample design entry window 1405
could also include fields to identify variables and their
associated constraints 1504.

FIG. 16 shows a first sample solutions display 1419
called the active configurations screen. In the preferred
embodiment, the active configurations screen includes icons
1602 representing configurations. Exemplary icons 1602
include rectangles as shown in FIG. 16. The center portion of
the active configurations screen is initially blank and fills
with icons 1602 as the user examines new configurations. The
active configurations screen includes a scroll feature to
enable the user to examine icons 1602 when their number is too
large to fit on one screen.

In the preferred embodiment, the icons 1602 include
miniature bar plots where each miniature bar plot represents a
different configuration. In an alternate embodiment, the

5 icons 1602 could include scatterplots, tables, drawings, etc.
In the preferred embodiment, the active configuration screen
displays variables 1604 and objectives 1604 on the left of the
screen in the order in which they appear in the icons 1602.
10 The user selects the variables 1604 and objectives 1604 to
5 view on the active configurations screen. The active
configurations screen represents values of the variables 1604
and objectives 1604 by the lengths of the bars. The active
configuration screen also lists ranges of the variables 1604
15 and the objectives 1604 on the left of the screen. An
10 asterisk 1608 on a bar indicates that the value represented by
the bar exceeds the range for the corresponding variable 1604
or objective 1604. The active configuration screen also
20 includes indices beneath the icons 1602 for the corresponding
configurations.

15 In the preferred embodiment, the active
configurations screen has colors to distinguish variables 1604
and objectives 1604. Colors can further distinguish
25 objectives 1604 meeting constraints from objectives 1604 which
do not meet constraints. For example, the color blue could
20 represent a variable 1604. Similarly, the color green could
represent an objective 1604 meeting the constraints or an
30 objective 1604 without constraints. The color red could
represent objectives 1604 not meeting the constraints. A
green border surrounding an icon 1602 indicates that all of
25 the objectives 1604 meet their constraints in the
corresponding configuration. A red border surrounding an icon
35 1602 indicates that at least one of the objectives 1604 does
not meet its constraint in the corresponding configuration.

30 In the preferred embodiment, values of constraints
are represented by small black rectangles on corresponding
40 bars. In an alternate embodiment, upper and lower bounds
could be represented by arrows pointing right and left
respectively.

45 FIG. 17 shows a second sample design entry window
1405 for entering or viewing a configuration. In the
preferred embodiment, the second sample design entry window
1405 includes design entry controls to define the design. The
design entry controls include fields to identify variables
50 1702 and objectives 1704. Colors distinguish objectives 1704

meeting constraints from objectives 1704 which do not meet constraints. For example, the color green could represent an objective 1704 which meets its constraints. Similarly, the color red could represent an objective 1704 which does not meet its constraints.

FIG. 18 shows a second sample solutions display 1419 having a particular drawn configuration. In the context of the commercial jet design problem, the drawn configuration is a simplified representation of an airplane. In the preferred embodiment, the second sample solutions display 1419 displays variables 1802 and objectives 1802. Colors distinguish objectives 1802 meeting constraints from objectives 1802 which do not meet constraints. For example, the color blue could represent a variable 1802. Next, the color green could represent an objective 1802 which either does not have any constraints or meets its constraints. The color red could represent an objective 1802 which does not meet its constraints. Green wings indicate that all of the objectives 1802 of the drawn configuration meet their constraints. A red wing indicates that at least one of the objectives 1802 of the drawn configuration does not meet at least one of its constraints.

FIG. 19 shows a sample window for entering constraints which are used by the optimization component 106 of United Sherpa 100. In the preferred embodiment, this window includes design entry controls to define the constraints 1904 for variables 1902 and objectives 1902. This window also includes design entry controls which are used to specify whether the optimization component 106 should ignore a particular objective 1902, use the objective 1902 as a constraint or optimize with respect to the objective 1902. As shown by the example of FIG. 19, the user has manipulated the design entry controls to optimize the configuration with respect to the *T-takeoff* and *wing loading* objectives 1902 subject to constraints 1904: $w_payload < 120000lb$, $range > 6000nm$, and $TOFL_a < 8000$ ft. Similarly, this window includes controls to specify whether a variable 1902 or objective 1902 should be maximized or minimized as well as whether a variable 1902 or objective 1902 has an upper bound constraint or a lower bound constraint.

FIG. 20 shows a first sample design output window 1413 having controls for a one-dimensional histogram. In the preferred embodiment, the first sample design output window 1413 includes design output controls to specify a solution format 1415. The design output controls include fields to identify the variable 2002 to be plotted and the number of bins 2004 for the one-dimensional histogram. FIG. 21 shows a third sample solutions display window 1419. The third sample solutions display window 1419 displays a one-dimensional histogram for the variable 2002 and the number of bins 2004 which were specified on the design output window 1413 of FIG. 20. The sample solutions display window 1419 further includes a line 2102 to partition the configurations accordingly to whether or not they meet their constraints. Preferably, the line 2102 is green on the side adjacent to the configurations which meet their constraints and is red on the side adjacent to the configurations which do not meet their constraints.

FIG. 22 shows a second sample design output window 1413 having controls for a two dimensional scatterplot. The second sample design output window 1413 includes design output controls to specify a solution format 1415. The design output controls include fields to identify the variables 2202 to be plotted for the two-dimensional scatterplot. The design output controls include additional fields listing variables 2204 and objectives 2204. The design output controls include boxes 2206 adjacent to the list of variables 2204 and objectives 2204 which are used to specify whether the optimization component 106 should ignore a particular objective 2204 or optimize with respect to the objective 2204. The design output controls further includes a *PickPoint* control 2208 which enables the user to select a point from the two dimensional scatterplot and either study its values or select it as a configuration for the active configurations screen of FIG. 16. The design output controls include a *Plot* control 2210 which is selected to generate the two dimensional scatterplot.

FIG. 23 shows a fourth sample solutions display window 1419 of a two-dimensional scatterplot of the variables 2202 specified on the design output window 1413 of FIG. 22. In the preferred embodiment, colors distinguish the points

5 representing configurations on the sample solutions display
window 1419. For example, the color green could represent the
points of the solutions display window 1419 which are part of
the general population of computed configurations. Next, the
10 color blue could represent the points of the solutions display
5 window 1419 which are shown on the active configurations
screen of FIG. 16. Finally, red circled points of the
solutions display 1419 could represent pareto optimal
solutions with respect to the objectives 2204 which were
15 identified on the design output window 1413 of FIG. 22. The
10 sample solutions display window 1419 of the two-dimensional
scatterplot further includes at least one line to partition
the configurations accordingly to whether or not they meet
their constraints. The lines are green on the side adjacent
20 to the configurations which meet their constraints and are red
15 on the side adjacent to the configurations which do not meet
their constraints. The third sample solutions display window
1419 also includes design output controls enabling the user to
25 zoom in and out to define a region of interest in the
scatterplot.

20 FIG. 24 shows a third sample design output window
having controls for a parallel coordinate plot. A parallel
coordinate plot is a representation of high-dimensional data
in which each variable is represented by a line and each data
30 point is represented by a zig-zag line that connects
25 corresponding values along each line.

35 The design output window 1413 of FIG. 24 includes
design output controls to specify a solution format 1415. The
design output controls include fields to identify the
variables 2402 and objectives 2402 to display on the parallel
30 coordinate plot. The design outputs controls also specify the
40 order of the variables 2402 and objectives 2402 which have
been identified for display on the parallel coordinate plot.
The information which the user can learn from the parallel
coordinate plot is affected by the identification of the
35 variables 2402 and objectives 2402 and their order. The
design output controls include fields 2404 to identify the
objectives to use for computing and showing pareto optimal
points. In the example shown in FIG. 24, the user has
50 manipulated the design output controls to show the pareto

5 optimal points with respect to the objectives: *w-empty*, *w-*
payload and *w-fuel*. The design output controls further
includes an *Allvars* control 2406 to set the fields to contain
the variables 2402 in order. The design output controls
10 5 includes a *Clearvars* control 2408 to clear all the fields
containing variables 2402 and objectives 2402. The design
output controls includes a *ClearPO* control 2410 to clear the
fields 2404 used to identify the objectives 2402 to use for
showing the pareto optimal lines. The design output controls
15 10 includes a *Plot* control 2412 which is selected to generate the
parallel coordinate plot.

FIG. 25 shows a fifth sample solutions display 1419
of a parallel coordinate plot. In the preferred embodiment,
the fifth sample solutions display 1419 includes a list of
20 15 variables 2502 and objectives 2502. The display 1419 also
includes a range for each variable 2502 and objective 2502.
The range includes a lower bound 2504 and an upper bound 2506.
The fifth sample solution display 1419 further includes a
25 design output control for indicating whether to display either
the entire population of configurations or only the
30 20 configurations meeting the constraints on the parallel
coordinate plot.

In the preferred embodiment, colors distinguish
lines on the parallel coordinate plot representing pareto
25 optimal solutions with respect to the objectives 2402
specified on the design output window 1413 of FIG. 24. For
example, black lines could represent the general population of
35 solutions while the red lines could represent pareto optimal
solutions. Colors also distinguish the objectives 2502 which
30 were selected for use in computing pareto optimal solutions on
the design output window 1413 of FIG. 24. For example, the
color red could be used to identify the objectives 2502 which
40 were selected for use in computing pareto optimal solutions on
the design output window 1413.

FIG. 26 shows a fourth sample design output window
45 35 1413 having controls for a subset scatterplot. The fourth
sample design output window 1413 includes design output
controls to specify a solution format 1415. The design output
controls include fields to identify the variables 2601 to be
50

5 plotted for the two-dimensional scatterplot. The fourth
sample design output window 1413 identifies the points to add
or remove from the scatterplot of FIG. 27 based on whether the
points satisfy arbitrary boundary conditions. The design
10 output controls include additional fields to specify boundary
5 conditions for identified variables 2602 and objectives 2602.
The boundary conditions include a lower bound and an upper
bound. The design output controls include a lower bound edit
box 2604 and an upper bound edit box 2606. The design output
15 controls also include slider boxes 2608 for the specification
10 of boundary conditions.

The design output controls also include check-boxes
2610 adjacent to the list of variables 2602 and objectives
20 2602 to indicate whether the corresponding boundary conditions
should be used to generate the scatterplot of FIG. 27. For
15 the example of FIG. 26, the check in the check-box 2610
corresponding to the objective 2602 *range* indicates that the
boundary condition for *range* should be used to generate the
25 scatterplot of FIG. 27.

The design output controls also include pareto
20 optimal check-boxes 2612 adjacent to a second list of
variables 2612 and objectives 2612 to identify the objectives
to use for computing and showing pareto optimal points. In
30 the example shown in FIG. 26, the user has manipulated the
design output controls to show the pareto optimal points with
25 respect to the objectives: *w-empty* and *w-payload*.

The design output controls further includes a
35 *LockAxes* control 2614 to lock or unlock the axes in the
scatterplot of FIG. 27 such that further plots will retain the
same range for the identified variables 2601. Clicking the
30 *LockAxes* control 2614 toggles the selection between the lock
and the unlock settings. The design output controls includes
a *Plot* control 2618 which is selected to generate the
40 scatterplot of FIG. 27.

FIG. 27 shows a sixth sample solutions display 1419
45 of a subset scatterplot for the variables 2601 and the
boundary conditions specified on the design output window 1413
of FIG. 26. In the preferred embodiment, colors distinguish
the points representing configurations on the sample solutions
50

5 display window 1419. For example, green circles could
represent the points of the solutions display window 1419
which meet the specified boundary conditions. Black triangles
could represent the points of the solutions display window
10 1419 which do not meet all the specified boundary conditions.
5 Red circled points of the solutions display 1419 could
represent pareto optimal solutions with respect to the
objectives 2602 which were selected with the pareto optimal
check-boxes 2612 on the design output window 1413 of FIG. 26.
15 The sample solutions display window 1419 of the two-
10 dimensional scatterplot further includes at least one line to
partition the configurations accordingly to whether or not
they meet goal constraints. The lines are green on the side
20 adjacent to the configurations which meet the goal constraints
and are red on the side adjacent to the configurations which
15 do not meet the goal constraints. The sample solutions
display window 1419 of FIG. 27 also includes design output
controls enabling the user to zoom in and out to define a
25 region of interest in the scatterplot.

20 In alternative embodiments, the design output window
1413 includes design output controls to specify a solution
format 1415 for other types of plots including bar graphs,
30 one-dimensional histograms and parallel coordinate plots.

Using the sample design output window 1413 of FIG.
26, the user of United Sherpa 100 can interactively display
25 the effects of modifications of boundary conditions of the
variables 2602 and objectives 2602 or modifications in the
objectives 2602 which were identified to use for computing
pareto optimal points on the sample solutions display 1419 of
30 FIG. 27.

40 FIG. 28 shows a simultaneous display of several
design entry window and solutions. Specifically, FIG. 28
shows the active configurations screen of FIG. 16, the design
entry window 1405 for entering or viewing a configuration of
FIG. 17, the second sample solutions display 1419 having a
45 35 particular drawn configuration of FIG. 18, and the subset
scatterplot for specified variables and boundary conditions of
FIG. 27.

FIG. 29 discloses a representative computer system
50 2910 in conjunction with which the embodiments of the present

invention may be implemented. Computer system 2910 may be a personal computer, workstation, or a larger system such as a minicomputer. However, one skilled in the art of computer systems will understand that the present invention is not limited to a particular class or model of computer.

As shown in FIG. 29, representative computer system 2910 includes a central processing unit (CPU) 2912, a memory unit 2914, one or more storage devices 2916, an input device 2918, an output device 2920, and communication interface 2922. A system bus 2924 is provided for communications between these elements. Computer system 2910 may additionally function through use of an operating system such as Windows, DOS, or UNIX. However, one skilled in the art of computer systems will understand that the present invention is not limited to a particular configuration or operating system.

Storage devices 2916 may illustratively include one or more floppy or hard disk drives, CD-ROMs, DVDs, or tapes. Input device 2918 comprises a keyboard, mouse, microphone, or other similar device. Output device 2920 is a computer monitor or any other known computer output device. Communication interface 2922 may be a modem, a network interface, or other connection to external electronic devices, such as a serial or parallel port.

While the above invention has been described with reference to certain preferred embodiments, the scope of the present invention is not limited to these embodiments. One skill in the art may find variations of these preferred embodiments which, nevertheless, fall within the spirit of the present invention, whose scope is defined by the claims set forth below.

Claims

5

10

15

20

25

30

35

40

45

50

55

5

Claims

10

1. A system for performing operations management
in an environment of entities and resources comprising:
a plurality of resource objects characterizing the
resources;
at least one selection operation for selecting one
or more of said resource objects;
at least one transformation operation for combining
said selected objects for forming at least one new resource in
the environment; and
at least one graph operation for creating a graph
representing the resources and said at least one
transformation operation.

15

10

20

15

25

2. A system for performing operations management
in an environment of entities and resources as in claim 1
wherein said plurality of objects comprise:
a plurality of offer objects characterizing offers
of the resources; and
a plurality of request objects characterizing
requests for the objects.

20

30

35

3. A system for performing operations management
in an environment of entities and resources as in claim 2
wherein said plurality of request objects comprise a plurality
of request attributes, r_j , $j = 1..N$, representing requested
characteristics.

25

40

30

45

35

4. A system for performing operations management
in an environment of entities and resources as in claim 3
wherein said plurality of offer objects comprise a plurality
of offer attributes, o_k , $k = 1..M$, representing offered
characteristics.

50

5. A system for performing operations management
in an environment of entities and resources as in claim 4
wherein said selection operation comprises the steps of:

55

identifying matching ones of said request attributes, $r_j, j = 1..N$, with said offer attributes, $o_k, k = 1..M$ to form a plurality of matching groups of said request objects and said offer objects;

evaluating said matching groups by computing how well said request attributes match said offer attributes; and selecting at least one of said matching groups that are optimal with respect to said evaluation.

6. A system for performing operations management in an environment of entities and resources as in claim 5 wherein said request objects further comprise a plurality of attribute weights, $w_j, j = 1..N$, corresponding to said plurality of request attributes, $r_j, j = 1..N$, each of said weights, w_j , indicating an importance of said corresponding request attribute, r_j .

7. A system for performing operations management in an environment of entities and resources as in claim 6 wherein said matching groups are evaluated with respect to an evaluation function,

$$\sum_{j=1}^N w_j f(r_j)$$

wherein:

$f(r_j) = 1$ if said request attribute r_j matches one of said offer attributes, $o_k, k = 1..M$, and

$f(r_j) = 0$ otherwise.

8. A system for performing operations management in an environment of entities and resources as in claim 5 wherein said offer objects further comprise a plurality of attribute values corresponding to said plurality of offer attributes, $o_k, k = 1..M$, each of said attribute values indicating how often said corresponding offer attribute had matched said plurality of request attributes, $r_j, j = 1..N$.

9. A system for performing operations management in an environment of entities and resources as in claim 8 wherein said offer objects further comprise a composite value defined as a sum of said plurality of attribute values.

5

10. A system for performing operations management
in an environment of entities and resources as in claim 4
wherein said plurality of request attributes and said
plurality of offer attributes are affordances.

10

5

15

10

11. A system for performing operations management
in an environment of entities and resources as in claim 4
wherein said plurality of request attributes and said
plurality of offer attributes comprise contract terms.

20

15

12. A system for performing operations management
in an environment of entities and resources as in claim 4
wherein said plurality of offer attributes are selected from
the group consisting of isa, hasa, and doesa.

25

20

13. A system for performing operations management
in an environment of entities and resources as in claim 3
wherein said plurality of request attributes comprise needsa.

30

25

14. A system for performing operations management
in an environment of entities and resources as in claim 1
further comprising at least one resource bus for receiving
said offer objects and said request objects.

35

30

15. A system for performing operations management
in an environment of entities and resources as in claim 14
further comprising at least one request broker for exchanging
said offer objects and said request objects among said at
least one resource bus.

40

35

16. A system for performing operations management
in an environment of entities and resources as in claim 1
wherein said graph comprises a set of vertices, V,
corresponding to the resources and a set of edges, E,
corresponding to said at least one transformation operation.

50

45

17. A system for performing operations management
in an environment of entities and resources as in claim 16

55

5 wherein said at least one graph operation comprises the steps
of:

creating one or more vertices, v_{o1} , v_{o2} , corresponding
to said one or more selected resource objects;

10 5 creating at least one vertex v_{i1} corresponding to
said at least one new resource formed by said at least one
transformation operation; and

15 10 creating at least one edge e corresponding to said
at least one transformation operation wherein said at least
one edge e has one or more origins corresponding to said one
or more vertices, v_{o1} , v_{o2} , and has at least one terminus
corresponding to said at least one vertex v_{i1} corresponding to
said at least one new resource.

20 15 18. A system for performing operations management
in an environment of entities and resources as in claim 16
further comprising:

25 at least one graph analysis operation comprising the
steps of:

20 identifying a plurality of paths P_i , $i = 1..M$
through said graph; and

30 searching for at least one vertex v_p of said
set of vertices, V , that is incident on two or more of said
plurality of paths, P_i , $i = 1..M$ to identify at least one
25 corresponding polyfunctional resource.

35 19. A system for performing operations management
in an environment of entities and resources as in claim 18
wherein said at least one graph analysis operation further
30 comprises the step of accumulating the at least one
corresponding polyfunctional resource.

40 20. A system for performing operations management
in an environment of entities and resources as in claim 1
45 35 further comprising at least one model for representing a
corresponding one of the entities.

5 21. A system for performing operations management
in an environment of entities and resources as in claim 20
wherein said at least one model comprises:

10 a plurality of decision making objects to represent
5 a corresponding plurality of decision making units within the
entities; and

15 a plurality of connections among said plurality of
decision making objects to represent a corresponding plurality
of communication links among the decision making units.

20 22. A system for performing operations management
in an environment of entities and resources as in claim 21
wherein said decision making objects comprise a plurality of
attributes.

25 23. A system for performing operations management
in an environment of entities and resources as in claim 22
wherein said plurality of attributes of said decision making
objects comprise at least one line of sight indicator.

30 24. A system for performing operations management
in an environment of entities and resources as in claim 22
wherein said plurality of attributes of said decision making
objects comprise at least one authority indicator.

35 25. A system for performing operations management
in an environment of entities and resources as in claim 21
further comprising:

40 at least one simulator for simulating said at least
one model to determine the performance of the corresponding
entity; and

45 at least one optimizer for determining values of
said attributes of said structural objects and for determining
said connections among said plurality of decision making
35 objects to achieve an optimal performance of the corresponding
entity.

5 26. A method for performing operations management
in an environment of entities and resources comprising the
steps of:
 characterizing the resources with a plurality of
10 5 resource objects;
 selecting one or more of said resource objects;
 combining said selected objects for forming at least
one new resource in the environment with at least one
transformation operation; and
15 10 creating a graph representing the resources and said
at least one transformation operation.

 27. A method for performing operations management
20 in an environment of entities and resources as in claim 26
15 wherein said characterizing the resources step comprises the
steps of:
 characterizing offers of the resources with a
25 plurality of offer objects; and
 characterizing requests for the objects with a
20 plurality of request objects.

 28. A method for performing operations management
30 in an environment of entities and resources as in claim 27
wherein said characterizing requests step comprises the step
25 of representing requested characteristics with a plurality of
request attributes, $r_j, j = 1..N$.

35 29. A method for performing operations management
in an environment of entities and resources as in claim 28
30 wherein said characterizing offers step comprises the step of
representing offered characteristics with a plurality of offer
40 attributes, $o_k, k = 1..M$.

 30. A method for performing operations management
45 35 in an environment of entities and resources as in claim 29
wherein said selecting one or more of said resource objects
step comprises the steps of:
 identifying matching ones of said request
50 attributes, $r_j, j = 1..N$, with said offer attributes, $o_k, k =$

1..M to form a plurality of matching groups of said request objects and said offer objects;
 evaluating said matching groups by computing how well said request attributes match said offer attributes; and
 selecting at least one of said matching groups that are optimal with respect to said evaluation.

31. A method for performing operations management in an environment of entities and resources as in claim 30 wherein said characterizing requests step further comprises the step of indicating an importance of said plurality of request attributes, r_j , $j = 1..N$ with a corresponding plurality of attribute weights, w_j , $j = 1..N$.

32. A method for performing operations management in an environment of entities and resources as in claim 31 wherein said matching groups are evaluated with respect to an evaluation function,

$$\sum_{j=1}^N w_j f(r_j)$$

wherein:

$f(r_j) = 1$ if said request attribute r_j matches one of said offer attributes, o_k , $k = 1..M$, and
 $f(r_j) = 0$ otherwise.

33. A method for performing operations management in an environment of entities and resources as in claim 30 wherein said characterizing offers step further comprises the step of indicating how often each of said plurality of offer attributes match said plurality of request attributes, r_j , $j = 1..N$ with a plurality of attribute values.

34. A method for performing operations management in an environment of entities and resources as in claim 33 wherein said characterizing offers step further comprises the step of defining a composite value for said offer objects as a sum of said plurality of attribute values.

35. A method for performing operations management in an environment of entities and resources as in claim 29

5 wherein said plurality of request attributes and said
plurality of offer attributes are affordances.

10 36. A method for performing operations management
5 in an environment of entities and resources as in claim 29
wherein said plurality of request attributes and said
plurality of offer attributes comprise contract terms.

15 37. A method for performing operations management
10 in an environment of entities and resources as in claim 29
wherein said plurality of offer attributes are selected from
the group consisting of isa, hasa, and doesa.

20 38. A method for performing operations management
15 in an environment of entities and resources as in claim 28
wherein said plurality of request attributes comprise needsa.

25 39. A method for performing operations management
in an environment of entities and resources as in claim 26
20 further comprising the step of receiving said offer objects
and said request objects with at least one resource bus.

30 40. A method for performing operations management
in an environment of entities and resources as in claim 39
25 further comprising the step of exchanging said offer objects
and said request objects among said at least one resource bus
35 with at least one request broker.

40 41. A method for performing operations management
30 in an environment of entities and resources as in claim 26
wherein said graph comprises a set of vertices, V,
corresponding to the resources and a set of edges, E,
corresponding to said at least one transformation operation.

45 42. A method for performing operations management
35 in an environment of entities and resources as in claim 41
wherein said creating a graph step comprises the steps of:
creating one or more vertices, v_{o1} , v_{o2} , corresponding
50 to said one or more selected resource objects;

5 creating at least one vertex v_{e1} corresponding to
said at least one new resource formed by said at least one
transformation operation; and

10 creating at least one edge e corresponding to said
5 at least one transformation operation wherein said at least
one edge e has one or more origins corresponding to said one
or more vertices, v_{o1} , v_{o2} , and has at least one terminus
corresponding to said at least one vertex v_{e1} corresponding to
said at least one new resource.

15 10 43. A method for performing operations management
in an environment of entities and resources as in claim 41
further comprising the steps of:

20 identifying a plurality of paths P_i , $i = 1..M$ through
15 said graph; and

 searching for at least one vertex v_p of said set of
vertices, V , that is incident on two or more of said plurality
of paths, P_i , $i = 1..M$ to identify at least one corresponding
25 polyfunctional resource.

20 44. A method for performing operations management
in an environment of entities and resources as in claim 43
further comprising the step of accumulating the at least one
30 corresponding polyfunctional resource.

25 45. A method for performing operation's management
in an environment of entities and resources as in claim 26
further comprising the step of representing at least one of
35 the entities with at least one corresponding model.

30 46. A method for performing operations management
in an environment of entities and resources as in claim 36
wherein said representing at least one of the entities with at
least one corresponding model step comprises the steps of:

35 representing a plurality of decision making units
45 within the entities with a corresponding plurality of decision
making objects; and

5 representing a corresponding plurality of
communication links among the decision making units with a
10 plurality of connections among said plurality of
decision making objects.

5 47. A method for performing operations management
in an environment of entities and resources as in claim 46
wherein said decision making objects comprise a plurality of
attributes.

15 48. A method for performing operations management
in an environment of entities and resources as in claim 47
wherein said plurality of attributes of said decision making
20 objects comprise at least one line of sight indicator.

15 49. A method for performing operations management
in an environment of entities and resources as in claim 47
wherein said plurality of attributes of said decision making
25 objects comprise at least one authority indicator.

20 50. A method for performing operations management
in an environment of entities and resources as in claim 46
30 further comprising the steps of:
simulating said at least one model to determine the
25 performance of the corresponding entity; and
determining values of said attributes of said
35 structural objects and determining said connections among said
plurality of decision making objects to achieve an optimal
performance of the corresponding entity.

30 51. A method for performing operations management
in an environment of entities and resources as in claim 43
40 wherein said searching for at least one vertex v_p of said set
of vertices, V , that is incident on two or more of said
35 plurality of paths, P_i , $i = 1..M$ to identify at least one
corresponding polyfunctional resource step comprises the steps
of:

selecting a first subset V' of said set of vertices

V ;

5 determining at least two paths P_1, P_2 of said set of
paths $P_i, i=1...m$ terminating at said subset of vertices V' ;
and

10 performing an intersection of said at least two
5 paths P_1, P_2 to identify at least one vertex v_p corresponding
to the at least one polyfunctional resource.

15 52. Computer executable software code stored on a
10 computer readable medium, the code for performing operations
management in an environment of entities and resources, the
code comprising:

code to characterize the resources with a plurality
of resource objects;

20 code to select one or more of said resource objects;

15 code to combine said selected objects for forming at
least one new resource in the environment with at least one
transformation operation; and

25 code to create a graph representing the resources
and said at least one transformation operation.

20 53. Computer executable software code stored on a
computer readable medium, the code for performing operations
30 management in an environment of entities and resources as in
claim 52, the code further comprising:

25 code to characterize offers of the resources with a
plurality of offer objects; and

35 code to characterize requests for the objects with a
plurality of request objects.

30 54. Computer executable software code stored on a
40 computer readable medium, the code for performing operations
management in an environment of entities and resources as in
claim 53, wherein the code to characterize requests further
comprises code to represent requested characteristics with a
35 plurality of request attributes, $r_j, j = 1..N$.

45 55. Computer executable software code stored on a
computer readable medium, the code for performing operations
50 management in an environment of entities and resources as in
claim 54, wherein the code to characterize offers further

5 comprises code to represent offered characteristics with a plurality of offer attributes, o_k , $k = 1..M$.

10 56. Computer executable software code stored on a computer readable medium, the code for performing operations management in an environment of entities and resources as in claim 52, wherein said graph comprises a set of vertices, V , corresponding to the resources and a set of edges, E , corresponding to said at least one transformation operation.

15 57. Computer executable software code stored on a computer readable medium, the code for performing operations management in an environment of entities and resources as in claim 56, wherein the code to create a graph further comprises:

20 15 code to create one or more vertices, v_{o1} , v_{o2} , corresponding to said one or more selected resource objects;

25 code to create at least one vertex v_i , corresponding to said at least one new resource formed by said at least one transformation operation; and

30 code to create at least one edge e corresponding to said at least one transformation operation wherein said at least one edge e has one or more origins corresponding to said one or more vertices, v_{o1} , v_{o2} , and has at least one terminus corresponding to said at least one vertex v_i , corresponding to said at least one new resource.

35 58. Computer executable software code stored on a computer readable medium, the code for performing operations management in an environment of entities and resources as in claim 56, the code further comprising:

40 code to identify a plurality of paths P_i , $i = 1..M$ through said graph; and

45 35 code to search for at least one vertex v_p of said set of vertices, V , that is incident on two or more of said plurality of paths, P_i , $i = 1..M$ to identify at least one corresponding polyfunctional resource.

5 59. A programmed computer system for performing
operations management in an environment of entities and
resources comprising at least one memory having at least one
region storing computer executable program code and at least
10 one processor for executing the program code stored in said
5 memory, wherein the program code includes
code to characterize the resources with a plurality
of resource objects;
code to select one or more of said resource objects;
15 code to combine said selected objects for forming at
10 least one new resource in the environment with at least one
transformation operation; and
code to create a graph representing the resources
20 and said at least one transformation operation.

15 60. A programmed computer system for performing
operations management in an environment of entities and
25 resources comprising at least one memory having at least one
region storing computer executable program code and at least
20 one processor for executing the program code stored in said
memory as in claim 59, wherein the program code further
includes:
30 code to characterize offers of the resources with a
plurality of offer objects; and
code to characterize requests for the objects with a
25 plurality of request objects.

35 61. A programmed computer system for performing
operations management in an environment of entities and
resources comprising at least one memory having at least one
30 region storing computer executable program code and at least
40 one processor for executing the program code stored in said
memory as in claim 60, wherein the code to characterize
requests further includes code to represent requested
characteristics with a plurality of request attributes, $r_j, j =$
35 $1..N$.

50 62. A programmed computer system for performing
operations management in an environment of entities and
resources comprising at least one memory having at least one

5 region storing computer executable program code and at least
one processor for executing the program code stored in said
memory as in claim 61, wherein the code to characterize offers
further includes code to represent offered characteristics
10 with a plurality of offer attributes, o_k , $k = 1..M$.

63. A programmed computer system for performing
operations management in an environment of entities and
resources comprising at least one memory having at least one
15 region storing computer executable program code and at least
20 one processor for executing the program code stored in said
memory as in claim 59 wherein said graph comprises a set of
vertices, V , corresponding to the resources and a set of
edges, E , corresponding to said at least one transformation
15 operation.

64. A programmed computer system for performing
operations management in an environment of entities and
resources comprising at least one memory having at least one
25 region storing computer executable program code and at least
30 one processor for executing the program code stored in said
memory as in claim 63, wherein the code to create a graph
further includes:

code to create one or more vertices, v_{o1} ,
25 v_{o2} , corresponding to said one or more selected resource
objects;

code to create at least one vertex v_i , corresponding
35 to said at least one new resource formed by said at least one
transformation operation; and

code to create at least one edge e corresponding to
30 said at least one transformation operation wherein said at
least one edge e has one or more origins corresponding to said
one or more vertices, v_{o1} , v_{o2} , and has at least one terminus
40 corresponding to said at least one vertex v_i , corresponding to
35 said at least one new resource.

65. A programmed computer system for performing
operations management in an environment of entities and
resources comprising at least one memory having at least one
50

5 region storing computer executable program code and at least
one processor for executing the program code stored in said
memory as in claim 64, wherein the code further includes:

code to identify a plurality of paths P_i , $i = 1..M$
5 through said graph; and

10 code to search for at least one vertex v_p of said
set of vertices, V , that is incident on two or more of said
plurality of paths, P_i , $i = 1..M$ to identify at least one
corresponding polyfunctional resource.

15 66. A method for exchanging a plurality of
resources among a plurality of entities comprising the steps
of:

20 defining a plurality of properties for the
resources;

15 finding at least one match among said properties of
the resources to identify a plurality of candidate exchanges;
and

25 selecting at least one exchange from said plurality
20 of candidate exchanges.

30 67. A method for exchanging a plurality of
resources among a plurality of entities as in claim 66 wherein
said selecting at least one exchange from said plurality of
candidate exchanges step comprises the steps of:

25 defining a joint satisfaction as at least one
35 function of said plurality of properties to measure a mutual
satisfaction of said candidate exchanges; and

optimizing said joint satisfaction to identify one
30 or more of said candidate exchanges having an optimal mutual
satisfaction; and

40 selecting said one or more of said candidate
exchanges having an optimal mutual satisfaction.

45 68. A method for exchanging a plurality of
resources among a plurality of entities as in claim 67 wherein
said optimizing said joint satisfaction step comprises the
steps of:

decomposing the joint satisfaction to minimize

$$\sum_{1 \leq j \leq N+1} f_j(x_j)$$

subject to at least one constraint,

$$-x_{N+1} + \sum_{1 \leq j \leq N} x_j v_j = 0$$

wherein:

$x_j = p_j$ and $x_{N+1} = \sum_{1 \leq j \leq N} x_j v_j$, are new coordinates for $j \in [1, N]$ and $j = N+1$ respectively;

$f_j(x_j) = s_j^C(x_j | v_j)$ and $f_{N+1}(x_{N+1}) = s^L(x_{N+1})$ are new functions for

$j \in [1, N]$ and $j = N+1$ respectively;

$s_j^C(x_j | v_j)$ is a satisfaction of one of the entities

participating in said candidate exchange and $s^L(x_{N+1})$ is a

satisfaction of another of the entities participating in said candidate exchange.

69. A method for exchanging a plurality of resources among a plurality of entities as in claim 68 further comprising the step of:

introducing at least one Lagrange multiplier for said at least one constraint to form at least one Lagrangian,

$$L(x, \lambda) = \sum_{1 \leq j \leq N+1} f_j(x_j) + \lambda a^t x = \sum_{1 \leq j \leq N+1} L_j(x_j, \lambda)$$

wherein

$L_i(x_i, \lambda) = f_i(x_i) + \lambda a_i x_i$ and $a_i = v_i$ for $i \in [1, n]$; and

and $a_{i+1} = -1$.

5 70. A method for exchanging a plurality of
resources among a plurality of entities as in claim 69 further
comprising the step of minimizing said Lagrangian.

10 71. A method for exchanging a plurality of
5 resources among a plurality of entities as in claim 70 wherein
said step of minimizing said Lagrangian uses Lagrangian
relaxation.

15 72. A method for exchanging a plurality of
10 resources among a plurality of entities as in claim 71 further
comprising the step of:

decomposing said Lagrangian into N 1-dimensional
20 minimizations $\min_x L(x, \lambda_t) = \sum_{1 \leq i \leq N} \min_{x_i} L_i(x_i, \lambda_t)$ to obtain a
15 solution $x_t = x(\lambda_t)$.

25 73. A method for exchanging a plurality of
resources among a plurality of entities as in claim 72 wherein
20 said N 1-dimensional minimizations are performed in parallel.

30 74. A method for exchanging a plurality of
resources among a plurality of entities as in claim 73 further
comprising the step of determining said at least one
25 Lagrangian multiplier using a dual function,

$$q(\lambda)$$

within an expression,

$$\max_{\lambda} L(x(\lambda), \lambda) = \max_{\lambda} q(\lambda).$$

35 75. A method for exchanging a plurality of
45 resources among a plurality of entities as in claim 74 wherein
said determining said at least one Lagrangian multiplier step
comprises the step of maximizing said dual function,

5

 $q(\lambda)$.

10

76. A method for exchanging a plurality of resources among a plurality of entities as in claim 75 wherein said maximizing said expression step uses steepest ascent.

15

77. A method for exchanging a plurality of resources among a plurality of entities as in claim 76 wherein said maximizing said expression step using steepest ascent comprises the step of computing the gradient of said dual function as:

20

$$\partial_{\lambda} q(\lambda) = \mathbf{a}^t \mathbf{x} + \sum_{1 \leq j \leq N+1} (\partial_{x_i} f_j(x_i(\lambda)) + \lambda a_j) \partial_{\lambda} x_j = \mathbf{a}^t \mathbf{x}.$$

15

25

78. A method for exchanging a plurality of resources among a plurality of entities as in claim 77 wherein said maximizing said expression step using steepest ascent comprises the step of updating said Lagrangian multiplier as:

30

$$\lambda_{t+1} = \lambda_t + \alpha \mathbf{a}^t \mathbf{x}(\lambda).$$

25

35

wherein α is a step size to determine at least one local peak for said Lagrangian multiplier.

40

79. A method for exchanging a plurality of resources among a plurality of entities as in claim 66 wherein said selection step comprises the step of conducting an auction among the entities.

45

80. A method for exchanging a plurality of resources among a plurality of entities as in claim 79 wherein said auction is a double oral auction.

50

81. A method for exchanging a plurality of resources among a plurality of entities as in claim 66 wherein said plurality of properties comprise at least one attribute.

55

5 82. A method for exchanging a plurality of
resources among a plurality of entities as in claim 66 wherein
said plurality of properties comprise at least one behavior.

10 5 83. A method for exchanging a plurality of
resources among a plurality of entities as in claim 66 wherein
said plurality of properties comprise at least one affordance.

15 10 84. A method for exchanging a plurality of
resources among a plurality of entities as in claim 66 wherein
said plurality of properties comprise at least one contract
term.

20 15 85. A method for exchanging a plurality of
resources among a plurality of entities as in claim 84 wherein
said at least one contract term comprises an exchange time.

25 20 86. A method for exchanging a plurality of
resources among a plurality of entities as in claim 84 wherein
said at least one contract term comprises a quantity.

30 25 87. A method for exchanging a plurality of
resources among a plurality of entities as in claim 84 wherein
said at least one contract term comprises a price.

35 30 88. Computer executable software code stored on a
computer readable medium, the code for exchanging a plurality
of resources among a plurality of entities, the code
comprising:

40 35 code to define a plurality of properties for the
resources;
code to find at least one match among said
properties of the resources to identify a plurality of
candidate exchanges; and
45 35 code to select at least one exchange from said
plurality of candidate exchanges.

50 89. Computer executable software code stored on a
computer readable medium, the code for exchanging a plurality
of resources among a plurality of entities as in claim 88,

wherein the code to select at least one exchange further comprises:

code to define a joint satisfaction as at least one function of said plurality of properties to measure a mutual satisfaction of said candidate exchanges;

code to optimize said joint satisfaction to identify one or more of said candidate exchanges having an optimal mutual satisfaction; and

code to select said one or more of said candidate exchanges having an optimal mutual satisfaction.

90. Computer executable software code stored on a computer readable medium, the code for exchanging a plurality of resources among a plurality of entities as in claim 89, wherein the code to optimize said joint satisfaction further comprises:

code to decompose the joint satisfaction to minimize

$$\sum_{1 \leq j \leq N+1} f_j(x_j)$$

subject to at least one constraint,

$$-x_{N+1} + \sum_{1 \leq j \leq N} x_j v_j = 0$$

wherein:

$x_j = p_j$ and $x_{N+1} = \sum_{1 \leq j \leq N} x_j v_j$ are new coordinates for $j \in [1, N]$

and $j = N+1$ respectively;

$f_j(x_j) = s_j^C(x_j | v_j)$ and $f_{N+1}(x_{N+1}) = s^L(x_{N+1})$ are new functions for

$j \in [1, N]$ and $j = N+1$ respectively;

$s_j^C(x_j | v_j)$ is a satisfaction of one of the entities

participating in said candidate exchange and $s^L(x_{N+1})$ is a

satisfaction of another of the entities participating in said candidate exchange.

5 91. A programmed computer for exchanging a
plurality of resources among a plurality of entities,
comprising at least one memory having at least one region
storing computer executable program code and at least one
processor for executing the program code stored in said
10 5 memory, wherein the program code includes:

code to define a plurality of properties for the
resources;

15 10 code to find at least one match among said
properties of the resources to identify a plurality of
candidate exchanges; and

code to select at least one exchange from said
plurality of candidate exchanges.

20 15 92. A programmed computer for exchanging a
plurality of resources among a plurality of entities,
comprising at least one memory having at least one region
storing computer executable program code and at least one
25 processor for executing the program code stored in said memory
as in claim 91, wherein the code to select at least one
20 exchange further includes:

30 code to define a joint satisfaction as at least one
function of said plurality of properties to measure a mutual
satisfaction of said candidate exchanges;

25 35 code to optimize said joint satisfaction to identify
one or more of said candidate exchanges having an optimal
mutual satisfaction; and

code to select said one or more of said candidate
exchanges having an optimal mutual satisfaction.

30 40 93. A programmed computer for exchanging a
plurality of resources among a plurality of entities,
comprising at least one memory having at least one region
storing computer executable program code and at least one
processor for executing the program code stored in said memory
35 45 as in claim 91, wherein the code to optimize said joint
satisfaction further includes:

code to decompose the joint satisfaction to minimize

$$\sum_{1 \leq j \leq N+1} f_j(x_j)$$

subject to at least one constraint,

$$-x_{N+1} + \sum_{1 \leq j \leq N} x_j v_j = 0$$

wherein:

$x_j = p_j$ and $x_{N+1} = \sum_{1 \leq j \leq N} x_j v_j$ are new coordinates for $j \in [1, N]$

and $j = N+1$ respectively;

$f_j(x_j) = s_j^C(x_j | v_j)$ and $f_{N+1}(x_{N+1}) = s^L(x_{N+1})$ are new functions for

$j \in [1, N]$ and $j = N+1$ respectively;

$s_j^C(x_j | v_j)$ is a satisfaction of one of the entities

participating in said candidate exchange and $s^L(x_{N+1})$ is a

satisfaction of another of the entities participating in said candidate exchange.

94. A system for matching service requests with service offers comprising:

a request input device for receiving a plurality of service request preferences;

an offer input device for receiving a plurality of service offer preferences;

a computer storage system for storing evaluation criteria; and

a matching module configured to communicate with said request input device, said offer input device and said computer storage system for matching one or more of the service requests with one or more of the service offers.

95. A system for matching service requests with service offers as in claim 94 wherein said evaluation criteria comprise:

request evaluation criteria and offer evaluation criteria.

5 96. A system for matching service requests with
service offers as in claim 95 wherein said matching module
comprises:

10 a first ranking module for ranking the service
5 requests with respect to said request evaluation criteria and
for selecting at least one of the service requests having a
maximal rank;

15 an identification module for identifying one or more
10 of the service offers that are compatible with said at least
one of the service requests having a maximal rank;

 a second ranking module for ranking said compatible
service offers with respect to said offer evaluation criteria
and for selecting at least one of said compatible service
20 offers having a maximal rank; and

15 a price calculation module for setting a price for
an exchange of said at least one selected service request and
said at least one selected service offer.

25 97. A system for matching service requests with
20 service offers as in claim 94 wherein said plurality of
service request preferences are specified by at least one
producer who has an opportunity to move one or more products.

30 98. A system for matching service requests with
25 service offers as in claim 94 wherein said plurality of
service offer preferences are specified by at least one
distribution service provider.

35 99. A system for matching service requests with
30 service offers as in claim 94 wherein said plurality of
service request preferences comprise a maximum price.

40 100. A system for matching service requests with
service offers as in claim 99 wherein said plurality of
35 service request preferences further comprise a departure time
and an arrival time.

50 101. A system for matching service requests with
service offers as in claim 100 wherein said plurality of

5 service request preferences further comprise a departure
location and an arrival location.

10 102. A system for matching service requests with
5 service offers as in claim 95 wherein said request evaluation
criteria comprise a plurality of first weighting factors
corresponding to said plurality of service request
preferences.

15 103. A system for matching service requests with
10 service offers as in claim 95 wherein said offer evaluation
criteria comprise a plurality of second weighting factors
corresponding to said plurality of service offer preferences

20 104. A system for matching service requests with
15 service offers as in claim 96 wherein said price calculation
module comprises at least one price calculation expression.

25 105. A system for matching service requests with
20 service offers as in claim 104 wherein said at least one price
calculation expression comprises a plurality of shipping
factors.

30 106. A system for matching service requests with
25 service offers as in claim 105 wherein said shipping factors
comprise shipping material, shipping volume, shipping weight,
shipping time and shipping location.

35 107. A method for matching service requests with
30 service offers comprising the steps of:
40 receiving a plurality of service request preferences
with a request input device;
receiving a plurality of service offer preferences
an offer input device;
45 storing evaluation criteria with a computer storage
35 system; and
matching one or more of the service requests with
one or more of the service offers with a matching module
configured to communicate with said request input device, said
50 offer input device and said computer storage system.

5
108. A method for matching service requests with
service offers as in claim 107 wherein said evaluation
criteria comprise:

5
request evaluation criteria and
offer evaluation criteria.

109: A method for matching service requests with
service offers as in claim 108 wherein said matching one or
more of the service requests with one or more of the service
offers comprises the steps of:

ranking the service requests with respect to said
request evaluation criteria;

selecting at least one of the service requests
having a maximal rank;

identifying one or more of the service offers that
are compatible with said at least one of the service requests
having a maximal rank;

ranking said compatible service offers with respect
to said offer evaluation criteria;

selecting at least one of said compatible service
offers having a maximal rank; and

setting a price for an exchange of said at least one
selected service request and said at least one selected
service offer.

110. A method for matching service requests with
service offers as in claim 107 wherein said plurality of
service request preferences are specified by at least one
producer who has an opportunity to move one or more products.

111. A method for matching service requests with
service offers as in claim 107 wherein said plurality of
service offer preferences are specified by at least one
distribution service provider.

112. A method for matching service requests with
service offers as in claim 107 wherein said plurality of
service request preferences comprise a maximum price.

5 113. A method for matching service requests with
service offers as in claim 112 wherein said plurality of
service request preferences further comprise a departure time
and an arrival time.

10 5 114. A method for matching service requests with
service offers as in claim 113 wherein said plurality of
service request preferences further comprise a departure
location and an arrival location.

15 10 115. A method for matching service requests with
service offers as in claim 114 wherein said plurality of
service request preferences further comprise an arrival
20 location.

15 116. A method for matching service requests with
service offers as in claim 109 wherein said request evaluation
25 criteria comprise a plurality of first weighting factors
corresponding to said plurality of service request
20 preferences.

30 117. A method for matching service requests with
service offers as in claim 109 wherein said offer evaluation
criteria comprise a plurality of second weighting factors
25 corresponding to said plurality of service offer preferences

35 118. A method for matching service requests with
service offers as in claim 110 wherein said setting a price
for an exchange step comprises the step of evaluating at least
30 one price calculation expression.

40 119. A method for matching service requests with
service offers as in claim 118 wherein said at least one price
calculation expression comprises a plurality of shipping
35 factors.

45 120. A method for matching service requests with
service offers as in claim 119 wherein said shipping factors
comprise shipping material, shipping volume, shipping weight,
50 shipping time and shipping location.

5 121. Computer executable software code stored on a
computer readable medium, the code for matching service
requests with service offers, the code comprising:
code to receive a plurality of service request
10 preferences with a request input device;
code to receive a plurality of service offer
preferences an offer input device;
code to store evaluation criteria with a computer
storage system; and
15 code to match one or more of the service requests
with one or more of the service offers with a matching module
configured to communicate with said request input device, said
offer input device and said computer storage system.

20 122. Computer executable software code stored on a
15 computer readable medium, the code for matching service
requests with service offers as in claim 121 wherein said
evaluation criteria comprise:
25 request evaluation criteria and
offer evaluation criteria.
20

30 123. Computer executable software code stored on a
computer readable medium, the code for matching service
requests with service offers as in claim 122 wherein said code
to match one or more of the service requests with one or more
25 of the service offers further comprises:
code to rank the service requests with respect to
35 said request evaluation criteria;
code to select at least one of the service requests
having a maximal rank;
30 code to identify one or more of the service offers
that are compatible with said at least one of the service
requests having a maximal rank;
code to rank said compatible service offers with
40 respect to said offer evaluation criteria;
35 code to select at least one of said compatible
service offers having a maximal rank; and
code to set a price for an exchange of said at least
one selected service request and said at least one selected
50 service offer.

5 124. A programmed computer for matching service requests with service offers, comprising at least one memory having at least one region storing computer executable program code and at least one processor for executing the program code stored in said memory, wherein the code comprises:

10 5 code to receive a plurality of service request preferences with a request input device;
code to receive a plurality of service offer preferences an offer input device;
15 10 code to store evaluation criteria with a computer storage system; and
code to match one or more of the service requests with one or more of the service offers with a matching module configured to communicate with said request input device, said offer input device and said computer storage system.
20 15

25 125. A programmed computer for matching service requests with service offers, comprising at least one memory having at least one region storing computer executable program code and at least one processor for executing the program code stored in said memory as in claim 124, wherein said evaluation criteria comprise:

30 request evaluation criteria and
offer evaluation criteria.

25 126. A programmed computer for matching service requests with service offers, comprising at least one memory having at least one region storing computer executable program code and at least one processor for executing the program code stored in said memory as in claim 125, wherein said code to match one or more of the service requests with one or more of the service offers further comprises:

35 code to rank the service requests with respect to said request evaluation criteria;
code to select at least one of the service requests having a maximal rank;
45 35 code to identify one or more of the service offers that are compatible with said at least one of the service requests having a maximal rank;
50

5 code to rank said compatible service offers with
respect to said offer evaluation criteria;
code to select at least one of said compatible
service offers having a maximal rank; and
10 5 code to set a price for an exchange of said at least
one selected service request and said at least one selected
service offer.

127. A method for optimizing a system by
15 constructing a fitness landscape for the system from observed
10 data comprising the steps of:
defining an N-dimensional search space with an input
vector x of N variables, N is a natural number;
20 defining a distance between values of said input
vector;
15 defining at least one output y ;
defining a covariance function of said distance,
said covariance function having a plurality of
25 hyperparameters; and
learning values of said plurality of hyperparameters
20 from the observed data.

128. A method for optimizing a system by
30 constructing a fitness landscape for the system from observed
data as in claim 127 further comprising the steps of:
25 characterizing the fitness landscape from said
values of said hyperparameters; and
35 selecting at least one optimization technique that
is suited to said characterization.

129. A method for optimizing a system by
40 constructing a fitness landscape for the system from observed
data as in claim 127 wherein one or more of said N variables
are discrete.

130. A method for optimizing a system by
45 constructing a fitness landscape for the system from observed
data as in claim 129 wherein said covariance function has N
first hyperparameters p_i , $i=1..N$ corresponding to the N
50 dimensions of said search space, each of said first

hyperparameters representing the degree of correlation along said corresponding dimension in the fitness landscape.

131. A method for optimizing a system by constructing a fitness landscape for the system from observed data as in claim 129 wherein said covariance function comprises at least one stationary term.

132. A method for optimizing a system by constructing a fitness landscape for the system from observed data as in claim 131 wherein said covariance function is defined as:

$$C(x^{(i)}, x^{(j)}, \theta) = \theta_1 C_s(x^{(i)}, x^{(j)}) + \theta_2 + \delta_{i,j} \theta_3$$

wherein

$$C_s(x^{(i)}, x^{(j)}) = \prod_{1 \leq k \leq N} \delta_k^{x_k^{(i)}} \wedge x_k^{(j)}$$

$C_s(x^{(i)}, x^{(j)})$ is said at least one stationary term;

$\theta = (\theta_1, \theta_2, \theta_3)$ are second hyperparameters;

$x^{(i)}, x^{(j)}$ are values of said input vector x ; and

\wedge evaluates to one if symbols at position k differ and evaluates to zero otherwise.

133. A method for optimizing a system by constructing a fitness landscape for the system from observed data as in claim 132 wherein said learning step comprises the steps of:

simulating the system with a plurality of values of the input vector x ;

observing the value of the output, y corresponding to said plurality of values of the inputs vectors x to generate the observed data, $D = \{x^{(1)}, y^{(1)}, \dots, x^{(d)}, y^{(d)}\}$ wherein $x^{(i)}, y^{(i)}$ are values of the input vector x and the output y respectively.

5 134. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 133 wherein said learning step further
comprises the step of generating a covariance matrix $C_d(\theta)$
10 5 from the observed data $D = \{x^{(1)}, y^{(1)}, \dots, x^{(d)}, y^{(d)}\}$ and said
covariance function.

15 135. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 134 wherein the (i,j) elements of said
10 covariance matrix is defined as $C(x^{(i)}, x^{(j)}, \theta)$.

20 136. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 135 wherein said learning step further
15 comprises the step of defining at least one likelihood
function $L(\theta)$ that expresses the probability of the observed
data $D = \{x^{(1)}, y^{(1)}, \dots, x^{(d)}, y^{(d)}\}$ for different values of said
25 hyperparameters.

20 137. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 136 wherein said learning step further
30 comprises the step of determining values of the
hyperparameters that maximize the logarithm of said likelihood
25 function.

35 138. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 137 wherein the logarithm of said likelihood
30 function is defined as: $L(\theta) = -\frac{1}{2} \log \det C_d(\theta) - \frac{1}{2} y^T C_d^{-1}(\theta) y$
40 wherein $\log \det C_d(\theta)$ is the determinant of $C_d(\theta)$.

45 139. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 136 wherein said learning step further
comprises the steps of:
defining at least one prior probability density
50 function for said hyperparameters expressing probabilities of

5 said possible values of said hyperparameters from the prior
knowledge of the system; and
defining at least one posterior probability density
function as a product of said at least one prior probability
density function and said at least one likelihood function
10 5 $L(\theta)$ wherein said posterior probability density function
express the probabilities of possible values of said
hyperparameters from the prior knowledge of the system and the
observed data, $D = \{x^{(1)}, y^{(1)}, \dots, x^{(d)}, y^{(d)}\}$.

15 140. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 139 wherein said learning step further
comprises the step of selecting one or more of the values of
20 said hyperparameters having the greatest probability.

25 141. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 139 wherein said at least one prior
probability density function is tunable.
20

30 142. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 139 wherein said at least one prior
probability density function for said second hyperparameters
25 is the gamma distribution.

35 143. A method for optimizing a system by
constructing a fitness landscape for the system from observed
30 data as in claim 139 wherein said at least one prior
probability density function for said second hyperparameters
is the inverse gamma distribution.
40

45 144. A method for optimizing a system by
35 constructing a fitness landscape for the system from observed
data as in claim 139 wherein said at least one prior
probability density function for said first hyperparameters is
a beta distribution.
50

WO 00/02136

5 145. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 139 wherein said at least one prior
10 probability density function for said first hyperparameters is
5 a modified beta distribution to include the possibility of
negative values for said first hyperparameters.

146. A method for optimizing a system by
constructing a fitness landscape for the system from observed
15 data as in claim 129 wherein said discrete variables are
10 binary variables.

147. A method for optimizing a system by
constructing a fitness landscape for the system from observed
20 data as in claim 146 wherein said distance between values of
15 said binary variables is the Hamming distance.

148. Computer executable software code stored on a
computer readable medium, the code for optimizing a system by
20 constructing a fitness landscape for the system from observed
data, the code comprising:
code to define an N-dimensional search space with an
30 input vector x of N variables, N is a natural number;
code to define a distance between values of said
25 input vector;
code to define at least one output y ;
35 code to define a covariance function of said
distance, said covariance function having a plurality of
hyperparameters; and
code to learn values of said plurality of
40 hyperparameters from the observed data.

149. Computer executable software code stored on a
computer readable medium, the code for optimizing a system by
45 constructing a fitness landscape for the system from observed
35 data as in claim 148, the code further comprising:
code to characterize the fitness landscape from said
values of said hyperparameters; and
code to select at least one optimization technique
50 that is suited to said characterization.

5 150. A programmed computer for optimizing a system
by constructing a fitness landscape for the system from
observed data, comprising at least one memory having at least
one region storing computer executable program code and at
least one processor for executing the program code stored in
10 said memory, wherein the program code includes:
 code to define an N-dimensional search space with an
input vector x of N variables, N is a natural number;
 code to define a distance between values of said
15 input vector;
10 code to define at least one output y ;
 code to define a covariance function of said
distance, said covariance function having a plurality of
hyperparameters; and
 code to learn values of said plurality of
15 hyperparameters from the observed data.

25 151. A programmed computer for optimizing a system
by constructing a fitness landscape for the system from
observed data, comprising at least one memory having at least
20 one region storing computer executable program code and at
least one processor for executing the program code stored in
said memory as in claim 150, wherein the program code further
includes:
 code to characterize the fitness landscape from said
25 values of said hyperparameters; and
 code to select at least one optimization technique
35 that is suited to said characterization.

30 152. A method for optimizing a system by
constructing a fitness landscape for the system from observed
data comprising the steps of:
 defining an N-dimensional search space with an input
vector x of N variables, N is a natural number;
 defining a distance between values of said input
45 35 vector;
 defining an M-dimensional one output vector t ;
 defining a $M \times M$ matrix of covariance function across
said M-dimensional output vector t , each of said covariance
50 functions having a plurality of hyperparameters; and

5 learning values of said plurality of hyperparameters
from the observed data.

10 153. A method for optimizing a system by
5 constructing a fitness landscape for the system from observed
data as in claim 152 further comprising the steps of:
characterizing the fitness landscape from said
values of said hyperparameters; and
15 selecting at least one optimization technique that
10 is suited to said characterization.

153. A method for optimizing a system by
constructing a fitness landscape for the system from observed
20 data as in claim 152 wherein one or more of said N variables
15 are discrete.

153. A method for optimizing a system by
constructing a fitness landscape for the system from observed
25 data as in claim 152 wherein said covariance functions have N
20 first hyperparameters ρ_i , $i=1..N$ corresponding to the N
dimensions of said search space, each of said first
hyperparameters representing the degree of correlation along
30 said corresponding dimension in the fitness landscape.

153. A method for optimizing a system by
25 constructing a fitness landscape for the system from observed
35 data as in claim 152 wherein said covariance function
comprises at least one stationary term.

153. Computer executable software code stored on a
40 computer readable medium, the code for optimizing a system by
constructing a fitness landscape for the system from observed
data, the code comprising:
code to define an N-dimensional search space with an
45 input vector x of N variables;
35 code to define a distance between values of said
input vector;
code to define an M-dimensional output vector t ;
code to define an $M \times M$ matrix of covariance functions
50 across said M-dimensional output vector t , each of said

5 covariance functions having a plurality of hyperparameters;
and

code to learn values of said plurality of
hyperparameters from the observed data.

10 5 158. Computer executable software code stored on a
computer readable medium, the code for optimizing a system by
constructing a fitness landscape for the system from observed
data as in claim 157, the code further comprising:
15 code to characterize the fitness landscape from said
10 values of said hyperparameters; and
code to select at least one optimization technique
that is suited to said characterization.

20 15 159. A programmed computer for optimizing a system
by constructing a fitness landscape for the system from
observed data, comprising at least one memory having at least
25 one region storing computer executable program code and at
least one processor for executing the program code stored in
said memory, wherein the program code includes:
20 code to define an N-dimensional search space with an
input vector x of N variables;
30 code to define a distance between values of said
input vector;
code to define an M-dimensional output vector t ;
25 code to define an $M \times M$ matrix of covariance functions
35 across said M-dimensional output vector t , each of said
covariance functions having a plurality of hyperparameters;
and
code to learn values of said plurality of
30 hyperparameters from the observed data.

40 160. A programmed computer for optimizing a system
by constructing a fitness landscape for the system from
45 observed data, comprising at least one memory having at least
35 one region storing computer executable program code and at
least one processor for executing the program code stored in
said memory as in claim 159, wherein the program code further
includes:

code to characterize the fitness landscape from said values of said hyperparameters; and
code to select at least one optimization technique that is suited to said characterization.

161. A method for performing operations management in an environment of entities and resources comprising the steps of:
creating a discrete landscape representation for the operations management in the environment;
determining a sparse representation of said discrete landscape to identify at least one salient feature of said discrete landscape;
selecting at least one optimization algorithm from a set of optimization algorithms by matching said salient features to said set of optimization algorithms; and
executing said selected optimization algorithm to identify at least one good operations management solution over said landscape representation.

162. A method for performing operations management in an environment of entities and resources as in claim 161 wherein said determining a sparse representation of said discrete landscape step further comprises the steps of:
initializing a basis for said sparse representation;
defining an energy function comprising at least one error term to measure the error of said sparse representation and comprising at least one sparseness term to measure the degree of sparseness of said sparse representation; and
modifying said basis by minimizing said energy function such that said sparse representation has a minimal error and a maximal degree of sparseness.

163. A method for performing operations management in an environment of entities and resources as in claim 162 wherein said energy function is defined as:

$$E(a, \phi | f) = \frac{1}{n} \sum_{i=1}^n \left\{ \sum_{\bar{s}} \left[f_i(\bar{s}) - \sum_j a_j^{(i)} \phi_j(\bar{s}) \right]^2 + \lambda \sum_j S(a_j^{(i)} / \sigma) \right\}$$

5 164. Computer executable software code stored on a computer readable medium, the code for performing operations management in an environment of entities and resources, the code comprising:

10 5 code to create a discrete landscape representation for the operations management in the environment;
code to determine a sparse representation of said discrete landscape to identify at least one salient feature of said discrete landscape;
15 10 code to select at least one optimization algorithm from a set of optimization algorithms by matching said salient features to said set of optimization algorithms; and
code to execute said selected optimization algorithm
20 to identify at least one good operations management solution over said landscape representation.
15

25 165. A programmed computer for performing operations management in an environment of entities and resources comprising at least one memory having at least one region storing computer executable program code and at least one
20 processor for executing the program code stored in said memory, wherein the program code includes:

30 code to create a discrete landscape representation for the operations management in the environment;
code to determine a sparse representation of said
25 discrete landscape to identify at least one salient feature of said discrete landscape;
35 code to select at least one optimization algorithm from a set of optimization algorithms by matching said salient features to said set of optimization algorithms; and
40 30 code to execute said selected optimization algorithm to identify at least one good operations management solution over said landscape representation.

45 166. A method for performing operations management in an environment of entities and resources comprising the steps of:

50 creating a landscape representation of the operations management in the environment;
characterizing said landscape representation;

5 determining at least one factor effecting said
characterization of said landscape representation;
adjusting said at least one factor to facilitate an
10 identification of at least one acceptable operations
management solution over said landscape representation; and
5 identifying said at least one acceptable operations
management solution.

15 167. A method for performing operations management
as in claim 166 wherein said characterizations of said
10 landscape representation comprise a first category wherein
said landscape representations belonging to said first
category do not contain any of said acceptable operations
management solutions.

20 168. A method for performing operations management
as in claim 167 wherein said characterizations of said
landscape representation comprise a second category wherein
25 said landscape representations belonging to said second
category contain isolated areas of said acceptable operations
management solutions.

30 169. A method for performing operations management
as in claim 168 wherein said characterizations of said
25 landscape representation comprise a third category wherein
said landscape representations belonging to said second
category contain connected webs of said acceptable operations
management solutions.

40 170. A method for performing operations management
as in claim 166 wherein said factors effecting said
characterization of said landscape representation comprise at
least one constraint.

45 171. A method for performing operations management
as in claim 170 wherein said at least one constraint comprises
35 a maximum allowable makespan.

50 172. A method for performing operations management
as in claim 170 wherein said adjusting said at least one

5 factor to facilitate an identification of at least one
acceptable operations management solution step comprises the
step of easing said at least one constraint.

10 5 173. A method for performing operations management
as in claim 171 wherein said adjusting said at least one
factor to facilitate an identification of at least one
acceptable operations management solution step comprises the
step of increasing said maximum allowable makespan.

15 10 174. A method for performing operations management
as in claim 171 wherein said characterizing said landscape
representation step comprises the steps of:

20 (a) selecting an initial point on said landscape
representation;

15 (b) initializing a sampling distance;

(c) sampling said landscape representation at a
25 plurality of points at said sampling distance from said
initial point;

(d) computing the percentage of said sampled points
20 qualifying as said at least one acceptable operations
management solution;

30 (e) incrementing said sampling distance;

(f) repeating steps (c) - (e) for a plurality of
25 iterations to compute a corresponding plurality of said
percentages of acceptable operations management solutions;

35 (g) selecting one of said plurality of iterations;

(h) computing the logarithm of the ratio of said
percentage of acceptable operations management solutions at
30 said selected iteration to said percentage of acceptable
operations management solutions at said iteration preceding
said selected iteration;

40 (i) repeating said steps (g)-(h) for each of said
plurality of iterations to compute a corresponding plurality
of said ratios;

45 35 (j) repeating steps (a)-(i) for a plurality of said
initial points to compute said plurality of said ratios for
each of said initial points; and

5 (k) characterizing said landscape representation
according to said ratios of said acceptable operations
management solutions.

10 5 175. Computer executable software code stored on a
computer readable medium, the code for performing operations
management in an environment of entities and resources, the
code comprising:

15 code to create a landscape representation of the
10 operations management in the environment;
code to characterize said landscape representation;
code to determine at least one factor effecting said
characterization of said landscape representation;
20 code to adjust said at least one factor to
15 facilitate an identification of at least one acceptable
operations management solution over said landscape
representation; and
25 code to identify said at least one acceptable
operations management solution.

20 176. A programmed computer for performing operations
management in an environment of entities and resources
30 comprising at least one memory having at least one region
storing computer executable program code and at least one
processor for executing the program code stored in said
25 memory, wherein the program code includes:

35 code to create a landscape representation of the
operations management in the environment;
code to characterize said landscape representation;
30 code to determine at least one factor effecting said
characterization of said landscape representation;
40 code to adjust said at least one factor to
facilitate an identification of at least one acceptable
operations management solution over said landscape
representation; and
45 35 code to identify said at least one acceptable
operations management solution.

50 177. A method for performing multi-objective
optimization comprising the steps of:

5 creating an n dimensional energy function having a domain and a codomain to define a landscape representation wherein n is a natural number;

10 sampling said n dimensional energy function at a plurality of points $x \in X$ from the domain to determine a corresponding plurality of sampled energy values from the codomain;

15 grouping said plurality of sampled energy values into c intervals I_i , $i = 0 \dots c-1$ wherein c is a natural number;

20 estimating at least one probability density functions P_{I_i} corresponding to said c intervals I_i , $i = 0 \dots c-1$ from said plurality of sampled energy values; and

25 searching for at least one low energy solution having a value from the codomain below a predetermined threshold by extrapolating from said estimated probability density functions P_{I_i} .

178. A method for performing multi-objective optimization as in claim 177 wherein said sampling said n dimensional energy function step comprises the steps of:
noting a lowest sampled energy value \underline{e} ; and
noting a highest sampled energy value \bar{e} .

179. A method for performing multi-objective optimization as in claim 178 wherein each of said c intervals I_i , $i = 0 \dots c-1$ include a portion of said energy values falling within an energy interval definition:

$$\underline{e} + i\delta \leq e < \underline{e} + (i+1)\delta$$

wherein

$$\delta = (\bar{e} - \underline{e}) / c.$$

180. A method for performing multi-objective optimization as in claim 177 wherein said c intervals, I_i , $i = 0 \dots c-1$ overlap.

5 181. A method for performing multi-objective optimization as in claim 180 wherein said grouping said plurality of observed energy values step comprises the steps of:

10 5 identifying subsets of said c intervals I_i , $i = 0 \dots c-1$ having an overlap greater than a predetermined threshold; and

15 10 sliding said overlapping subsets to smooth the time series corresponding to said plurality of sampled energy values.

20 182. A method for performing multi-objective optimization as in claim 177 wherein said at least one estimated probability density function P_{I_i} comprises at least one parameter θ .

25 183. A method for performing multi-objective optimization as in claim 182 wherein said estimating at least one probability density function P_{I_i} step comprises the step of estimating said at least one parameter θ from said plurality of sampled energy values.

30 184. A method for performing multi-objective optimization as in claim 183 wherein said at least one parameter θ is estimated using a learning algorithm.

35 185. A method for performing multi-objective optimization as in claim 177 wherein said searching for at least one low energy solution step comprises the steps of:

40 30 (a) initializing a set of known probability density functions to said plurality of estimated probability density functions P_{I_i} ;

45 35 (b) identifying at least one low energy interval I_i by extrapolating from said set of known probability density functions wherein said at least one low energy interval I_i contains at least one energy value which is lower than said plurality of sampled energy values;

50 (c) determining at least one low energy probability density function P_{I_i} corresponding to said at least one low

5 energy interval I_i by extrapolating from said set of known probability density functions;

(d) adding said at least one low energy probability density function P_{I_i} to said set of known probability density functions; and

10 5 (e) repeating steps (b) - (d) until said at least one low energy interval I_i contains said at least one low energy solution.

15 10 186. A method for performing multi-objective optimization as in claim 185 wherein said at least one low energy probability density function P_{I_i} comprises said at least one parameter θ .

20 15 187. A method for performing multi-objective optimization as in claim 186 wherein said determining at least one low energy probability density function P_{I_i} step comprises the step of extrapolating said at least one parameter θ from said known probability density functions.

25 20 188. Computer executable software code stored on a computer readable medium, the code for performing multi-objective optimization, the code comprising:
code to create an n dimensional energy function having a domain and a codomain to define a landscape representation wherein n is a natural number;
35 25 code to sample said n dimensional energy function at a plurality of points $x \in X$ from the domain to determine a corresponding plurality of sampled energy values from the codomain;
40 30 code to group said plurality of sampled energy values into c intervals I_i , $i = 0 \dots c-1$ wherein c is a natural number;
code to estimate at least one probability density functions P_{I_i} corresponding to said c intervals I_i , $i = 0 \dots c-1$ from said plurality of sampled energy values; and
45 35 code to search for at least one low energy solution having a value from the codomain below a predetermined

5 threshold by extrapolating from said estimated probability
density functions P_{I_i} .

10 189. A programmed computer for performing multi-
objective optimization comprising at least one memory having
5 at least one region storing computer executable program code
and at least one processor for executing the program code
stored in said memory, wherein the program code includes:
code to create an n dimensional energy function
15 having a domain and a codomain to define a landscape
representation wherein n is a natural number;
code to sample said n dimensional energy function at
a plurality of points $x \in X$ from the domain to determine a
20 corresponding plurality of sampled energy values from the
codomain;
code to group said plurality of sampled energy
values into c intervals I_i , $i = 0 \dots c-1$ wherein c is a
25 natural number;
code to estimate at least one probability density
functions P_{I_i} corresponding to said c intervals I_i , $i = 0 \dots$
30 $c-1$ from said plurality of sampled energy values; and
code to search for at least one low energy solution
having a value from the codomain below a predetermined
threshold by extrapolating from said estimated probability
25 density functions P_{I_i} .

35 190. A method for interacting with a computer to
perform multi-objective optimization comprising the steps of:
executing an application which includes at least one
30 design entry command to define a plurality of variables and a
plurality of objectives and at least one design output command
to produce and to display at least one solution;
issuing said at least one design entry command from
the application to cause the application to display at least
45 one design window including a plurality of design entry
controls;
manipulating said design entry controls on said
design window to define said plurality of variables and said
50 plurality of objectives; and

5 issuing said at least one design output command from
the application to cause the application to produce and to
display said at least one solution.

10 5 191. A method for interacting with a computer to
perform multi-objective optimization as in claim 190 further
comprising the step of:

15 adjusting said design entry controls on said design
entry window to form at least one modification to zero or more
of said variables and to zero or more of said objectives.

20 192. A method for interacting with a computer to
perform multi-objective optimization as in claim 191 further
comprising the step of:

25 reissuing said at least one design output command to
15 cause the application to produce and to display at least one
effect of said at least one modification on said at least one
solution.

30 193. A method for interacting with a computer to
20 perform multi-objective optimization as in claim 190 wherein
said manipulating said design entry controls step also defines
zero or more constraints on at least one of said variables and
on at least one of said objectives.

35 194. A method for interacting with a computer to
perform multi-objective optimization as in claim 193 wherein
said issuing said at least one design output command from the
application step causes the application to display at least
30 one design output window including a plurality of design
output controls.

40 195. A method for interacting with a computer to
perform multi-objective optimization as in claim 194 further
comprising the step of:
45 manipulating said design output controls on said
design output window to define at least one format for said at
least one solution.

5 196. A method for interacting with a computer to
perform multi-objective optimization as in claim 195 further
comprising the step of:

10 5 issuing at least one display output command from the
application to cause the application to display said at least
one solution in said at least one format.

15 197. A method for interacting with a computer to
perform multi-objective optimization as in claim 193 wherein
10 said zero or more constraints comprises at least one allowable
range on said at least one variable and on said at least one
objective.

20 198. A method for interacting with a computer to
perform multi-objective optimization as in claim 197 wherein
15 said at least one displayed solution comprises:
at least one variable representation corresponding
to said at least one variable;
25 at least one objective representation corresponding
to said at least one objective; and
20 zero or more constraint representations
corresponding to said zero or more constraints.

30 199. A method for interacting with a computer to
perform multi-objective optimization as in claim 198 wherein
25 said at least one variable representation and said at least
one objective representation are bar representations.

35 200. A method for interacting with a computer to
perform multi-objective optimization as in claim 199 wherein
30 said at least one objective representation is a first
color or a second color when said at least one corresponding
objective is satisfied or said at least one corresponding
40 objective is not satisfied respectively.

45 201. A method for interacting with a computer to
perform multi-objective optimization as in claim 200 wherein
35 said at least one constraint representation is a mark on
said at least one objective representation.

5 202. A method for interacting with a computer to
perform multi-objective optimization as in claim 197 wherein
said manipulating said design entry controls step further
comprises the step of:

10 5 selecting at least one of said plurality of
objectives for optimization.

15 203. A method for interacting with a computer to
perform multi-objective optimization as in claim 202 wherein
10 said issuing said at least one design output command from the
application step causes the application to optimize said at
least one solution with respect to said selected objectives.

20 204. A method for interacting with a computer to
perform multi-objective optimization as in claim 195 wherein
15 said manipulating said design output controls on said design
output window to define at least one format step comprises the
steps of:

25 identifying at least one of said objectives to plot
in at least one histogram; and
20 specifying at least one number of bins corresponding
to said at least one histogram.

30 205. A method for interacting with a computer to
perform multi-objective optimization as in claim 204 wherein
25 said issuing said at least one design output command from the
application step causes the application to display said at
35 least one solution comprising said at least one histogram
having said corresponding number of bins.

40 206. A method for interacting with a computer to
perform multi-objective optimization as in claim 205 wherein
said at least one solution is partitioned in said at least one
histogram according to whether or not said at least one
45 35 solution meets said at least one constraint.

50 207. A method for interacting with a computer to
perform multi-objective optimization as in claim 195 wherein
said manipulating said design output controls on said design

5 output window to define at least one format step comprises the steps of:

identifying at least one of said objectives to use
for pareto optimization; and
10 5 selecting two or more of said variables and
objectives to plot on at least one scatterplot.

208. A method for interacting with a computer to
perform multi-objective optimization as in claim 207 wherein
15 10 said issuing said at least one design output command from the
application step causes the application to perform pareto
optimization with respect to said identified objectives.

209. A method for interacting with a computer to
perform multi-objective optimization as in claim 208 wherein
15 20 said issuing at least one design output command step causes
the application to display said at least one scatterplot
having at least one point corresponding to said at least one
25 solution.

210. A method for interacting with a computer to
perform multi-objective optimization as in claim 209 wherein
30 25 said issuing said at least one design output command from the
application step causes the application to identify zero or
more of said solutions which are pareto optimal.

211. A method for interacting with a computer to
perform multi-objective optimization as in claim 210 wherein
35 30 said manipulating said design output controls on said
design output window to define at least one format step
further comprises the step of:
40 specifying at least one allowable range for at least
one of said variables and said objectives.

212. A method for interacting with a computer to
perform multi-objective optimization as in claim 211 wherein
45 35 said design output controls further comprise at least one
slider labels for specifying said at least one allowable range
for at least one of said variables and said objectives.

5 213. A method for interacting with a computer to
perform multi-objective optimization as in claim 211 wherein
said issuing at least one design output command from the
application step causes the application to identify zero or
10 5 more of said solutions on said at least one scatterplot which
satisfy said at least one allowable range for at least one of
said variables and said objectives.

15 214. A method for interacting with a computer to
perform multi-objective optimization as in claim 213 wherein
10 said manipulating said design output controls on said design
output window to define at least one format step further
comprises the step of:

20 adjusting said at least one allowable range for at
least one of said variables and said objectives.
15

25 215. A method for interacting with a computer to
perform multi-objective optimization as in claim 214 wherein
said issuing at least one design output command from the
application step causes the application to interactively
20 display at least one effect of said adjusting said at least
one allowable range for at least one of said variables and
said objectives step on said at least one solution.
30

25 216. A method for interacting with a computer to
perform multi-objective optimization as in claim 195 wherein
35 said manipulating said design output controls on said design
output window to define at least one format step comprises the
steps of:

30 identifying at least one of said objectives to use
for pareto optimization; and
40 selecting two or more of said variables and
objectives to plot on at least one parallel coordinate plot.

45 217. A method for interacting with a computer to
perform multi-objective optimization as in claim 216 wherein
said issuing at least one design output command from the
application step causes the application to display said at
least one parallel coordinate plot having at least one line
50 corresponding to said at least one solution.

5

218. A method for interacting with a computer to
perform multi-objective optimization as in claim 217 wherein
said issuing at least one design output command from the
application step causes the application to identify zero or
more of said solutions which are pareto optimal.

10

5

15

10

20

15

25

20

30

25

35

30

40

45

35

50

55

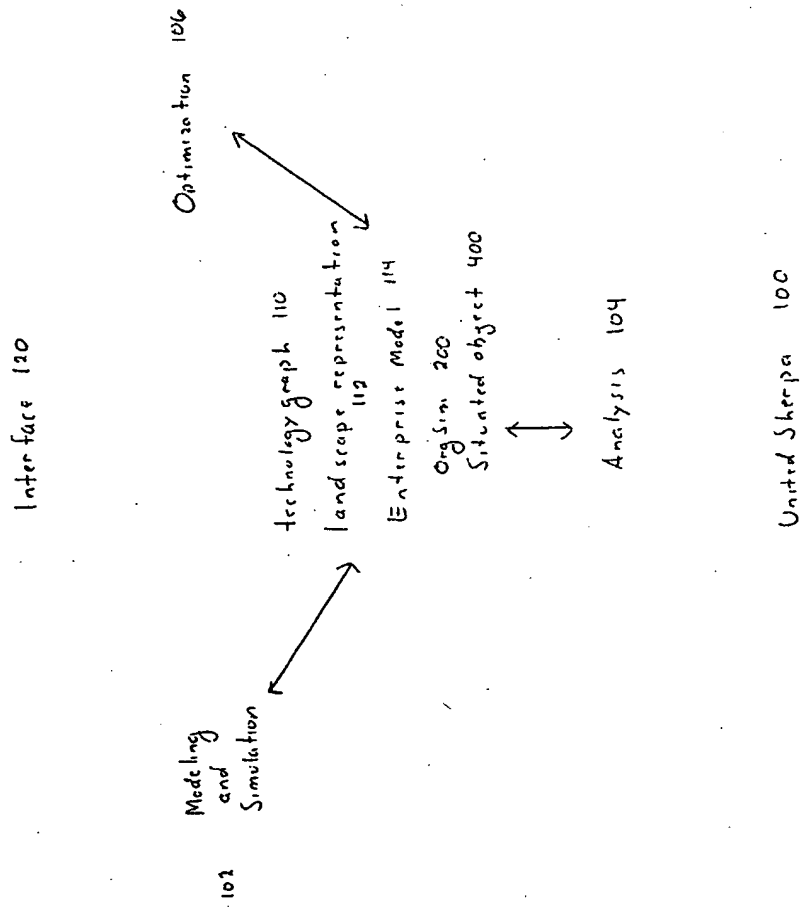
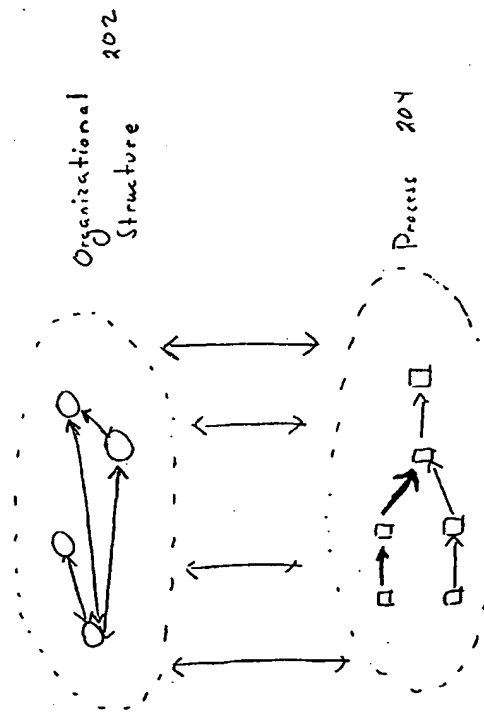


FIG. 1



Organizational Model 100

FIG. 2

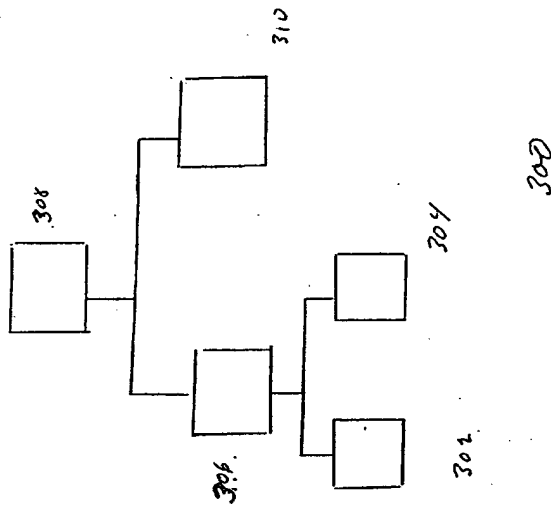
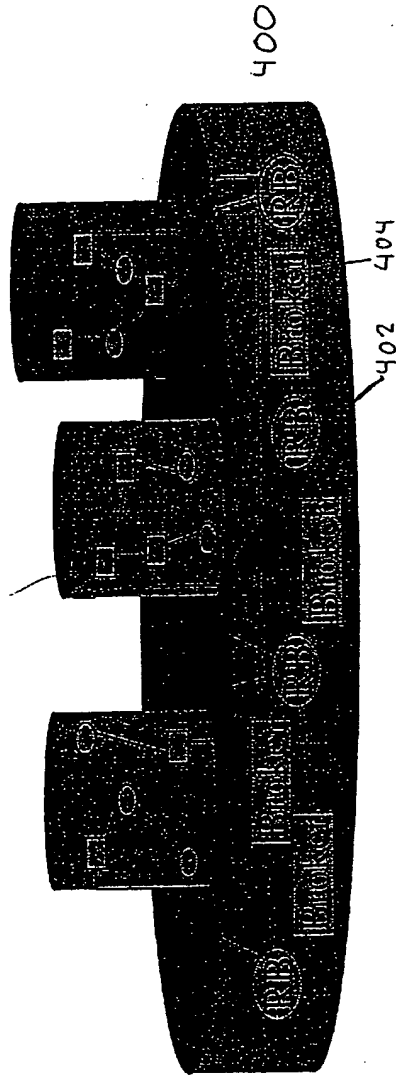


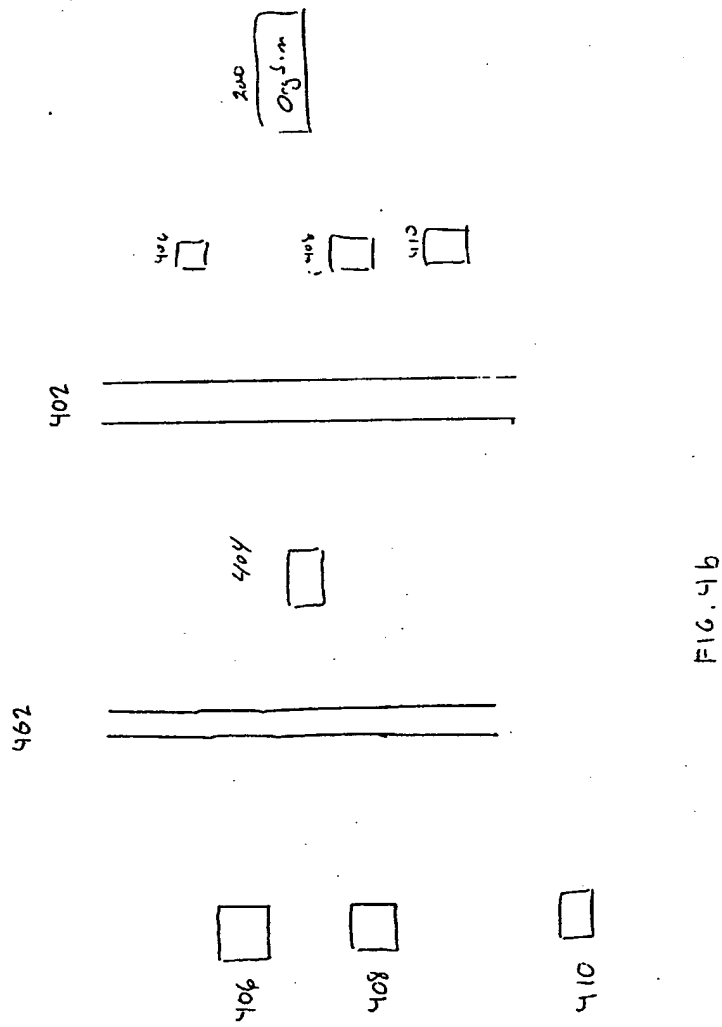
FIG. 3

Process Models (OrgSim)



Dynamic Resource Environment (Network Explorer)

©1998 114 FIG 4a

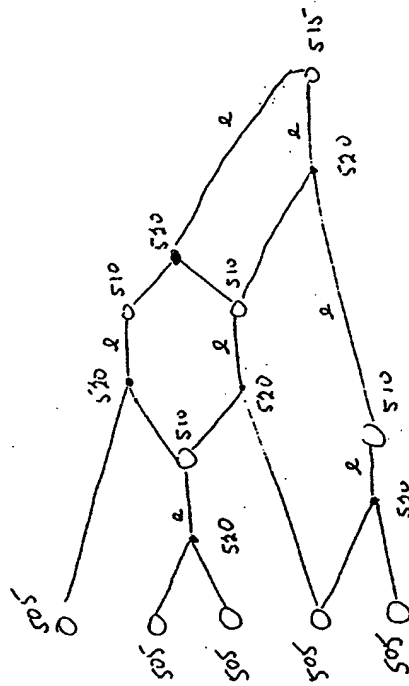


Resource Bus (6) : Propagation

- C1 requests { B C D } 450
- P1 offers { A B C D E } 452
- C1 accepts { A B C D E } 454
- (if E not requested, eventually lost) 456
- C1 as P2 offers { A B C D } 458
- C2 requests { A B C } etc.... 460

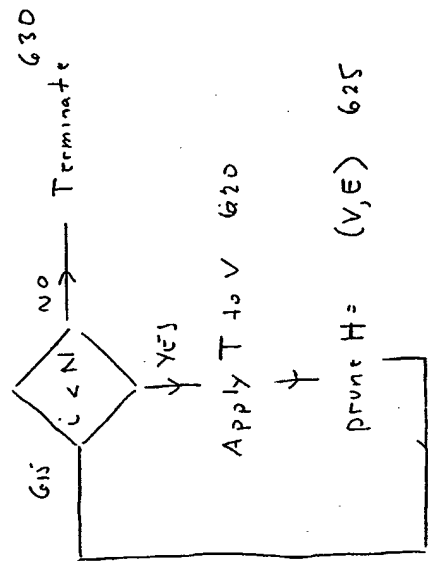
FIG. 4c

©1998



516.5

610 initialize: objects, transformations, $i=0$, $H=(V,E)$



600

FIG. 6

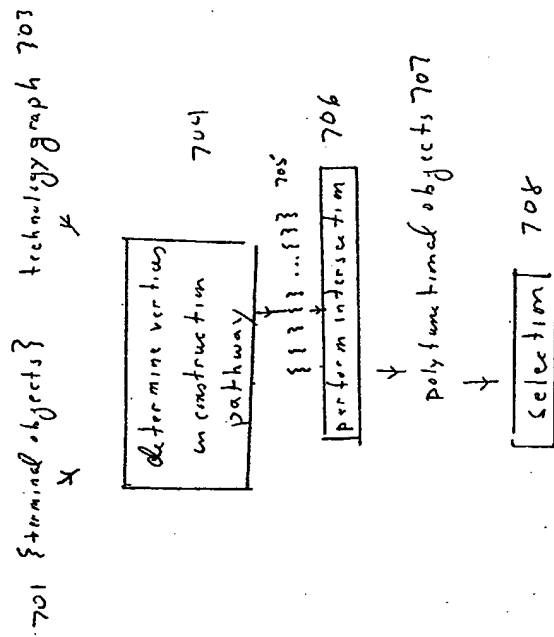


FIG. 7

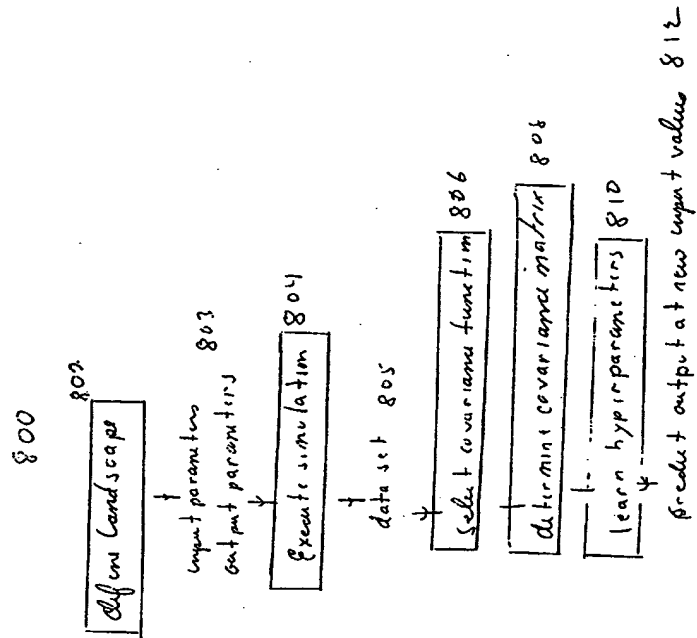


FIG. 8

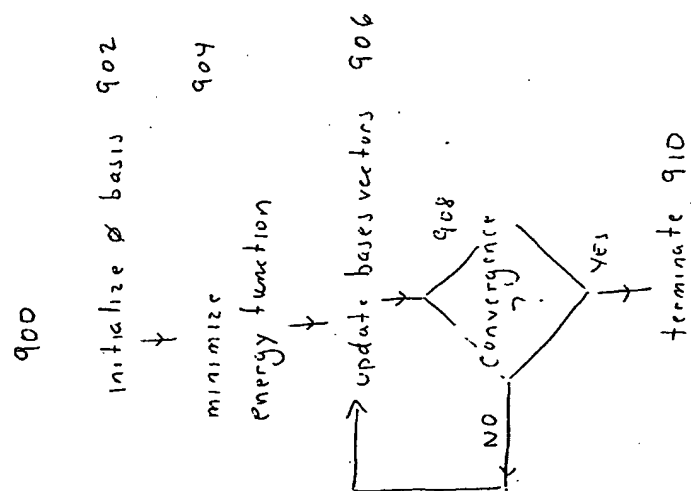


FIG 9

modify operations
management

1002

Analyze
size of avalanche

1004

FIG. 10

1100

identify landscape 1102
characteristics



modify operations 1104
management

FIG. 11

1260

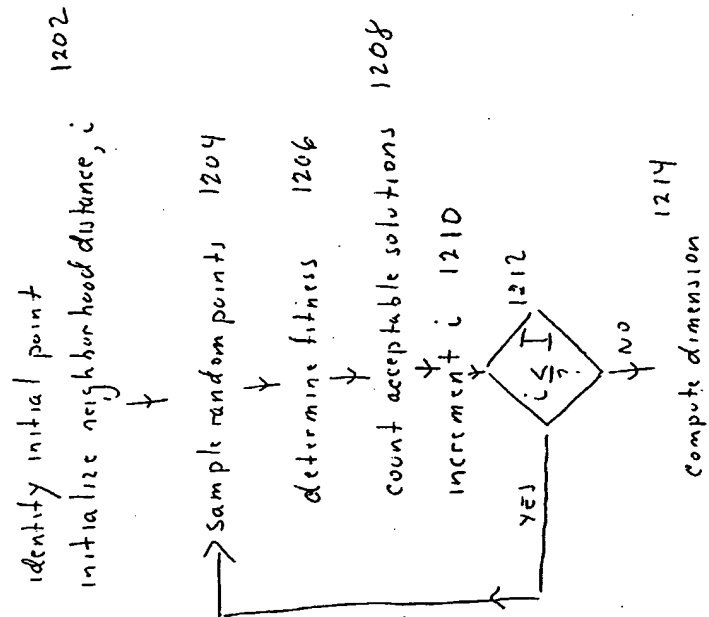


FIG. 12a

1250

sample energy function

1252

$$Y = \bigcup_i I_i$$

1254

estimate $P_{I_i}(x)$

1256

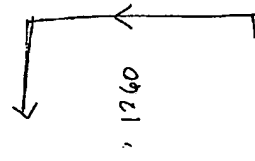
extrapolate Θ 1258

does I^* contain
energy minima

yes
terminate
1262

generate samples w/in I^*

FIG. 12 b



108

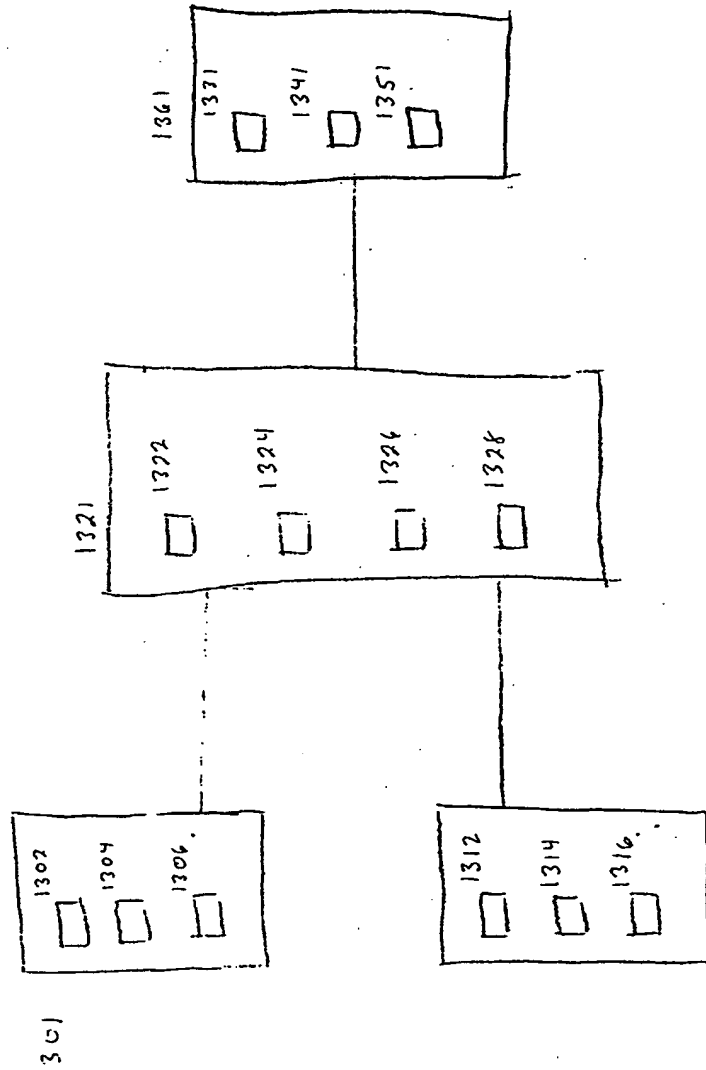
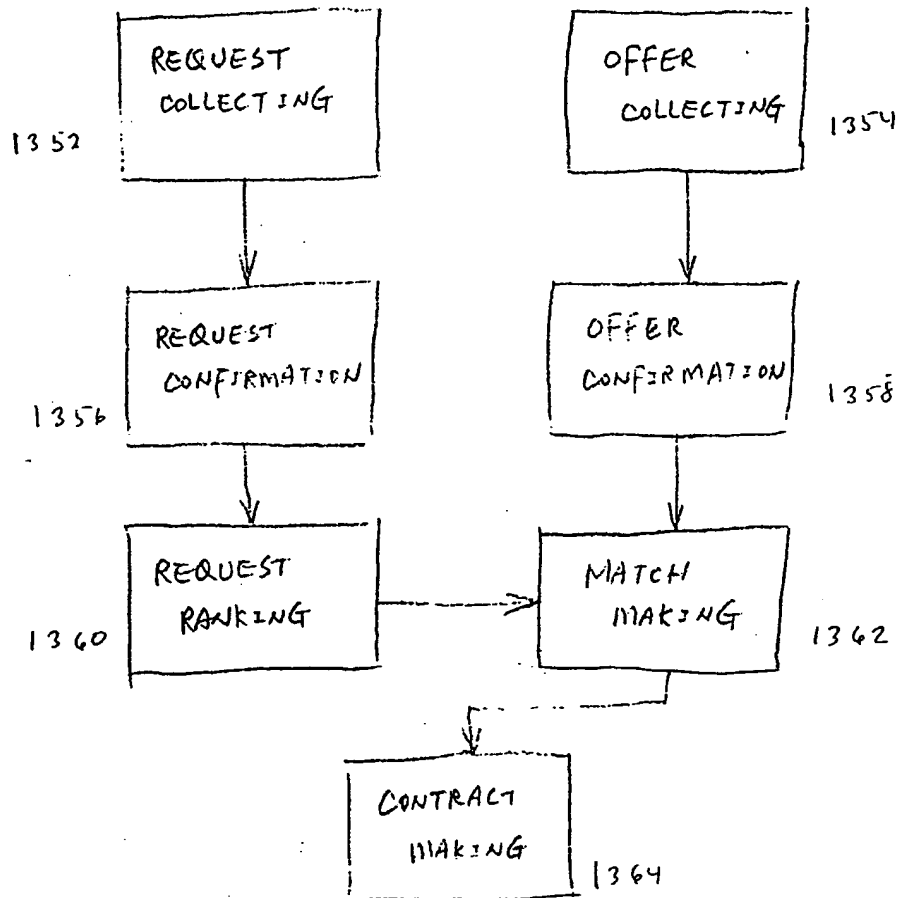
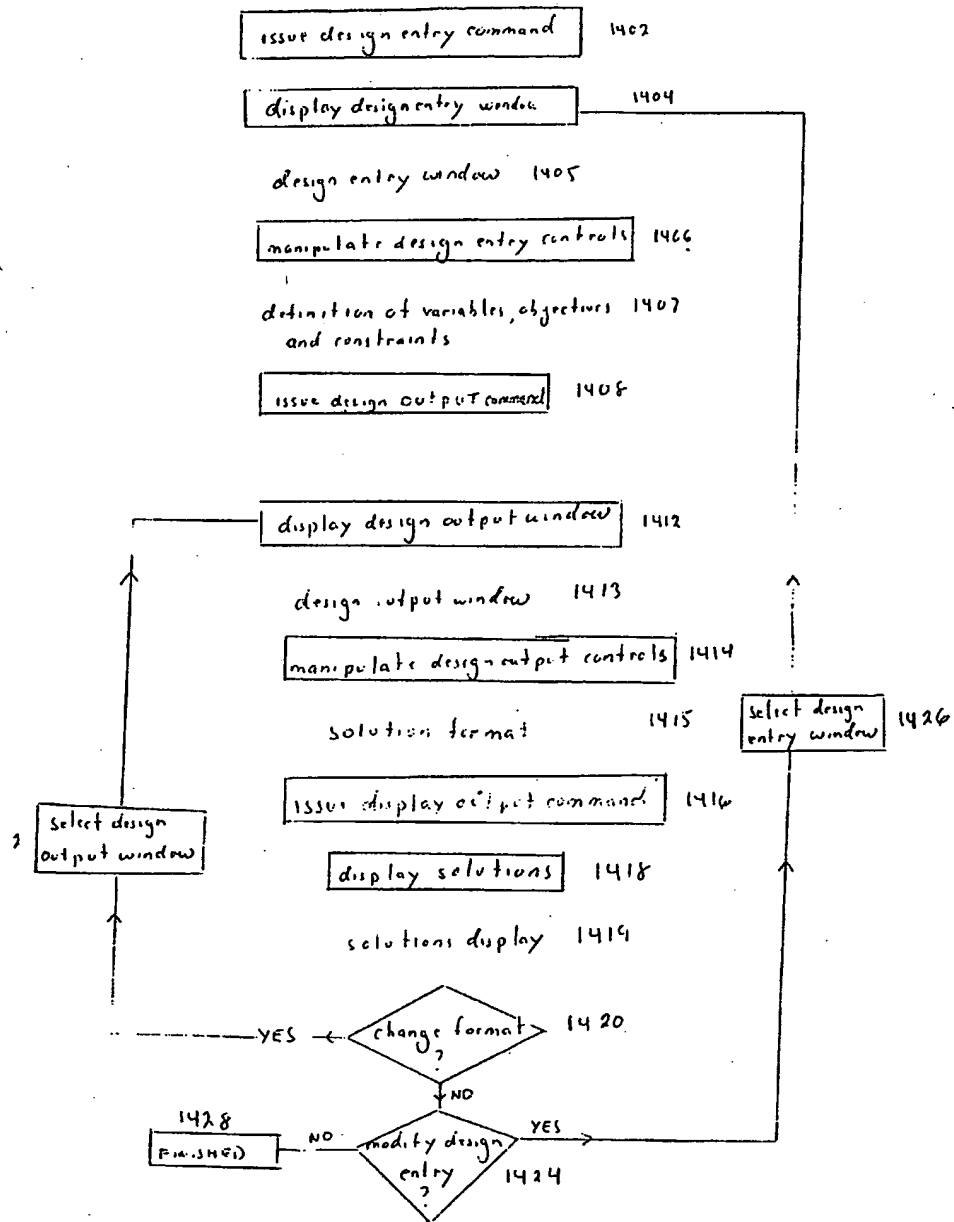


FIG 13a

1350



USE	OBJECTIVE	CONSTRAINT
<input type="checkbox"/>	w_empty	< b
<input checked="" type="checkbox"/>	w_payload	> 30000 b
<input type="checkbox"/>	w_fuel	< b
<input type="checkbox"/>	w_initial	< b
<input type="checkbox"/>	w_final	< b
<input checked="" type="checkbox"/>	range	> 6000 m
<input type="checkbox"/>	V_app	< A/sec
<input checked="" type="checkbox"/>	TOFL_a	< 8000 s
<input type="checkbox"/>	T_takeoff	< b
<input type="checkbox"/>	wing loading	< b/l ²
<input checked="" type="checkbox"/>	thrust loading	<
<input type="checkbox"/>	L/D	>
<input type="checkbox"/>	aspect ratio	<
<input type="checkbox"/>	wetted area	< A ²
<input type="checkbox"/>	T_cruise	< b
<input type="checkbox"/>	TOFL_far	< s

1561

1504

FIG. 15

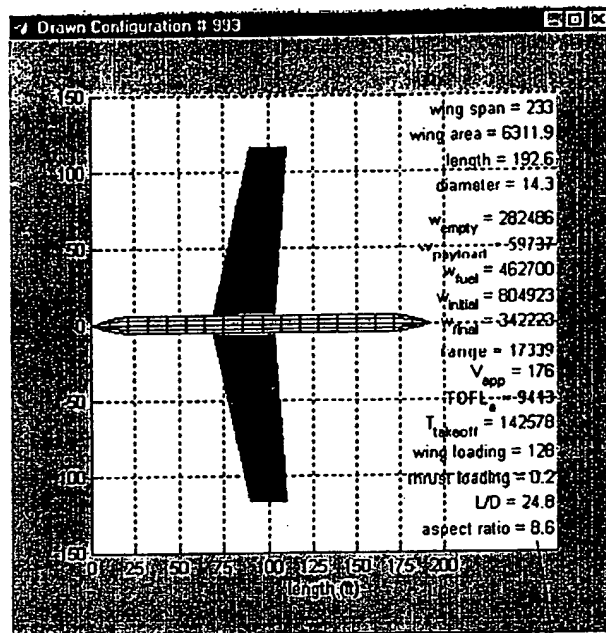
Configuration # 993

SEARCH VARIABLES		
wing span	233	ft
wing area	6312	ft ²
length	193	ft
diameter	14	ft
sfc	0.6	1/h

Enter

FUNCTION VALUES		
w_empty	282406	lb
w_payload	59737	lb
w_fuel	462700	lb
w_initial	804923	lb
w_final	342223	lb
range	17339	nm
V_app	176	ft/sec
TOFL_a	9413	ft
T_takeoff	142578	lb
wing loading	128	lb/ft ²
thrust loading	0.20839	-
L/D	24.8091	-
aspect ratio	8.6037	-
wetted area	22690	ft ²
T_cruise	30498	lb
TOFL_for	10824	ft

FIG. 17



1802

FIG. 18

Optimization Constraints

OPTIMIZE W. R. T.	USE AS CONSTRAINT	IGNORE
<input type="checkbox"/> w_empty	<input type="checkbox"/> < <input type="text"/> b	<input type="checkbox"/>
<input type="checkbox"/> w_payload	<input type="checkbox"/> > 120000 b	<input type="checkbox"/>
<input type="checkbox"/> w_fuel	<input type="checkbox"/> < <input type="text"/> b	<input type="checkbox"/>
<input type="checkbox"/> w_initial	<input type="checkbox"/> < <input type="text"/> b	<input type="checkbox"/>
<input type="checkbox"/> w_final	<input type="checkbox"/> < <input type="text"/> b	<input type="checkbox"/>
<input type="checkbox"/> range	<input type="checkbox"/> > 6000 nm	<input type="checkbox"/>
<input type="checkbox"/> V_app	<input type="checkbox"/> < <input type="text"/> ft/sec	<input type="checkbox"/>
<input type="checkbox"/> TOFL_a	<input type="checkbox"/> < 8000 s	<input type="checkbox"/>
<input type="checkbox"/> T_takeoff	<input type="checkbox"/> < <input type="text"/> b	<input type="checkbox"/>
<input type="checkbox"/> wing loading	<input type="checkbox"/> < <input type="text"/> lb/ft ²	<input type="checkbox"/>
<input type="checkbox"/> thrust loading	<input type="checkbox"/> < <input type="text"/>	<input type="checkbox"/>
<input type="checkbox"/> L/D	<input type="checkbox"/> > <input type="text"/>	<input type="checkbox"/>
<input type="checkbox"/> aspect ratio	<input type="checkbox"/> < <input type="text"/>	<input type="checkbox"/>
<input type="checkbox"/> wetted area	<input type="checkbox"/> < <input type="text"/> ft ²	<input type="checkbox"/>
<input type="checkbox"/> T_cruise	<input type="checkbox"/> < <input type="text"/> s	<input type="checkbox"/>
<input type="checkbox"/> TOFL_lsr	<input type="checkbox"/> < <input type="text"/> s	<input type="checkbox"/>
<input type="checkbox"/> wing span	<input type="checkbox"/> < <input type="text"/> ft	<input type="checkbox"/>
<input type="checkbox"/> wing area	<input type="checkbox"/> < <input type="text"/> ft ²	<input type="checkbox"/>
<input type="checkbox"/> length	<input type="checkbox"/> < <input type="text"/> ft	<input type="checkbox"/>
<input type="checkbox"/> diameter	<input type="checkbox"/> < <input type="text"/> ft	<input type="checkbox"/>

1962

1906

1964

FIG. 19

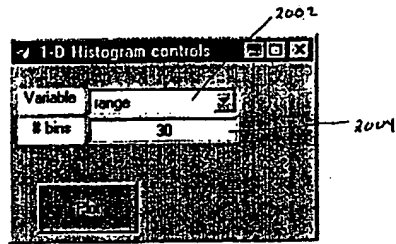


FIG. 20

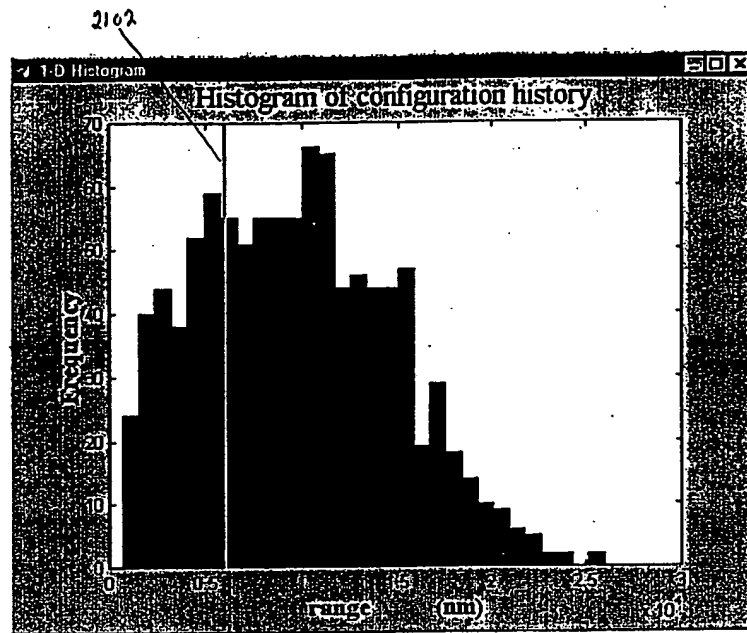


FIG. 21

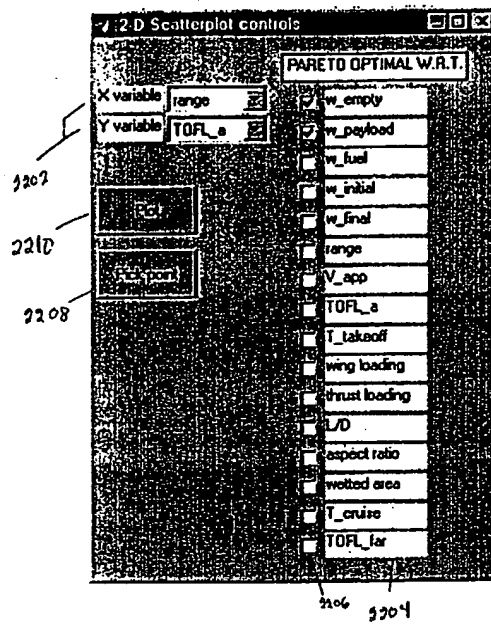


FIG. 22

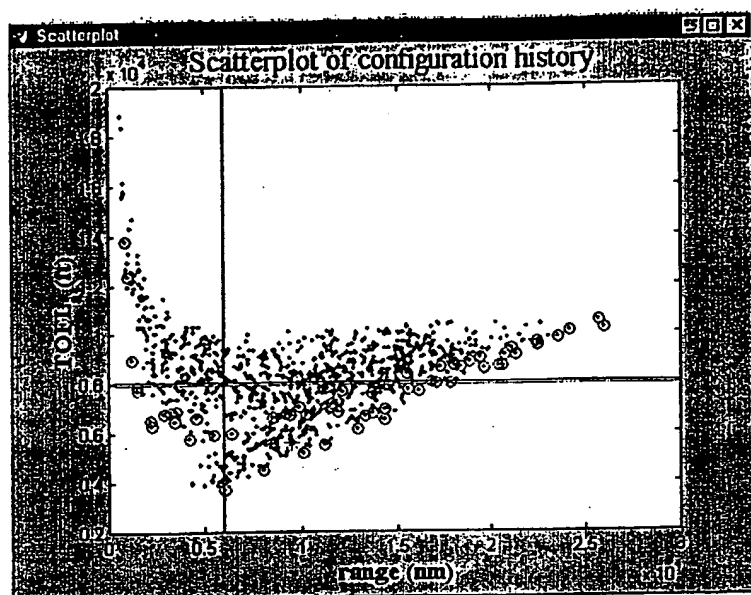


FIG. 13

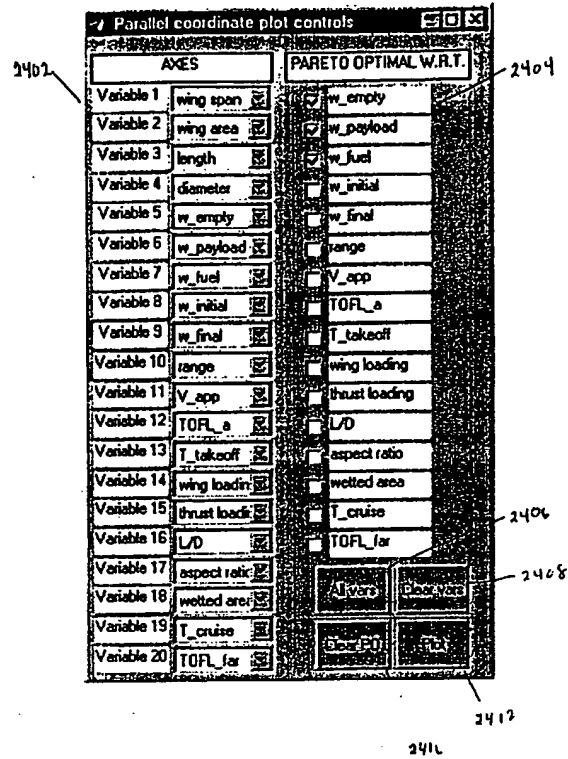


FIG. 24

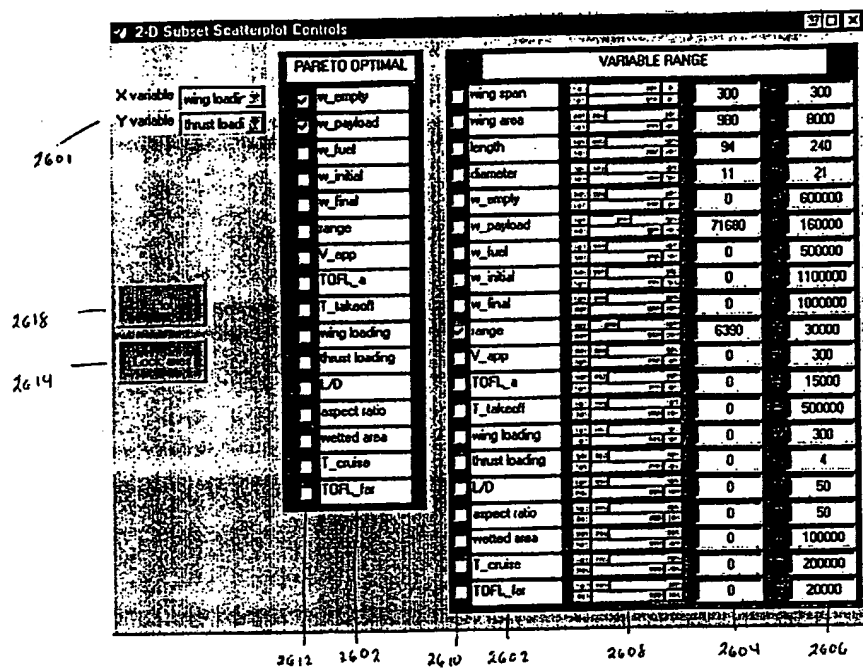


FIG. 26

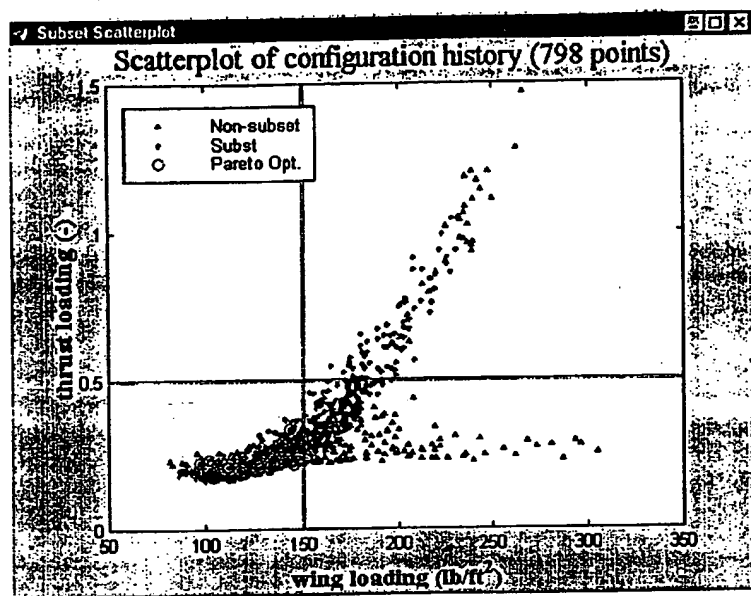


FIG. 27

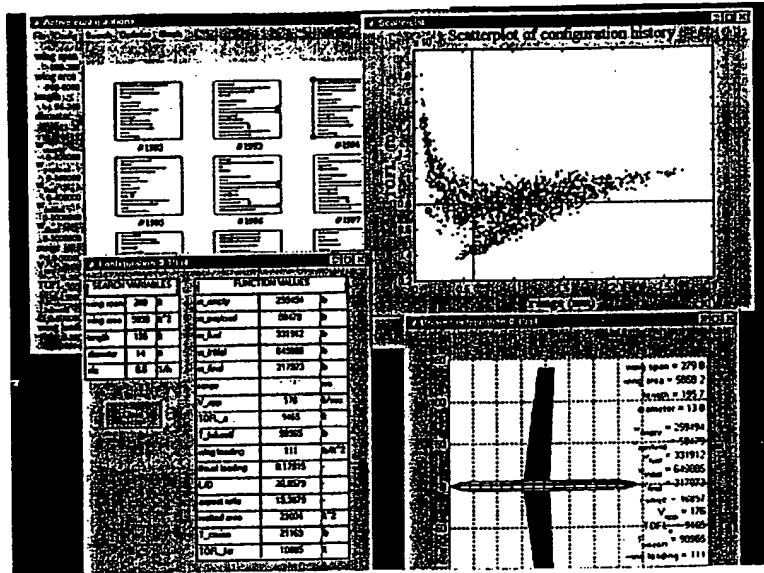


FIG. 28

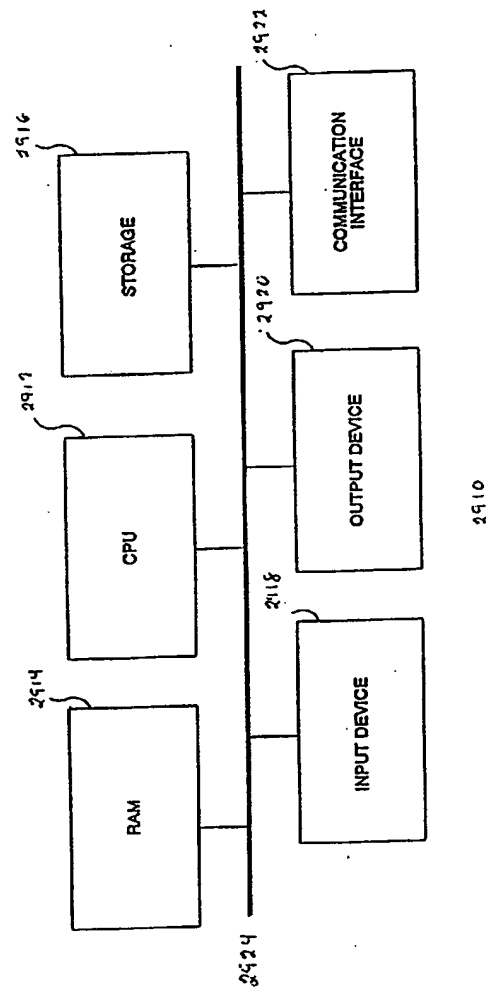


FIG. 29

INTERNATIONAL SEARCH REPORT

International application No.
PCT/US99/15096

A. CLASSIFICATION OF SUBJECT MATTER

IPC(6) : G06F 15/18

US CL : 705/7, 8, 9, 10; 706/13, 19

According to International Patent Classification (IPC) or to both national classification and IPC

B. FIELDS SEARCHED

Minimum documentation searched (classification system followed by classification symbols)

U.S. : 705/7, 8, 9, 10, 11, 37; 706/13, 19, 62

Documentation searched other than minimum documentation to the extent that such documents are included in the fields searched

Electronic data base consulted during the international search (name of data base and, where practicable, search terms used)

APS

C. DOCUMENTS CONSIDERED TO BE RELEVANT

Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
A, P	US 5,897,629 A (SHINAGAWA et al.) 27 April 1999, all.	127-160
A, P	US 5,864,633 A (OPSAL et al) 26 January 1999, all.	127-160
A, P	US 5,835,901 A (DUVOISIN, III et al) 10 November 1998, all.	127-160
A	US 5,761,381 A (ARCI et al) 02 June 1998, all.	127-176
A	US 5,704,012 A (BIGUS) 30 December 1997, all.	1-65
A	US 5,687,292 A (BODA et al) 11 November 1997, all.	1-65

☒ Further documents are listed in the continuation of Box C. ☐ See patent family annex.

* Special categories of cited documents:	*T* later document published after the international filing date or priority date and not in conflict with the application but cited to understand the principle or theory underlying the invention
A document defining the general state of the art which is not considered to be of particular relevance	*X* document of particular relevance; the claimed invention cannot be considered novel or cannot be considered to involve an inventive step when the document is taken alone
E earlier document published on or after the international filing date	*Y* document of particular relevance; the claimed invention cannot be considered to involve an inventive step when the document is combined with one or more other such documents, such combination being obvious to a person skilled in the art
L documents which may throw doubts on priority claim(s) or which is cited to establish the publication date of another citation or other special reason (as specified)	*A* document member of the same patent family
O documents referring to an oral disclosure, use, exhibition or other means	
P document published prior to the international filing date but later than the priority date claimed	

Date of the actual completion of the international search

07 SEPTEMBER 1999

Date of mailing of the international search report

27 OCT 1999

Name and mailing address of the ISA/US
Commissioner of Patents and Trademarks
Box PCT
Washington, D.C. 20231

Facsimile No. (703) 305-3230

Authorized officer

Allen MacDonald

Telephone No. (703) 305-9708

INTERNATIONAL SEARCH REPORT

International application No.
PCT/US99/15096

C (Continuation). DOCUMENTS CONSIDERED TO BE RELEVANT		
Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
A	US 5,541,848 A (McCORMACK et al) 30 July 1996, all.	1-126, 161-176

INTERNATIONAL SEARCH REPORT

International application No.
PCT/US99/15096

BOX II. OBSERVATIONS WHERE UNITY OF INVENTION WAS LACKING

This ISA found multiple inventions as follows:

This application contains the following inventions or groups of inventions which are not so linked as to form a single inventive concept under PCT Rule 13.1. In order for all inventions to be searched, the appropriate additional search fees must be paid.

Group I, claims 1-65, drawn to performing operations management.

Group II, claims 66-93, drawn to exchanging a plurality of resources.

Group III, claims 94-126, drawn to matching service requests with service offers.

Group IV, claims 127-160, drawn to optimizing a system by constructing a fitness landscape.

Group V, claims 161-176, drawn to performing operations management (distinct from claims 1-65).

Group VI, claims 177-218, drawn to performing multi-objective optimization.

The inventions listed as Groups I-VI do not relate to a single inventive concept under PCT Rule 13.1 because, under PCT Rule 13.2, they lack the same or corresponding special technical features for the following reasons: Groups I-VI are directed towards six distinct inventions that may be used independently of one another.